
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

For the Fiscal Year Ended December 31, 2000

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-4034

DAVITA INC.
(Former name: Total Renal Care Holdings, Inc.)

21250 Hawthorne Blvd., Suite 800
Torrance, California 90503-5517
Telephone number (310) 792-2600

Delaware
(State of incorporation)

51-0354549
(I.R.S. Employer
Identification No.)

Securities registered pursuant to Section 12(b) of the Act:

Class of Security:
Common Stock, \$0.001 par value

Registered on:
New York Stock Exchange

The Registrant has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and has been subject to such filing requirements for the past 90 days.

Disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K.

As of March 12, 2001, the number of shares of the Registrant's common stock outstanding was 82,732,250 shares and the aggregate market value of the common stock outstanding held by non-affiliates based upon the closing price of these shares on the New York Stock Exchange was approximately \$1.36 billion.

Documents incorporated by reference

Portions of the Registrant's proxy statement for its 2001 annual meeting of stockholders are incorporated by reference in Part III of this Form 10-K.

PART I

Item 1. Business.

The following should be read in conjunction with our consolidated financial statements and the related notes contained elsewhere in this Form 10-K. This Form 10-K contains forward-looking statements that involve risks and uncertainties. Our actual results may differ significantly from the results discussed in the forward-looking statements.

Overview

DaVita Inc., headquartered in Torrance, California, is the second largest provider of dialysis services in the United States for patients suffering from chronic kidney failure, also known as end stage renal disease, or ESRD. We currently operate 488 outpatient dialysis centers located in 32 states and the District of Columbia, serving over 41,000 patients. In addition, we provide acute inpatient dialysis services in more than 275 hospitals.

Beginning in late 1999, we initiated a multiyear turnaround plan focused on improving our financial and operational infrastructure. In October 1999, Kent Thiry was named our chairman and chief executive officer. During 2000, we sold our non-continental U.S. operations, restructured our credit facilities and reduced our debt, settled a securities class action lawsuit, improved collections and focused on our core operations.

Effective October 9, 2000, we changed our name from Total Renal Care Holdings to DaVita. Our common stock trades on the NYSE under our new ticker symbol "DVA".

The dialysis industry

ESRD is the state of advanced kidney impairment that is irreversible and requires routine dialysis treatments or kidney transplantation to sustain life. Dialysis is the removal of toxins, fluids and salt from the blood of ESRD patients by artificial means. Patients suffering from ESRD generally require dialysis at least three times per week for the rest of their lives.

Since 1972, the federal government has provided universal reimbursement for dialysis under the Medicare ESRD program regardless of age or financial circumstances. Under this system, Congress establishes Medicare reimbursement rates for dialysis treatments and related supplies, tests and medications.

ESRD patient base

According to the United States Renal Data System, or USRDS, the number of ESRD patients in the United States, including patients with functioning transplants, is forecasted to increase from approximately 324,000 at the end of 1998 to approximately 660,000 in 2010, a compound annual growth rate of approximately 6%. We believe factors affecting this growth include:

- . The continued aging of the general population;
- . Better treatment and longer survival of patients with diseases that typically lead to ESRD, including diabetes and hypertension;
- . Improved medical and dialysis technology; and
- . The growth of minority populations that have a higher incidence rate of ESRD.

Treatment options for ESRD

Treatment options for ESRD are hemodialysis, peritoneal dialysis and kidney transplantation. According to the USRDS, of the approximately 324,000 ESRD patients in the United States at the end of 1998, approximately 233,000 patients were receiving dialysis. The number of ESRD patients receiving dialysis treatments is forecasted

to grow to approximately 520,000 in 2010, a compound annual growth rate of approximately 7%. In 2000, hemodialysis treatments, excluding treatments to hospital inpatients, accounted for approximately 87% of our total dialysis treatments.

.Hemodialysis

Hemodialysis, the most common form of ESRD treatment, is usually performed either in a freestanding or hospital-based outpatient center. A patient can also perform hemodialysis at home with assistance. Hemodialysis uses an artificial kidney, called a dialyzer, to remove toxins, fluids and salt from the patient's blood, combined with a machine to control external blood flow and

monitor vital signs. The dialysis process occurs across a semi-permeable membrane that divides the dialyzer into two distinct chambers. While blood is circulated through one chamber, a pre-mixed dialyzer fluid is circulated through the other chamber. The toxins, salt and excess fluids from the blood selectively cross the membrane into the dialyzer fluid, allowing cleansed blood to return into the patient's body. Each hemodialysis treatment typically lasts approximately three and one-half hours. Hemodialysis is usually performed three times per week.

.Peritoneal dialysis

A patient generally performs peritoneal dialysis at home. The most common methods of peritoneal dialysis are continuous ambulatory peritoneal dialysis, or CAPD, and continuous cycling peritoneal dialysis, or CCPD. All forms of peritoneal dialysis use the patient's peritoneal, or abdominal, cavity to eliminate fluid and toxins. Because it does not involve going to a center three times a week for treatment, peritoneal dialysis is an attractive alternative to hemodialysis for patients who desire more freedom in their lifestyle. However, peritoneal dialysis is not a suitable method of treatment for many patients, including patients who are not able to perform the necessary procedures and those at greater risk of peritoneal infection.

CAPD introduces dialysis solution into the patient's peritoneal cavity through a surgically placed catheter. Toxins in the blood continuously cross the peritoneal membrane into the dialysis solution. After several hours, the patient drains the used dialysis solution and replaces it with fresh solution. This procedure is usually repeated four times per day.

CCPD is performed in a manner similar to CAPD, but uses a mechanical device to cycle dialysis solution through the patient's peritoneal cavity while the patient is sleeping or at rest.

.Transplantation

An alternative treatment that we do not provide is kidney transplantation. However, we do provide both pre- and post-transplant nursing services.

Although transplantation, when successful, is generally the most desirable form of therapeutic intervention, the shortage of suitable donors, side effects of immunosuppressive drugs given to transplant recipients and dangers associated with transplant surgery for some patient populations limit the use of this treatment option. The USRDS reports that while the number of transplants performed have increased since 1994, the rate of transplantation is not keeping pace with the growth in the ESRD patient population.

Outpatient dialysis services

Our dialysis centers are designed specifically for outpatient hemodialysis. Throughout our network of outpatient dialysis centers, we also provide training, supplies and on-call support services to our home dialysis patients.

We contract with an individual nephrologist or a group of affiliated nephrologists to provide medical director services at each of our centers. In addition, other nephrologists may apply for practice privileges in

order to treat their patients at our centers. Each center also has an administrator, typically a registered nurse, who supervises the day-to-day operations of the center and its staff. The staff of each center typically consists of registered nurses, licensed practical or vocational nurses, patient care technicians, a social worker, a registered dietitian, biomedical technicians and other administrative and support personnel.

Our centers offer high-flux and high-efficiency hemodialysis. High-flux and high-efficiency hemodialysis utilizes machinery and dialyzers that allow patients to dialyze in a shorter period of time per treatment because they cleanse the blood at a faster rate than conventional hemodialysis. We also provide conventional hemodialysis at many of our centers.

In addition, many of our centers offer services for home dialysis patients, primarily CAPD and CCPD. Home dialysis services consist of providing equipment and supplies, training, patient monitoring and follow-up assistance to patients who prefer and are able to receive peritoneal dialysis treatments in their

homes. Registered nurses train patients and their families or other patient assistants to perform either CAPD or CCPD at home. Our training programs for home dialysis generally last two to three weeks. In 2000, peritoneal dialysis accounted for approximately 9% of our total dialysis treatments.

Quality care

We believe our reputation for quality care is a key factor in attracting patients and physicians and in securing relationships with managed care payors. We engage in organized and systematic efforts to measure, maintain and improve the quality of services we deliver through our quality management programs. These efforts include the development and implementation of patient care policies and procedures, education and training programs, and audits of the quality of services rendered at each of our centers. An important measure of the quality of dialysis care rendered is the urea reduction ratio, or URR, which is a measure of how well toxins are being removed from a patient's blood. In December 2000, approximately 88% of our dialysis patients had a URR of 65% or greater. In comparison, according to the most recently published national data from HCFA, only 74% of all U.S. dialysis patients had a URR of 65% or greater in the fourth quarter of 1998.

Our quality management programs are under the direction of our chief medical officer. Our vice president of quality management and over 40 regional quality management coordinators implement these programs in our centers. In addition, our regional biomedical quality management coordinators audit the technical and biomedical quality of our centers. The corporate and regional teams also work with each center's multi-disciplinary quality management team, including the medical director, to implement the programs.

We have ten regional physician councils of three to six medical directors each that advise our regional management on clinical and other operating issues. We have also formed a national physician council of ten physicians to advise our senior management on clinical issues impacting our operations across the country. In addition, we have a five-physician laboratory advisory committee which acts as a medical advisory board for our two clinical laboratories. Our chief medical officer participates in all national physician council and laboratory advisory committee meetings.

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Location and capacity of our centers

As of December 31, 2000, we operated 488 outpatient dialysis centers in the continental United States. We owned, either through wholly-owned subsidiaries or through majority-owned joint ventures, 440 of these centers. Of the remaining centers, we owned minority interests in eight centers, which were accounted for as equity investments, and managed 40 centers in which we have no ownership interest. The locations of the 440 wholly-owned and majority-owned centers were as follows:

State	Number of centers	State	Number of centers	State	Number of centers
-----	-----	-----	-----	-----	-----
Alabama	1	Kentucky	2	North Carolina	28
Arizona	6	Louisiana	8	Ohio	1
California	79	Maryland	15	Oklahoma	21
Colorado	17	Michigan	11	Pennsylvania	20
Delaware	1	Minnesota	26	South Carolina	2
District of Columbia	4	Missouri	5	South Dakota	4
Florida	37	Nebraska	1	Texas	41
Georgia	25	Nevada	5	Utah	4
Illinois	10	New Jersey	6	Virginia	17
Indiana	9	New Mexico	2	Washington	6
Kansas	9	New York	16	Wisconsin	1

We believe we have adequate capacity within our existing network to accommodate greater patient volume. In addition, we are currently expanding capacity at some of our centers by adding dialysis stations and intend to open and acquire additional centers in 2001.

Inpatient dialysis services

We provide inpatient dialysis services, excluding physician professional services, to patients in more than 275 hospitals. We render these services for a per-treatment fee individually negotiated with each hospital. When a hospital requests our services, we administer the dialysis treatment at the patient's bedside or in a dedicated treatment room in the hospital. Inpatient dialysis services are often required for patients with acute kidney failure resulting from trauma or similar causes, patients in the early stages of ESRD and ESRD patients who require hospitalization for other reasons.

Ancillary services

We also provide a range of ancillary services to ESRD patients, including:

- EPO and other pharmaceuticals. The most significant ancillary service that we provide is the administration of pharmaceuticals, including erythropoietin, or EPO, vitamin D analogs and calcium and iron supplements, upon a physician's prescription. EPO is a genetically-engineered form of a naturally occurring protein that stimulates the production of red blood cells. EPO is used in connection with all forms of dialysis to treat anemia, a medical complication ESRD patients frequently experience. The administration of EPO accounted for approximately 25% of our net operating revenues in 2000.
- ESRD laboratory services. We own two licensed clinical laboratories, located in Florida and Minnesota, specializing in ESRD patient testing. These specialized laboratories provide routine laboratory tests included in the Medicare composite rate for dialysis and other laboratory tests for ESRD patients. Our laboratories provide these tests primarily for our own ESRD patients throughout the United States. These tests are performed to monitor a patient's ESRD condition, including the adequacy of dialysis, as well as other diseases a patient may have. Our Florida laboratory, which serves most of our dialysis centers, utilizes our proprietary KlinLab information system, which provides information to our dialysis centers regarding critical outcome indicators.

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- ESRD clinical research programs. Our commitment to improve treatment outcomes, reduce costs and enhance the quality of life for ESRD patients includes our participation in the research and development of new products and services. Through our subsidiary Total Renal Research, or TRR, we conduct phase I through phase IV clinical trials on devices, drugs and new technologies in the renal and renal-related fields utilizing over 45 clinical trial sites. TRR has conducted over 280 clinical trials for more than 70 drug companies and 12 device companies over the last 15 years.

Growth of our business

The table below shows the growth of our company, by number of dialysis centers, following its formation in 1994 in connection with the spin-off of the outpatient dialysis services business of Tenet Healthcare, formerly National Medical Enterprises. In February 1998, we completed a merger with Renal Treatment Centers, then the fourth largest provider of dialysis services in the United States, approximately doubling the size of our operations. The pace of our acquisitions slowed significantly during the second half of 1999 and was very limited in 2000, as we focused on restructuring our balance sheet and improving our financial infrastructure and center operations.

	2000	1999	1998	1997	1996	1995
	----	----	----	----	----	----
Number of centers at beginning of year.....	572	508	197	134	68	42
Acquired centers.....	10	45	263	52	57	23
Developed centers.....	11	13	24	12	9	3
New managed centers.....	8	18	32			
Terminations, closures and divestitures.....	111	12	8	1		
Number of centers at end of year.....	490	572	508	197	134	68

In 2000, we completed the sale of our operations outside the continental United States, with the exception of two centers in Puerto Rico, which are under an agreement of sale. The sale of the Puerto Rico operations will be completed upon receipt of required regulatory approvals and third-party consents. Net cash proceeds from the completed sales were approximately \$133 million, most of which was applied to reduce debt outstanding under our credit facilities in accordance with the conditions under which our lenders consented to the sales.

Our business has grown through increasing capacity at our existing centers, developing new centers, acquiring centers or entering into agreements to manage centers. We expand capacity at our existing centers by increasing hours and/or days of operation or, if additional space is available within a center, through the addition of dialysis stations. The development of a typical outpatient center generally requires \$1 million to \$1.5 million for initial construction and equipment and approximately \$350,000 for working capital in the first year. Based on our experience, a new center typically opens six to nine months after the property lease is signed, achieves operating profitability, if at all, by the ninth to eighteenth month of operation and reaches maturity within three years. Acquiring an existing center requires a substantially greater initial investment, but profitability and cash flow initially are more predictable. In addition to acquiring centers, we enter into agreements to manage third-party owned centers in return for management fees, typically based on a percentage of revenues.

Physician relationships

An ESRD patient generally seeks treatment at a dialysis center near his or her home and at which his or her treating nephrologist has practice privileges. Our relationships with local nephrologists and our ability to meet their needs and the needs of their patients are key factors in the success of a dialysis center. We estimate that approximately 1,200 nephrologists currently refer patients to our centers. As is typical in the dialysis industry, one or a few physicians, including the center's medical director, account for all or a significant portion of a dialysis center's patient referral base. Our medical directors account for a substantial majority of our patient referrals. The loss of the medical director or other key referring physicians at a particular center could therefore materially reduce the revenue of that center.

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The conditions of participation in the Medicare ESRD program mandate that treatment at a dialysis center be "under the general supervision of a director who is a physician." Generally, the medical director must be board eligible or board certified in internal medicine or nephrology and have had at least 12 months of experience or training in the care of patients at dialysis centers. We have engaged physicians or groups of physicians to serve as medical directors for each of our centers. At some centers, we also separately contract with one or more physicians to serve as assistant or associate medical directors or to direct specific programs, such as home dialysis training, or, in a few instances, to provide medical director services for acute dialysis programs at hospitals. We have contracts with approximately 300 individual physicians and physician groups to provide medical director services.

Medical directors, associate medical directors and assistant medical directors enter into written multiyear contracts that specify their duties and fix their compensation for periods of one or more years. The compensation of our medical directors is the result of arm's length negotiations and generally depends upon competitive factors in the local market, the physician's professional qualifications and the specific duties and responsibilities of the physician.

Our medical director agreements generally include covenants not to compete. Also, in all cases in which we acquire a center from one or more physicians, or where one or more physicians own interests in centers as co-owner with us, these physicians have agreed to refrain from owning interests in competing centers within a defined geographic area for various periods. These noncompetition agreements restrict the physicians from owning, or providing medical director services to, other dialysis centers, but do not restrict the physicians from referring patients to competing centers. Many of these noncompetition agreements expire at the same time as the corresponding medical director agreements. We have from time to time experienced competition from a new dialysis center established by a former medical director following the termination of his or her relationship with us.

Sources of revenue

Overview

The following table sets forth the percentage of our net patient operating revenues provided by the respective payor category for our continental U.S. operations.

	2000	1999	1998
	----	----	----
Percent of total dialysis revenues for continental U.S. operations:			
Medicare.....	53%	54%	53%
Medicaid.....	5	5	4
	---	---	---
	58	59	57
HMO's, health insurance carriers and private patient payments.....	42	41	43
	---	---	---
	100%	100%	100%
	===	===	===

Medicare reimburses dialysis providers for the treatment of individuals who are diagnosed with ESRD and are eligible for participation in the Medicare ESRD program, regardless of age or financial circumstances. ESRD patients receiving dialysis become eligible for primary Medicare coverage at various times, depending on their age or disability status, as well as whether they are covered by an employer group health plan. Generally, for a patient not covered by an employer group health plan, Medicare becomes the primary payor either immediately or after a three-month waiting period. For a patient covered by an employer group health plan, Medicare generally becomes the primary payor after 33 months, or earlier if the patient's employer group health plan coverage terminates. When Medicare becomes the primary payor, the payment rate we receive for that patient shifts from the employer group health plan rate to the Medicare reimbursement rate.

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For each treatment, Medicare pays 80% of the amount set by the Medicare reimbursement system. The patient is responsible for the remaining 20%, and in most cases a secondary payor, such as Medicare supplemental insurance, a state Medicaid program or a private payor, covers these balances. Some patients who do not qualify for Medicaid but otherwise cannot afford secondary insurance can apply for premium payment assistance from charitable organizations, primarily a program offered by the American Kidney Fund. We and other dialysis providers support the American Kidney Fund and similar programs through voluntary contributions.

If a patient does not qualify for Medicaid based on financial need and does not purchase secondary insurance through a private insurer, the dialysis provider may not be reimbursed for the 20% portion of the ESRD composite rate that Medicare does not pay. Congress passed legislation in 1998 requiring the promulgation of regulations to allow dialysis providers to pay their patients' premiums for secondary insurance. These insurance premiums are generally less than the 20% co-payment that a private insurer would pay. Accordingly, dialysis providers could capture the difference between the premiums paid to these secondary insurers and the reimbursement amounts received from them. The regulations, as currently proposed, would not allow centers that are owned by providers that also provide other services to Medicare patients on a fee-for-service basis, including our company, to pay these premiums directly. Under the proposed regulations, most chain providers, hospitals and physicians also would be prevented from paying these premiums. We cannot predict whether these proposed regulations will be adopted as is or modified to permit us to pay these premiums directly.

Medicare reimbursement

Under the Medicare ESRD program, reimbursement rates for dialysis are established by Congress. The Medicare composite rate set by HCFA determines the

Medicare reimbursement available for a designated group of dialysis services, including the dialysis treatment, supplies used for that treatment, some laboratory tests and some medications. The Medicare composite rate is subject to regional differences based upon several factors, including regional differences in wage levels. Other services and items are eligible for separate reimbursement under Medicare and are not part of the composite rate, including EPO, vitamin D analogs and calcium and iron supplements.

Medicare reimburses for home dialysis services under one of two methods. Under the first method, a dialysis center is designated as the supplier of home supplies and services, and provides all dialysis treatment-related services, including equipment and supplies. The center is reimbursed using a methodology based on the Medicare composite rate. Under the second method, a durable medical equipment supply company is designated as the direct supplier, provides the patient directly with all necessary equipment and supplies and is reimbursed by Medicare subject to a capitated ceiling. Under the second method, the patient also selects an outpatient dialysis center to provide additional required support services. The center is reimbursed for these support services on a monthly fee-for-service basis subject to a capitated ceiling. The reimbursement rates under these two methods differ, but both are determined prospectively and are subject to adjustment by Congress. Most of our centers are approved to provide home dialysis services under the first method and home dialysis support services under the second method. We also own a durable medical equipment supply company that provides equipment and supplies directly to patients under the second method.

We receive reimbursement for outpatient dialysis services provided to Medicare-eligible patients at composite rates set by Congress that are currently between \$118 and \$140 per treatment, with an average rate of \$129 per treatment. Historically, there have been very few changes to the Medicare composite reimbursement rate. Since 1972, the rate has declined over 70% in real dollars. The rate did not change from commencement of the program in 1972 until 1983. From 1983 through December 1990, numerous Congressional actions resulted in a net reduction of the average reimbursement rate from \$138 per treatment in 1983 to approximately \$125 per treatment in 1990. Congress increased the ESRD reimbursement rate, effective January 1, 1991, by \$1.00 per treatment. The composite rate was increased by 1.2% on each of January 1, 2000 and 2001. An additional 1.2% increase will become effective April 1, 2001, plus an adjustment factor designed to provide the benefits of the increase as if it had become effective on January 1, 2001.

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In January 1996, HCFA announced a demonstration project involving the enrollment of Medicare ESRD patients in managed care organizations. The demonstration project is evaluating the appropriateness of fixed, or capitated, reimbursement for dialysis services. We are participating in the two demonstration project sites currently implementing the pilot program. We expect the ESRD demonstration project and the analysis of the results of the project to continue over the next two years. If successful, the pilot program could result in HCFA allowing Medicare ESRD patients to enroll in managed care organizations. The likelihood and timing of this decision is impossible for us to predict.

Medicaid reimbursement

Medicaid programs are state-administered programs partially funded by the federal government. These programs are intended to provide health coverage for patients whose income and assets fall below state-defined levels and who are otherwise uninsured. In some states, these programs also serve as supplemental insurance programs for the Medicare co-insurance portion of the ESRD composite rate and provide reimbursement for additional services, including some oral medications, that are not covered by Medicare. State regulations generally follow Medicare schedules with respect to reimbursement levels and coverages. Some states, however, require beneficiaries to pay a monthly share of the cost based upon levels of income or assets. We are an authorized Medicaid provider in the states in which we conduct our business.

Nongovernment payors

Before Medicare becomes the primary payor, a patient's employer group health plan, private insurance or other nongovernment payor, if any, is responsible for payment at its negotiated rates or, in the absence of negotiated rates, at our usual and customary rates. The patient is responsible for any deductibles

and co-payments under the terms of his or her employer group health plan or other insurance. Our usual and customary rates are, and the rates paid by nongovernment payors typically are, higher than Medicare reimbursement rates. Traditional indemnity plans and PPO plans typically pay at higher rates than HMO-type plans. After Medicare becomes the primary payor, the employer group health plan, private insurer or other nongovernment payor, if any, becomes secondary to Medicare. Secondary payors are responsible for the 20% of the Medicare reimbursement rates that Medicare does not pay. Secondary payors are not required to reimburse us for the difference between the rates they previously paid and Medicare rates.

Hospital inpatient dialysis services

We provide inpatient dialysis services, excluding physician professional services, to patients in hospitals pursuant to written agreements with the hospitals. We provide these services for a per-treatment fee which is individually negotiated with each hospital. Some of these agreements provide that we are the exclusive provider of dialysis services to the hospital, but many of them are nonexclusive. Many of these agreements also allow either party to terminate the agreement without cause.

Reimbursement for EPO and other drugs

On June 1, 1989, the FDA approved the production and sale of EPO and HCFA approved Medicare reimbursement for the use of EPO for dialysis patients. EPO stimulates the production of red blood cells and is beneficial in the treatment of anemia, with the effect of reducing or eliminating the need for blood transfusions for dialysis patients. Physicians began prescribing EPO for their patients in August 1989. Most of our dialysis patients receive EPO. Approximately 25% of our net operating revenues in 2000 were generated from the administration of EPO. Therefore, EPO reimbursement significantly impacts our net income.

Medicare generally reimburses for EPO only when it is administered to patients whose hematocrits do not exceed 36%. Hematocrit is a measure of red blood cell concentration. When a patient's hematocrit exceeds 36%, Medicare reimbursement is contingent upon the medical justification. The Office of the Inspector General of the Department of Health and Human Services, or OIG, has recommended that Medicare reimbursement for

EPO be reduced from the current amount of \$10 to \$9 per 1,000 units. The Department of Health and Human Services, or HHS, has concurred with this recommendation. To date, HHS has not pursued this change through the rulemaking process. In addition, the Clinton Administration proposed the same EPO reimbursement reduction in its fiscal year 2000 and 2001 budget proposals, but Congress did not pass any EPO reimbursement reduction. EPO reimbursement programs have been, and in the future may be, subject to these and other legislative or administrative proposals. We cannot predict whether future rate or reimbursement method changes will be made.

Furthermore, EPO is produced by a single manufacturer, Amgen, and any interruption of supply or product cost increases could adversely affect our operations. Amgen is also developing a new product that may replace EPO or reduce its use. The Food and Drug Administration has not yet approved this new product. We cannot predict when, or whether, Amgen will seek to introduce this product into the dialysis market or how it will impact our revenues if introduced.

Other intravenous drugs that we administer include vitamin D analogs, calcium and iron supplements, various antibiotics and other medications. Medicare currently reimburses us separately for these drugs at a rate of 95% of the average wholesale price of each drug.

Congress has mandated government studies of whether to include EPO and other pharmaceuticals in the composite rate and whether to reduce the reimbursement rate for other drugs and biological products. The recommendations with respect to drug reimbursement rates are due in September 2001. The recommendations with respect to changes in the services included in the composite rate are due in July 2002. We do not know whether or to what extent future rate changes will be implemented as a result of the studies.

In February 2001, the Civil Division of the United States Attorney's Office for the Eastern District of Pennsylvania contacted us and requested that we cooperate with them in a review of some of our historical practices, including billing and other operating procedures and our financial relationships with physicians.

The Civil Division has requested that we provide a wide range of information responding to the areas of review, but has not initiated any legal process or served any subpoena on us. The Civil Division has indicated that it is not making any allegation of wrongdoing at this time and that no criminal action against us or any individual is currently contemplated. However, the Civil Division could change the scope or focus of its inquiry at any time. We are cooperating in this review.

We have consulted with outside counsel, are reviewing our records and will evaluate our position with respect to all of the areas of inquiry. We are unable to determine at this time:

.When this matter will be resolved;

.What position the Civil Division will take regarding any potential liability on our part;

.Whether any additional areas of inquiry will be opened; and

.Any outcome of this inquiry, financial or otherwise.

Any determination adverse to us could have a material adverse impact on our business, results of operation and financial condition. As described further below under the subheading "Government regulation," the penalties under the federal anti-kickback law, Stark I and II and the False Claims Act and other federal and state statutes can be substantial.

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Laboratory payment reviews

Our Florida-based laboratory subsidiary is the subject of a third-party carrier review of its Medicare reimbursement claims. The carrier has issued formal overpayment determinations in the amount of \$5.6 million for the review period from January 1995 to April 1996 and \$15 million for the review period from May 1996 to March 1998. The carrier has suspended all payments of Medicare claims from this laboratory since May 1998. The carrier also has determined that \$16.1 million of the suspended claims for the review period from April 1998 to August 1999 were not properly supported by the prescribing physicians' medical justification. The carrier has alleged that approximately 99% of the tests the laboratory performed during the review period from January 1995 to April 1996, 96% of the tests performed in the period from May 1996 to March 1998 and 70% of the tests performed in the period from April 1998 to August 1999 were not properly supported by the prescribing physicians' medical justification. In August 2000, the carrier requested additional records with respect to the time period August 1999 to May 2000.

We are disputing the overpayment determinations and have provided supporting documentation of our claims. We have initiated the process of a formal review of each of the carrier's determinations. The first step in this formal review process is a hearing before a hearing officer at the carrier. The hearing regarding the initial review period from January 1995 to April 1996 was held in July 1999. In January 2000, the hearing officer issued a decision upholding the overpayment determination of \$5.6 million. The hearing regarding the second review period from May 1996 to March 1998 was held in April 2000. In July 2000, the hearing officer issued a decision upholding \$14.2 million, or substantially all of the overpayment determination. We have filed appeals of both decisions to a federal administrative law judge and have moved to consolidate the two appeals. At this time, we have not received a scheduled date for a hearing with an administrative law judge, although HHS has informed us that we can expect a hearing during the second quarter of 2001.

In February 1999, our Florida-based laboratory subsidiary filed a complaint against the carrier and HHS seeking a court order to lift the payment suspension. In July 1999, the court dismissed our complaint because we had not exhausted all administrative remedies, that is, the carrier review and administrative law judge processes described above.

In addition to the formal appeal process with a federal administrative law judge, beginning in the third quarter of 1999 we sought a meeting with the Department of Justice, or DOJ, to begin a process to resolve this matter. The carrier had previously informed the local office of DOJ and HHS of this matter and we had provided requested information to DOJ. We met with representatives of DOJ in February 2001, at which time they requested additional information from us, which we intend to provide.

The timing of the final resolution of this matter is highly uncertain and beyond our control or influence. Beginning in the third quarter of 2000, we stopped accruing additional Medicare revenue from this laboratory until the uncertainties regarding both the timing of resolution and the ultimate revenue valuations are at least substantially eliminated. The amount of potential Medicare revenue not accrued beginning in the third quarter of 2000 was approximately \$4 million per quarter. As of June 30, 2000, the cumulative recognized gross revenue associated with the withheld billings was approximately \$38 million. We estimate that the potential cash exposure as of December 31, 2000 was not more than \$15 million based on the carrier's overpayment findings noted above. In addition, the government could impose additional fines and penalties, which could be substantial.

We are unable to determine at this time:

- . When this matter will be resolved or when the laboratory's payment suspension will be lifted;
- . The amount of the laboratory claims for which we may be paid;
- . What action the carrier, DOJ or HHS may take with respect to this matter;
- . Whether the carrier may review additional periods beyond the four identified; and
- . Any outcome of this review, financial or otherwise.

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Any determination adverse to us could have a material adverse impact on our business, results of operations and financial condition.

The Medicare carrier for our Minnesota laboratory is conducting a post payment review of Medicare reimbursement claims for the period January 1996 through December 1999. The scope of the review is similar to the review being conducted at our Florida laboratory. We are unable to determine at this time how long it will take the carrier to complete this review. There is currently no overpayment determination or payment suspension with respect to the Minnesota laboratory. DOJ has also requested information with respect to this laboratory, which we are in the process of collecting. Medicare revenues at the Minnesota laboratory, which is much smaller than the Florida laboratory, were approximately \$15 million for the period under review.

Government regulation

Our dialysis operations are subject to extensive federal, state and local governmental regulations. These regulations require us to meet various standards relating to, among other things, reimbursement from government programs, premises, the management of centers, personnel, the maintenance of proper records and equipment, and quality assurance programs/patient care.

All of our dialysis centers are certified by HCFA, as is required for the receipt of Medicare reimbursement. In some states our dialysis centers also are required to secure additional state health licenses. Governmental authorities, primarily state departments of health, periodically survey our centers to determine if we satisfy applicable federal and state standards and requirements, including the conditions of participation in the Medicare ESRD program. Consistent with recommendations of the OIG, the frequency and intensity of this survey activity increased industry-wide in 2000. We expect this level of survey activity to continue in 2001.

Our business would be adversely impacted by:

- . Any loss or suspension of federal certifications;

- . Any loss or suspension of authorization to participate in the Medicare or Medicaid programs;
- . Any loss or suspension of licenses under the laws of any state or governmental authority in which we generate substantial revenues;
- . Any refunds of reimbursement received because of any failures to meet applicable billing requirements; or
- . A significant reduction in reimbursement or reduction or elimination of coverage for dialysis and ancillary services.

To date, we have not had any material difficulty in maintaining our licenses or our Medicare and Medicaid authorizations. However, we expect that our industry will continue to be subject to significant government regulation and scrutiny, the scope and application of which are difficult to predict. This regulation and scrutiny could adversely impact us in a material way.

Fraud and abuse under federal law

The "anti-kickback" statute contained in the Social Security Act imposes criminal and civil sanctions on persons who receive or make payments in return for:

- . The referral of a patient for treatment; or
- . The ordering or purchasing of items or services that are paid for in whole or in part by Medicare, Medicaid or similar state programs.

Federal penalties for the violation of these laws include imprisonment, fines and exclusion of the provider from future participation in the Medicare and Medicaid programs. Civil penalties for violation of these laws include assessments of \$10,000 per improper claim for payment plus twice the amount of the claim and suspension from future participation in Medicare and Medicaid. Some state anti-kickback statutes also include criminal penalties. The federal statute expressly prohibits traditionally criminal transactions, such as kickbacks,

rebates or bribes for patient referrals. Court decisions have also said that, under certain circumstances, the statute is also violated when a purpose of a payment is to induce referrals.

In July 1991, November 1992 and November 1999, the Secretary of HHS published regulations that create exceptions or "safe harbors" for some business transactions and arrangements. Transactions and arrangements structured within these safe harbors do not violate the anti-kickback statute. A business transaction or arrangement must satisfy each and every element of a safe harbor to be protected by that safe harbor. Transactions and arrangements that do not satisfy all elements of a relevant safe harbor do not necessarily violate the anti-kickback statute, but enforcement agencies may subject them to greater scrutiny and could determine that they violate the statute.

Because our medical directors refer patients to our centers, the federal anti-kickback statute may apply. Among the available safe harbors is one for personal services, which is relevant to our arrangements with our medical directors. Most of our agreements with our medical directors do not satisfy all seven of the requirements of the personal services safe harbor. We believe that, except in cases where a center is in transition from one medical director to another or where the term of an agreement with a physician has expired and a new agreement is in negotiation, our agreements with our medical directors satisfy most of the elements of this safe harbor. One of the requirements not satisfied is a requirement that if the services provided under the agreement are on a part-time basis, as they are with our medical directors, the agreement must specify the schedule of intervals of service, their precise length and the exact charge for such intervals. Because of the nature of our medical directors' duties, we believe it is impossible to meet this requirement. Also, one of the requirements is that the compensation is fair market value for the services rendered. There is little guidance available as to what constitutes fair market value for medical director services. Although our medical director agreements are the result of arm's length negotiations, an enforcement agency could challenge the level of compensation that we pay to our medical directors.

Accordingly, we could in the future be required to change our practices pay substantial fines or otherwise experience a material adverse effect as a result of a challenge to these arrangements. One of the areas that the United States Attorney's inquiry described above covers is our financial relationships with physicians.

At 29 of our dialysis centers, physicians who refer patients to the centers hold interests in partnerships or limited liability companies owning the centers. The anti-kickback statute may apply to these situations. Among the available safe harbors with respect to these arrangements is one for small entity investment interests. Although none of our arrangements satisfy all of the elements of this small entity investment interests safe harbor, we believe that each of these partnerships and limited liability companies satisfies a majority of the safe harbor's elements.

We lease approximately 50 of our centers from entities in which physicians hold interests and we also sublease space to referring physicians at approximately 100 of our dialysis centers. The anti-kickback statute may apply in these situations. Among the available safe harbors with respect to these arrangements is one for space rentals. We believe that the leases and subleases we have entered into are in material compliance with the anti-kickback statute.

Because we are purchasing and selling items and services in the operation of our centers that may be paid for in whole, or in part, by Medicare or a state healthcare program and because these items and services might be purchased or sold at a discount, the federal anti-kickback statute may apply. Among the available safe harbors is one for discounts, which is relevant to our discount arrangements. We believe that the discount arrangements that we have entered into are in material compliance with the anti-kickback statute and that these arrangements satisfy, in all material respects, each of the elements of the discounts' safe harbor applicable to these arrangements.

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Fraud and abuse under state law

In several states, including California, Florida, Georgia, Kansas, Louisiana, Maryland, New York, Utah and Virginia, in which we operate dialysis centers jointly owned with referring physicians, statutes prohibit physicians from holding financial interests in various types of medical facilities to which they refer patients. Some states also have laws similar to the federal anti-kickback statute that may affect our ability to receive referrals from physicians with whom we have financial relationships, such as our medical directors. Some of these statutes include exemptions applicable to our medical directors and other physician relationships. Some, however, include no explicit exemption for medical director services or other services for which we contract with and compensate referring physicians or for joint ownership interests of the type held by some of our referring physicians. If these statutes are interpreted to apply to referring physicians with whom we contract for medical director and similar services or to referring physicians who hold joint ownership interests, we would be required to restructure some or all of our relationships with these referring physicians and could be subject to financial penalties. We cannot predict the consequences of this type of restructuring.

Stark I/Stark II

The Omnibus Budget Reconciliation Act of 1989 includes provisions, known as Stark I, that restrict physician referrals for clinical laboratory services to entities with which a physician or an immediate family member has a "financial relationship." Federal regulatory agencies may interpret Stark I to apply to our operations. Regulations interpreting Stark I, however, have created an exception to its applicability regarding services furnished in a dialysis center if payment for those services is included in the ESRD composite rate.

The Omnibus Budget Reconciliation Act of 1993 contains provisions, known as Stark II, that restrict physician referrals for "designated health services" to entities with which a physician or immediate family member has a "financial relationship." The entity is prohibited under Stark II, as is the case for entities restricted by Stark I, from claiming reimbursement for such services under the Medicare or Medicaid programs, is liable for the refund of amounts received pursuant to prohibited claims, is subject to civil penalties of up to \$15,000 per service and can be excluded from future participation in the Medicare and Medicaid programs. Stark II includes certain exceptions. Stark II provisions that may be relevant to us became effective in January 1995. Phase I

of federal regulations interpreting Stark II were issued in January 2001, to become effective, in relevant part, in the first quarter of 2002.

A "financial relationship" with an entity under Stark II is defined as an ownership or investment interest in, or a compensation arrangement with, the entity. We have entered into compensation agreements with our medical directors. Some of our medical directors own equity interests in entities that operate our dialysis centers. Some of our dialysis centers are leased from entities in which referring physicians hold interests and we sublease space to referring physicians at some of our dialysis centers. In addition, while nearly all of our stock option arrangements with referring physicians were terminated in 2000, a few medical directors own options to acquire our common stock. Under the Stark II regulations, these stock options constitute compensation arrangements that must meet an applicable exception. Also, some medical directors and other physicians own our common stock, which they either purchased in the open market or received from us as consideration in an acquisition of dialysis centers from them. Although we believe that the ownership of our stock and the other ownership interests and lease arrangements for our centers are in material compliance with Stark II, it is possible that HCFA would view them as prohibited arrangements that must be restructured or for which we could be subject to other applicable penalties.

We believe that our compensation arrangements with medical directors and other contract physicians materially satisfy the personal services compensation arrangement exception to the Stark II prohibitions. Payments made by a lessor to a lessee for the use of premises are also excepted from Stark II prohibitions if

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specific requirements are met. We believe that our leases and subleases with referring physicians materially satisfy this exception to the Stark II prohibitions. The Stark II exception applicable to physician ownership interests in entities to which they make referrals does not encompass the kinds of ownership arrangements that referring physicians hold in several of our subsidiaries that operate dialysis centers. Accordingly, HCFA may require us to restructure some of these arrangements or seek to impose substantial fines or additional penalties on us.

For purposes of Stark II, "designated health services" include clinical laboratory services, equipment and supplies, home health services, outpatient prescriptions drugs and inpatient and outpatient hospital services. We believe that the language and legislative history of Stark II and phase I of the final Stark II regulations indicate that Congress did not intend to include as designated health services dialysis services and the services and items provided incident to dialysis services. For example, the final Stark II regulations exempt from the referral prohibition referrals for clinical laboratory services furnished in an ESRD center if payment for those services is included in the ESRD composite rate and for EPO and other dialysis-related outpatient prescription drugs furnished in or by an ESRD center. However, our provision of, or arrangement and assumption of financial responsibility for, certain other outpatient prescription drugs, center dialysis services and supplies, home dialysis supplies and equipment and services to hospital inpatients under our dialysis services agreements with hospitals, include services and items that still could be construed as designated health services within the meaning of Stark II. Although we bill the hospital and not Medicare or Medicaid for hospital inpatient services, our medical directors may request or establish a plan of care that includes dialysis services for hospital inpatients that may be considered a referral to us within the meaning of Stark II.

Because the Stark II regulations do not expressly address all of our operations, HCFA may interpret Stark II to apply to parts of our operations. Consequently, HCFA could determine that Stark II may require us to restructure existing compensation agreements with our medical directors and to repurchase or to request the sale of ownership interests in subsidiaries and partnerships held by referring physicians or, alternatively, to refuse to accept referrals for designated health services from these physicians. We would be materially impacted if HCFA interprets Stark II to apply to us and we either could not achieve material compliance with Stark II or the cost of achieving that compliance would be substantial.

Medicare reform

Because the Medicare program represents a substantial portion of the federal budget, Congress takes action in almost every legislative session to modify the Medicare program for the purpose of, or with the result of, reducing the amounts payable from the program to healthcare providers or placing additional burdens or restrictions on healthcare providers. Legislation or regulations may be enacted in the future that may significantly modify the ESRD program or substantially reduce the amount paid for our services. Further, statutes or regulations may be adopted that impose additional requirements for eligibility to participate in the federal and state payment programs. Any legislation or regulations of this type could adversely affect our business operations in a material way.

The False Claims Act

The federal False Claims Act, or FCA, is another means of policing false bills or false requests for payment in the healthcare delivery system. In part, the FCA imposes a civil penalty on any person who:

- . Knowingly presents, or causes to be presented, to the federal government a false or fraudulent claim for payment or approval;
- . Knowingly makes, uses, or causes to be made or used, a false record or statement to get a false or fraudulent claim paid or approved by the federal government;
- . Conspires to defraud the federal government by getting a false or fraudulent claim allowed or paid; or
- . Knowingly makes, uses or causes to be made or used, a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit, money or property to the federal government.

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The penalties for a violation of the FCA range from \$5,000 to \$10,000 for each fraudulent claim plus three times the amount of damages caused by each such claim. The federal government has used the FCA to prosecute Medicare fraud in areas such as coding errors, billing for services not rendered, the submission of false cost reports, billing services at a higher reimbursement rate than is appropriate, billing under a comprehensive code as well as under one or more component codes included in the comprehensive code and billing for care which is not medically necessary. Although subject to some dispute, at least two federal district courts have also determined that an alleged violation of the federal anti-kickback statute or Stark I and Stark II are sufficient to state a claim for relief under the FCA. In addition to the civil provisions of the FCA, the federal government can use several other criminal statutes to prosecute persons who submit false or fraudulent claims for payment to the federal government.

The Health Insurance Portability and Accountability Act of 1996

The Health Insurance Portability and Accountability Act of 1996, or HIPAA, among other things, allows individuals who lose or change jobs to transfer their insurance, limits exclusions for preexisting conditions and establishes a pilot program for medical savings accounts. In addition, HIPAA also expanded federal attempts to combat healthcare fraud and abuse by making amendments to the Social Security Act and the federal criminal code. Among other things, HIPAA created a new "Health Care Fraud Abuse Control Account," under which "advisory opinions" are issued by the OIG regarding the application of the anti-kickback statute, criminal penalties for Medicare and Medicaid fraud were extended to other federal healthcare programs, the exclusion authority of the OIG was expanded, Medicare and Medicaid civil monetary penalty provisions were extended to other federal healthcare programs, the amounts of civil monetary penalties were increased and a criminal healthcare fraud statute was established.

HIPAA also included provisions relating to the privacy of medical information. HHS published HIPAA privacy regulations in December 2000. Based on our initial review of the privacy rules, compliance will require the development of extensive policies and procedures, the designation of privacy officers and the implementation of elaborate administrative safeguards with respect to private health information in our possession. Similarly, based on our review of the proposed security and electronic signature standards, compliance will require us to develop additional information systems and

administrative and electronic safeguards to protect data integrity. Complying with the HIPAA privacy rules and the proposed security and electronic signature standards will require substantial time and may require us to incur significant expenditures. Under HIPAA, compliance with these proposed regulations is required by April 2003.

Other regulations

Our operations are subject to various state hazardous waste and non-hazardous medical waste disposal laws. These laws do not classify as hazardous most of the waste produced from dialysis services. Occupational Safety and Health Administration regulations require employers to provide workers who are occupationally subject to blood or other potentially infectious materials with prescribed protections. These regulatory requirements apply to all healthcare facilities, including dialysis centers, and require employers to make a determination as to which employees may be exposed to blood or other potentially infectious materials and to have in effect a written exposure control plan. In addition, employers are required to provide or employ hepatitis B vaccinations, personal protective equipment and other safety devices, infection control training, post-exposure evaluation and follow-up, waste disposal techniques and procedures and engineering and work practice controls. Employers are also required to comply with various record-keeping requirements. We believe that we are in material compliance with these laws and regulations.

A few states have certificate of need programs regulating the establishment or expansion of healthcare facilities, including dialysis centers. We believe that we are in material compliance with all applicable state certificate of need laws.

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Although we believe we comply materially with current applicable laws and regulations, our industry will continue to be subject to substantial regulation, the scope and effect of which are difficult to predict. Our activities could be reviewed or challenged by regulatory authorities at any time in the future.

Corporate compliance program

We have implemented a company-wide corporate compliance program as part of our commitment to comply fully with all applicable laws and regulations and to maintain the high standards of conduct we expect from all of our employees. We continuously review this program and enhance it as necessary. The primary purposes of the program include:

- . Through training and education, increasing the awareness of our employees and affiliated professionals of the necessity of complying with all applicable laws and regulations in an increasingly complicated regulatory environment;
- . Auditing our dialysis centers, laboratories and billing offices on a regular basis to identify quickly any potential instances of noncompliance; and
- . Ensuring that we take steps to resolve instances of noncompliance as promptly as we become aware of them.

We have adopted a code of conduct that each of our employees and affiliated professionals must follow and have implemented a confidential, toll-free hotline (888-272-7272) for employees to report potential instances of non-compliance. Our chief compliance officer administers the compliance program. The chief compliance officer reports directly to our chief operating officer and to the compliance committee of our board of directors.

Competition

The dialysis industry is highly competitive, particularly in terms of acquiring existing dialysis centers. Competition for qualified physicians to act as medical directors and for inpatient dialysis services agreements with hospitals is also vigorous. We have also, from time to time, experienced competition from former medical directors or referring physicians who have opened their own dialysis centers. A portion of our business also consists of monitoring and providing supplies for ESRD treatments in patients' homes.

Other companies provide similar services. In addition, a company is developing a portable hemodialysis machine for unassisted use by patients in their homes.

The market share of the large multi-center providers has increased significantly over the last several years and the four largest dialysis chains now comprise approximately 60% of the market, compared to approximately 30% in 1992. We expect consolidation by these large chain providers to continue. Approximately half of the independent centers are owned or controlled by hospitals. Hospital-based dialysis units typically are more difficult to acquire than independent, physician-owned centers.

Large chain dialysis providers with whom we compete include Fresenius Medical Care, Gambro and Renal Care Group. Some of our competitors have substantially greater financial resources than we do and may compete with us for acquisitions and the development of new centers in markets targeted by us. There are also a number of large healthcare providers that have entered or may decide to enter the dialysis business.

Our two largest competitors, Fresenius and Gambro, manufacture a full-line of dialysis supplies and equipment in addition to owning and operating dialysis centers. This may give them cost advantages over us because of their ability to manufacture their own products. In addition, Fresenius is our largest supplier of dialysis products and is also our largest competitor in the dialysis services market.

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Insurance

We carry property and general liability insurance, professional liability insurance and other insurance coverage in amounts deemed adequate by management, based on our claims experience. Future claims could, however, exceed our applicable insurance coverage. Physicians practicing at our dialysis centers are required to maintain their own malpractice insurance and our medical directors maintain coverage for their individual private medical practices. In most cases, our agreements with our medical directors require the medical directors to secure their own liability insurance coverage for the performance of their duties as medical directors. Our liability policies cover medical directors who are not required or able to obtain insurance and also provide excess secondary coverage above those limits maintained by our medical directors.

Employees

As of December 31, 2000, we had approximately 12,200 employees, including:

. Licensed professional staff (nurses, dieticians and social workers).....	4,500
. Other patient care, support and maintenance staff (patient care and reuse technicians, biomedical personnel and laboratory personnel) ..	6,600
. Corporate, billing and regional staff.....	1,100

Item 2. Properties.

We own six parcels of real property. We operate dialysis centers on three of these properties. One of the remaining three properties is under contract to be sold and the other two are being evaluated for possible sale. We also own a 50% interest in a limited liability company that owns an additional property on which we operate a dialysis center.

The other dialysis centers that we operate are located on premises leased by us or our general partnerships, limited liability companies or subsidiary corporations, or by entities that we manage. Our leases generally cover periods from five to ten years and typically contain renewal options of five to ten years at the fair rental value at the time of renewal or at rates subject to periodic consumer price index increases. Our outpatient dialysis centers range in size from 500 to 30,000 square feet, with an average size of 6,500 square feet. We maintain our corporate headquarters in approximately 35,800 square feet of office space in Torrance, California, which we currently lease for a term expiring in 2008. Our business office in Tacoma, Washington is in an 80,000-square foot facility leased for a term expiring in 2009. We maintain a

43,000-square foot facility in Berwyn, Pennsylvania for additional billing and collections staff and limited corporate and regional staff. The Berwyn lease expires in December 2001. We are currently negotiating an extension of this lease with our landlord. Our Florida-based laboratory is located in a 30,000-square foot facility owned by us, with a long-term ground lease, and our Minnesota-based laboratory is located in a 9,500-square foot facility leased by us.

Some of our dialysis centers are operating at or near capacity. However, we believe that we have adequate capacity within most of our existing dialysis centers to accommodate additional patient volume through increased hours and/or days of operation, or, if additional space is available within an existing facility, through the addition of dialysis stations. In addition, we often can build new centers if existing centers reach capacity. With respect to relocating centers or building new centers, we believe that we can generally lease space at economically reasonable rates in the area planned for each of these centers. Expansion or relocation of our dialysis centers would be subject to review for compliance with conditions relating to participation in the Medicare ESRD program. In states that require a certificate of need or center license, additional approvals would generally be necessary for expansion or relocation.

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Item 3. Legal Proceedings.

In July 2000, we entered into a Stipulation of Settlement with the plaintiffs in the consolidated securities class action that was filed against us and several of our former officers in February 1999, *In Re Total Renal Care Securities Litigation*, Master File No. CV-99-1745-CBM (RCx), United States District Court, Central District of California. The Court entered a final judgment approving the settlement and dismissing the litigation on October 16, 2000. The consolidated complaint alleged violations of the federal securities laws arising from allegedly false and misleading statements during a class period of March 11, 1997 to July 18, 1999. Under the terms of the settlement, a total settlement fund of \$25 million has been established. We contributed \$10.8 million to the settlement fund and our directors' and officers' liability insurance carriers funded the balance of the settlement fund. In addition, we have implemented corporate governance principles and procedures to ensure the accountability of our board of directors and management to our stockholders. We admitted to no wrongdoing or liability in the settlement.

See the heading "United States Attorney's inquiry" in "Item 1. Business" of this report for information on our cooperation with the Civil Division of the United States Attorney's Office for the Eastern District of Pennsylvania in a review of some of our historical practices, including billing and other operating procedures and our financial relationships with physicians.

See the heading "Laboratory payment reviews" in "Item 1. Business" of this report for information on the payment dispute with our Florida laboratory's Medicare carrier.

In addition, we are subject to claims and suits in the ordinary course of business. We do not believe that the ultimate resolution of these additional pending proceedings, whether the underlying claims are covered by insurance or not, will have a material adverse effect on our results of operations or financial condition.

Item 4. Submission of Matters to a Vote of Securities Holders.

None.

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PART II

Item 5. Market for the Registrant's Common Equity and Related Stockholder Matters.

Our common stock is traded on the New York Stock Exchange under the symbol "DVA". Prior to October 2000, when we formally changed our name to "DaVita Inc." from "Total Renal Care Holdings, Inc.," our stock traded on the New York Stock Exchange under the symbol "TRL". The following table sets forth, for the periods indicated, the high and low closing prices for our common stock as

reported by the New York Stock Exchange.

	High	Low
	-----	-----
Year ended December 31, 1999		
1st quarter.....	\$28.00	\$7.50
2nd quarter.....	15.94	9.81
3rd quarter.....	15.31	7.06
4th quarter.....	8.56	5.88
Year ended December 31, 2000		
1st quarter.....	\$ 7.19	\$2.56
2nd quarter.....	6.00	2.63
3rd quarter.....	7.63	6.13
4th quarter.....	17.50	8.19

The closing price of our common stock on March 12, 2001 was \$16.50 per share. According to The Bank of New York, our registrar and transfer agent, as of March 12, 2001, there were 2,432 holders of record of our common stock. Since our recapitalization in 1994, we have not declared or paid cash dividends to holders of our common stock. We do not anticipate paying any cash dividends in the foreseeable future. Our bank credit agreements restrict our ability to pay dividends on our common stock. For more details, see the heading "Liquidity and capital resources" under "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and the notes to our consolidated financial statements.

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Item 6. Selected Financial Data.

The following table presents selected consolidated financial and operating data for the periods indicated. The following financial and operating data should be read in conjunction with "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and our consolidated financial statements filed as part of this report.

	Year ended December 31,				
	2000	1999	1998	1997	1996
	-----	-----	-----	-----	-----
	(in thousands, except per share)				
Income statement data:					
Net operating revenues..	\$1,486,302	\$ 1,445,351	\$1,203,738	\$ 758,403	\$496,651
Total operating expenses(1).....	1,311,587	1,509,333	1,068,825	646,816	428,698
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Operating income (loss).....	174,715	(63,982)	134,913	111,587	67,953
Other income (loss).....	(7,201)	(1,895)	4,894	3,175	3,858
Debt expense(2).....	116,637	110,797	84,003	29,082	13,670
Minority interests in income of consolidated subsidiaries.....	(5,942)	(5,152)	(7,163)	(4,502)	(3,578)
	-----	-----	-----	-----	-----
Income (loss) before income taxes, extraordinary item and cumulative effect of change in accounting principle.....	44,935	(181,826)	48,641	81,178	54,563
Income tax expense (benefit).....	27,960	(34,570)	38,449	35,654	22,031
	-----	-----	-----	-----	-----
Income (loss) before extraordinary item and cumulative effect of					

change in accounting principle.....	\$ 16,975	\$ (147,256)	\$ 10,192	\$ 45,524	\$ 32,532
	=====	=====	=====	=====	=====
Net income (loss) (3)....	\$ 13,485	\$ (147,256)	\$ (9,448)	\$ 45,524	\$ 24,832
	=====	=====	=====	=====	=====
Earnings (loss) per common share:					
Income (loss) before extraordinary item and cumulative effect of change in accounting principle.....	\$ 0.21	\$ (1.81)	\$ 0.12	\$ 0.59	\$ 0.43
	=====	=====	=====	=====	=====
Net income (loss) (3)...	\$ 0.17	\$ (1.81)	\$ (0.12)	\$ 0.59	\$ 0.33
	=====	=====	=====	=====	=====
Earnings (loss) per common share--assuming dilution:					
Income (loss) before extraordinary item and cumulative effect of change in accounting principle.....	\$ 0.20	\$ (1.81)	\$ 0.12	\$ 0.57	\$ 0.42
	=====	=====	=====	=====	=====
Net income (loss) (3)...	\$ 0.16	\$ (1.81)	\$ (0.12)	\$ 0.57	\$ 0.32
	=====	=====	=====	=====	=====
Ratio of earnings to fixed charges(4).....	1.34:1	(See note 5)	1.50:1	3.18:1	3.88:1
Balance sheet data:					
Working capital(6).....	\$ 148,348	\$ (1,043,796)	\$ 388,064	\$ 205,798	\$185,904
Total assets	1,596,632	2,056,718	1,911,619	1,279,261	664,799
Long-term debt(7)	974,006	5,696	1,225,781	731,192	233,126
Shareholders' equity....	349,368	326,404	473,864	422,446	358,677

(1) Total operating expenses include impairments and valuation losses of \$4,556 in 2000 and \$139,805 in 1999 and merger related costs of \$78,188 in 1998.

(2) Debt expense includes a write-off of deferred financing costs of \$1,192 in 2000 and \$1,601 in 1999 and a loss on termination of interest rate swap agreements related to refinanced debt of \$9,823 in 1998.

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(3) Extraordinary losses associated with early extinguishment of debt were \$3,490 (\$0.04 per share) in 2000, \$12,744 (\$0.16 per share) in 1998 and \$7,700 (\$0.10 per share) in 1996.

In 1998 we adopted Statement of Position No. 98-5, Reporting on the Costs for Start-up Activities, or SOP 98-5, which requires that pre-opening and organization costs be expensed as incurred. As a result, unamortized deferred pre-opening and organizational costs of \$6,896 (\$0.08 per share) were written-off as a cumulative effect of a change in accounting principle in 1998.

(4) The ratio of earnings to fixed charges is computed by dividing fixed charges into earnings. Earnings for this purpose is defined as pretax income from continuing operations adjusted by adding non-capitalized fixed charges during the period. Fixed charges is defined for this purpose as the total of interest expense, amortization of deferred financing costs and the estimated interest component of rental expense on operating leases.

(5) Due to our loss in 1999, the ratio coverage in 1999 was less than 1:1. We would have had to generate additional earnings of \$181,826 to achieve a coverage of 1:1.

(6) The working capital calculation as of December 31, 1999 includes long-term debt that was potentially callable under covenant provisions of \$1,425,610.

(7) Long-term debt excludes \$1,425,610 as of December 31, 1999 that was potentially callable under covenant provisions. In 2000, the debt was restructured and the 2000 long-term debt reflects scheduled debt

maturities.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following should be read in conjunction with our consolidated financial statements and "Item 1. Business." Forward-looking statements should be read in conjunction with the risk factors set forth below.

Prior to mid-1999, the company had an aggressive growth strategy of acquiring other dialysis businesses. In early 1998, the company merged with RTC in a stock-for-stock transaction valued at approximately \$1.3 billion. After the merger with RTC, the company became the second largest provider of dialysis services in the United States. As of December 31, 2000, we operated 488 outpatient dialysis centers in the continental United States. We owned, either through wholly-owned subsidiaries or through majority-owned joint ventures, 440 of these centers. Of the remaining centers, we owned minority interests in eight centers, which were accounted for as equity investments, and we managed 40 centers in which we have no ownership interest.

The company became highly leveraged as a result of the aggressive growth strategy in place prior to mid-1999. During the fourth quarter of 1999, we announced our intention to sell our dialysis centers outside the continental United States as an important first step in restructuring our balance sheet and reducing our debt burden. In January 2000, we signed definitive agreements to sell substantially all of our operations outside the continental United States. These divestitures were substantially completed in the second quarter of 2000, reducing the number of dialysis centers that we operate outside the continental United States from 84 to 2.

The rapid growth through acquisitions over the past several years also has had a significant impact on administrative functions, including billing and cash collection processes, which at times operated below optimal levels of efficiency and effectiveness. Beginning in late 1999, we initiated a multiyear turnaround plan focused on improving our financial and operational infrastructure. In October 1999, Kent Thiry was named our chairman and chief executive officer. During 2000, we sold our non-continental U.S. operations, restructured our credit facilities and reduced our debt, settled a securities class action lawsuit, improved collections and focused on our core operations.

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Results of operations

Continental U.S. and non-continental U.S. operating revenues and operating expenses were as follows:

	Year ended December 31,					
	2000		1999		1998	
	(dollars in millions)					
Revenues:						
Continental U.S.	\$1,412	95%	\$1,321	91%	\$1,115	93%
Non-continental U.S.	74	5%	124	9%	89	7%
	-----	---	-----	---	-----	---
	\$1,486	100%	\$1,445	100%	\$1,204	100%
	=====		=====		=====	
Operating expenses:						
Continental U.S.	\$1,234	94%	\$1,243	83%	\$ 906	85%
Non-continental U.S.	73	6%	126	8%	85	8%
Impairment and merger costs	4	--	140	9%	78	7%
	-----	---	-----	---	-----	---
	\$1,311	100%	\$1,509	100%	\$1,069	100%
	=====		=====		=====	

Because all operations outside the continental United States have been divested with the exception of the pending completion of the sale of two centers in Puerto Rico, the non-continental U.S. operating results are excluded from the revenue and cost trends discussed below.

Operating results excluding the divested non-continental U.S. operations, impairments and merger costs, were as follows (see note 16 to the consolidated financial statements for non-continental U.S. operating results):

Continental U.S. Operations

	Year ended December 31,					
	2000		1999		1998	
	(dollars in millions)					
Revenues	\$1,412	100%	\$1,321	100%	\$1,115	100%
Operating expenses:						
Dialysis centers and labs	973	69%	893	68%	709	64%
General and administrative	120	8%	124	9%	72	6%
Depreciation and amortization	103	7%	99	7%	83	7%
Provision for uncollectible accounts	38	3%	127	10%	42	4%
	1,234	87%	1,243	94%	906	81%
Operating income before impairment losses and merger costs	\$ 178	13%	\$ 78	6%	\$ 209	19%
Impairment losses and merger costs:						
Non-continental U.S. operations	\$ (1)		\$ 83			
Continental U.S. operations	5		57			
Merger costs					\$ 78	
	\$ 4		\$ 140		\$ 78	

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Revenues. Operating revenues for the continental United States were made up of the following:

	Year ended December 31,		
	2000	1999	1998
Percent of total revenue:			
Dialysis services	97%	96%	96%
Lab and other	2	3	3
Management fee income	1	1	1
	100%	100%	100%

Dialysis services. Dialysis services include outpatient center hemodialysis, which accounts for approximately 87% of total dialysis treatments, home dialysis, and inpatient hemodialysis with contracted hospitals. A major component of dialysis revenue is the administration of EPO, which represents approximately 25% of net operating revenues, and other drugs as part of the dialysis treatment.

Dialysis services are paid for primarily by Medicare and state Medicaid programs in accordance with rates established by HCFA, and by other third-party payors such as HMOs and health insurance carriers. Services provided to patients covered by third-party insurance companies are normally reimbursed at rates higher than Medicare or Medicaid rates. Patients covered by employer group health plans generally convert to Medicare after 33 months of treatment.

The majority of earnings from dialysis services are derived from commercial payors, some of which pay at negotiated reimbursement rates and others which pay based on our usual and customary rates. The commercial reimbursement rates are under continual pressure as we negotiate contract rates with large HMO's and insurance carriers. Additionally, as a patient transitions from commercial coverage to Medicare or Medicaid coverage, the reimbursement rates generally decline substantially.

Dialysis services revenues by payor type were as follows:

	Year ended December 31,		
	2000	1999	1998
Percent of total dialysis revenue:			
Medicare.....	53%	54%	53%
Medicaid.....	5	5	4
	---	---	---
	58	59	57
Commercial and other.....	42	41	43
	---	---	---
	100%	100%	100%
	===	===	===

The number of equivalent hemodialysis treatments associated with the continental U.S. operations totaled 5.4 million, 5.1 million and 4.4 million for 2000, 1999 and 1998, respectively. The increases in the number of treatments accounted for approximately 50% and 97% of the total growth in dialysis services revenue for 2000 and 1999, respectively. The treatment volume growth in 2000 was principally associated with existing centers and the growth in 1999 was principally due to the acquisition and development of new dialysis centers. The treatment growth rate for centers in place for at least one year was approximately 3% for 2000 and 5% for 1999 and 1998.

Approximately 50% of the increase in revenue for 2000 was attributable to an increase in the average reimbursement rate per treatment. The average reimbursement rates per equivalent hemodialysis treatment were \$256, \$246 and \$245 for 2000, 1999 and 1998, respectively. The substantial increase in the average reimbursement rates in 2000 was principally attributable to improvements in revenue capture and billing and collections operations, the administering of two new higher cost drugs and a 1.2% increase in Medicare

reimbursement rates. The average reimbursement rate for the fourth quarter of 2000 was approximately \$266, compared with approximately \$260 for the third quarter and \$248 for the first half of 2000. The higher average reimbursement rate in the fourth quarter over the third quarter was principally due to the two new drugs being administered. These new drugs, Ferrlecit(R) and Zemplar(R), are higher cost replacement therapies that provide superior clinical results.

As of year-end 2000, the Medicare ESRD composite rates were between \$118 and \$140 per treatment, with an overall average of \$129 per treatment. The Medicare ESRD composite rate was increased by 1.2% both on January 1, 2000 and on January 1, 2001. An additional 1.2% increase will become effective April 1, 2001, plus an adjustment factor designed to provide the benefits of the increase as if it had been effective on January 1, 2001.

We currently expect that our growth rate of dialysis treatments, other than through acquisitions, will generally be in the 3% to 4% range for 2001, which is below the industry average growth rate. We believe that we will be able to sustain or improve average revenue per treatment during 2001 based on current information, trends and projections. These projections involve significant risks and uncertainties and actual results may vary significantly from these current projections.

Lab and other services. We operate two licensed clinical laboratories specializing in ESRD patient testing, principally for our own patients. Routine lab tests are included in the Medicare composite treatment rates and do not

generate incremental revenue. Total lab and other services revenue was 2% of total revenue for 2000 and 3% of total revenue for 1999 and 1998. See the "Liquidity and capital resources" discussion below regarding revenue collection contingencies associated with our laboratory operations.

Management fee income. Management fee income represents approximately 1% of total revenues. We currently manage 48 third-party dialysis centers utilizing our existing infrastructure. The management fees are established by contract and are typically based on a percentage of revenue of the managed facility.

Dialysis centers and lab expenses. Operating expenses consist of costs and expenses specifically attributable to the operations of dialysis centers and labs, including direct labor, drugs, medical supplies, and other patient care service costs. Operating expenses as a percentage of dialysis, lab and pharmacy services revenues, excluding non-continental U.S. operations, were 69%, 68% and 64% for 2000, 1999 and 1998, respectively. The higher percentages for 2000 and 1999 operating expenses reflect cost growth in excess of the average revenue increases realized. Cost increases as a percentage of revenues for 2000 and 1999 were principally associated with increased compensation expense, including profit sharing plan expense in 2000.

General and administrative expenses. General and administrative expenses consist of those costs not specifically attributable to the dialysis centers and labs and include expenses for corporate and regional administration, including centralized accounting, billing and cash collection functions. General and administrative expenses as a percentage of total revenues, excluding non-continental U.S. operations, were 8.5%, 9.4% and 6.5% for 2000, 1999 and 1998, respectively. The higher level of general and administrative expenses in 1999 compared with 1998 was principally associated with compensation costs, including severance and retention payments, legal and other professional fees and consulting fees. Compensation costs increased in 1999 as additional management and staff were added to address the process problems that had developed following the merger with RTC in early 1998. Shortly after the merger, many of the RTC general and administrative departments were eliminated in an attempt to achieve integration synergies more quickly. While the actions in 1998 lowered some general administrative costs during 1998, the resulting process inefficiencies impacted revenue collections and other business processes. The significant increase in general and administrative expense as a percentage of revenue for 1999 compared to 1998 reflects both the reductions in staffing in 1998 and the increases in staffing in 1999. In addition to the increases in staffing levels during 1999 for centralized business processes, there were also management increases in the regional operations. We continued to add administrative staff during 2000 to further address operating performance needs. Additionally, current plans include further staffing increases and infrastructure investments in 2001, including development activities for new clinical and billing systems.

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Provision for uncollectible accounts receivable. The provision for uncollectible accounts receivable as a percentage of revenue was approximately 3%, 10% and 4% for 2000, 1999 and 1998, respectively. The high level of provision for uncollectible accounts in 1999 resulted from our inability to achieve our projected cash collection trends during 1999. As discussed above, the rapid growth through acquisitions and the merger with RTC in 1998 had a significant impact on administrative functions, including billing and cash collection processes, which at times operated below optimal levels of efficiency and effectiveness. The backlog of aged accounts receivable continued to increase during the first half of 1999 due to high turnover of billing and collection personnel and process inefficiencies. The build-up of the backlog of aged accounts not processed on a timely basis created collection difficulties at a level not previously experienced, resulting in the unusually high write-offs in 1999. Other than the uncertainty associated with the Florida lab receivables, as discussed below, the provision for uncollectible accounts receivable is expected to be generally in the range of 2% to 3% over the long term.

Impairment and valuation losses. During the fourth quarter of 1999, we announced our intention to sell our dialysis operations outside the continental United States resulting in an impairment charge of \$83 million representing the estimated losses on the sales of these operations, including the costs of buying out minority interests and the direct transaction costs of completing the sale. The divestitures were substantially completed in the second quarter of 2000. Net recoveries of approximately \$1 million were recorded in 2000

associated with the non-continental U.S. operations.

The impairment and valuation losses of \$57 million recorded in 1999 associated with dialysis centers within the continental United States similarly relate to actions taken and decisions made during 1999. In addition to divesting non-continental U.S. operations, we took actions to curtail new center acquisitions and developments and to close centers not supporting our new strategic direction. The losses principally related to centers identified for closure or sale during the first half of 2000, new center plans terminated and projects abandoned and impairments of loans to and investments in third-party dialysis-related businesses. The impairment losses were determined based on estimated net realizable values and projections of cash flows. Additional charges of \$5 million on continental U.S. operations were taken in 2000. The closure and abandonment losses averaged less than \$1 million per center and were principally associated with the impairment of leasehold improvements and intangible assets specifically identified with these centers. Our new strategic direction and curtailed new center acquisitions had also affected the valuation of several partnership investments in third-party dialysis related businesses. We do not expect recovery of the impairment losses even through potential bankruptcy processes. With respect to impaired loans, we do not accrue interest receivable unless the estimated recovery amounts justify such accruals.

We perform impairment reviews for our investments in and advances to third-party dialysis businesses whenever a change in condition occurs, including changes in our business strategy and plans, or when the third-party dialysis business experiences deteriorating operating performance or liquidity problems. With regard to the potential impairment of goodwill balances, we routinely review cash flows for the specific center operations associated with the respective goodwill balances that resulted from the acquisition of that specific group of centers. Other than in connection with the impairment losses discussed above, we determined that there were no goodwill impairments as of year-end 2000.

Merger related costs. Merger related costs were incurred in 1998 in connection with the RTC merger, which is reported under the pooling-of-interests method of accounting. These costs included merger transaction costs, integration costs, employee severance costs and other directly associated compensation expenses. Transaction costs associated with all other acquisitions, which were accounted for under the purchase method of accounting, were capitalized as goodwill.

Debt expense

Debt expense for 2000 and 1999 consisted of interest expense of approximately \$113 and \$107 million, respectively, and the amortization and write-off of deferred financing costs of approximately \$4 million in both years. Although the average debt balance was lower in 2000 compared with 1999, the effective interest rates

during the first half of 2000 for the credit facilities were significantly higher because we were not in compliance with several debt covenants during that time.

Other income (loss)

The net of other income and loss items was a loss of \$7.2 million and \$1.9 million for 2000 and 1999 and income of \$4.9 million for 1998. Included in other income (loss) for 2000 was \$7.7 million of interest income and losses of \$10.8 million and \$4.7 million related to the settlement of a stockholder class action lawsuit and the recognition of the foreign currency translation loss associated with the divestitures of the non-continental U.S. operations. The foreign currency translation loss had previously been recognized in comprehensive income. Interest income for 1999 amounted to \$4.8 million, which was more than offset by equity investment and other non-operating losses. Other income for 1998 included \$3.9 million of interest income.

Provision for income taxes

The provision for income taxes for 2000 was \$28 million, or an effective rate of 62%. The high effective rate resulted from the relatively low level of pre-tax earnings in relation to permanent differences such as non-deductible amortization and deferred tax valuation allowances associated with the sale of

non-continental U.S. operations and the cancellation of medical director stock options.

The provision for income taxes for 1999 was a tax benefit (negative expense) of \$35 million, reflecting current and deferred tax benefits resulting from the 1999 pre-tax loss. The 1999 tax benefit was reduced by a deferred tax asset valuation allowance for impairment and valuation losses that are capital in nature. For tax purposes, such losses may only be offset against capital gains within a limited carryback and carryforward period. Due to our limited ability to generate capital gains from operations, a tax benefit has not been recorded for these losses.

The provision for income taxes for 1998 was \$38 million, resulting in an effective tax rate of 79%. This high effective rate was primarily due to non-deductible merger expenses.

Based on current plans and projections we expect the effective income tax rate for our core operations to be in the range of 41% to 44% for 2001.

Extraordinary items

The extraordinary losses of \$3.5 million and \$12.7 million net of tax for 2000 and 1998 are related to the write off of unamortized deferred financing costs associated with the early extinguishment of debt. In July 2000, we restructured our revolving and term credit facilities. In 1998, in conjunction with the RTC merger, the RTC revolving credit agreement was terminated.

Cumulative effect of change in accounting principle

Effective January 1, 1998, we adopted SOP 98-5, which requires that pre-opening and organizational costs incurred in conjunction with our new centers be expensed as incurred. Previously we had amortized such costs over five years. We recorded a 1998 charge of \$6.9 million, net of income tax effect, representing the cumulative effect of this change in accounting principle.

Projections for 2001

Based on current conditions and recent experience, our current projections for 2001 are for normal operating earnings before depreciation and amortization, debt expense and taxes to be in the range of \$300 million to \$330 million. These projections assume minimal acquisitions, an internal annual growth rate of the number of dialysis treatments of approximately 3% to 4%, limited opportunities to improve the mix of and reimbursement rates for non-Medicare treatments, and underlying cost growth trends consistent with recent

years. These and other underlying assumptions involve significant risks and uncertainties, and actual results may vary significantly from these current projections. Additionally, the renegotiation or restructuring of unfavorable managed care contracts, medical director agreements or other arrangements may result in future impairment or other charges. We undertake no duty to update these projections, whether due to changes in current or expected trends, underlying market conditions, decisions of the United States Attorney's Office, DOJ or HHS in any pending or future review of our business, or otherwise.

Liquidity and capital resources

Following several years of rapid growth through acquisitions financed by increases in debt, our borrowings totaled approximately \$1.5 billion by the end of 1999, or 82% of total debt plus book equity. Because of our poor operating performance and earnings charges in 1999, we were not in compliance with several debt covenants as of December 31, 1999. As a result of this non-compliance, all outstanding debt under the credit facilities and the convertible subordinated notes were potentially callable and therefore classified as a current liability as of December 31, 1999. In July 2000, we restructured our credit facilities and are now in compliance with all credit facility covenants.

The major terms of the restructured credit facilities included the collateralization of the debt with substantially all our assets, the reduction in the revolving credit availability to \$150 million together with conversion of \$299 million of the previously existing revolving facility into a term loan, a new quarterly amortization schedule beginning September 30, 2000 and an

immediate permanent pay-down of \$50 million. In conjunction with the restructuring, the associated interest rates returned to the lower LIBOR-based rate formulas in effect prior to the non-compliance.

As of December 31, 2000, total borrowings had been reduced to \$976 million, or 74% of total debt plus book equity. This represented a reduction of \$482 million or 33% from the beginning of the year. Because of pre-payments on the term loan of the credit facility, the next principal payment was not due until December 2002 and the available balance under the current \$150 million revolving line of credit was unused as of December 31, 2000. We made these substantial pay-downs on the credit facilities with proceeds from the divestitures of our non-continental U.S. operations and improved operating cash flows during 2000.

Net cash provided by operating activities amounted to \$308 million, \$172 million and \$11 million for 2000, 1999 and 1998, respectively. Approximately half of the \$308 million operating cash flow in 2000 was attributable to cash earnings, net earnings adjusted for non-cash items, and the balance was attributable to changes in working capital. Reductions in accounts receivable of \$60 million and income tax refunds of \$37 million accounted for the majority of the positive cash flow from working capital changes. Operating cash flow less capital expenditures was \$267 million for 2000, compared with \$65 million for 1999. Net proceeds from the sale of the non-continental U.S. operations were approximately \$133 million in 2000.

The continental U.S. accounts receivable balance at December 31, 2000 represented approximately 73 days of net revenue, net of bad debt provision, an improvement of 21 days over the prior year end.

During 2000, investing activities generated net cash of \$93 million as a result of the divestiture of our non-continental U.S. operations for approximately \$133 million. Net cash used in investing activities for 1999 and 1998 amounted to \$297 million and \$469 million, including \$154 million and \$338 million for acquisitions. These acquisitions were funded with long-term debt. Capital expenditures including development of new centers were \$41 million, \$107 million and \$83 million for 2000, 1999 and 1998, respectively. Based on current projections, we expect capital expenditures to be in the \$75 million to \$85 million range for 2001, with a substantial portion related to new center developments.

As of December 31, 2000, we had net working capital of \$148 million, including cash of \$31 million. Additionally, we have \$150 million available under our revolving line of credit. We believe that we will have sufficient liquidity and operating cash flows to fund our scheduled debt service and other obligations over the next twelve months.

Contingencies

Our Florida-based laboratory subsidiary is the subject of a third-party carrier review of its Medicare reimbursement claims. The carrier has issued formal overpayment determinations in the amount of \$5.6 million for the review period from January 1995 to April 1996 and \$15 million for the review period from May 1996 to March 1998. The carrier has suspended all payments of Medicare claims from this laboratory since May 1998. The carrier has also determined that \$16.1 million of the suspended claims for the review period from April 1998 to August 1999 were not properly supported by the prescribing physicians' medical justification. The carrier has alleged that approximately 99% of the tests the laboratory performed during the review period from January 1995 to April 1996, 96% of the tests performed in the period from May 1996 to March 1998 and 70% of the tests performed in the period from April 1998 to August 1999 were not properly supported by the prescribing physicians' medical justification. In August 2000, the carrier requested additional records with respect to the time period August 1999 to May 2000.

We are disputing the overpayment determinations and have provided supporting documentation of our claims. We have initiated the process of a formal review of each of the carrier's determinations. The first step in this formal review process is a hearing before a hearing officer at the carrier. The hearing regarding the initial review period from January 1995 to April 1996 was held in July 1999. In January 2000, the hearing officer issued a decision upholding the overpayment determination of \$5.6 million. The hearing regarding the second review period from May 1996 to March 1998 was held in April 2000. In July 2000,

the hearing officer issued a decision upholding \$14.2 million, or substantially all of the overpayment determination. We have filed appeals of both decisions to a federal administrative law judge and have moved to consolidate the two appeals. At this time, we have not received a scheduled date for a hearing with an administrative law judge, although HHS has informed us that we can expect a hearing during the second quarter of 2001.

In February 1999, our Florida-based laboratory subsidiary filed a complaint against the carrier and HHS seeking a court order to lift the payment suspension. In July 1999, the court dismissed our complaint because we had not exhausted all administrative remedies, that is, the carrier review and administrative law judge processes described above.

In addition to the formal appeal process with a federal administrative law judge, beginning in the third quarter of 1999 we sought a meeting with the Department of Justice, or DOJ, to begin a process to resolve this matter. The carrier had previously informed the local office of DOJ and HHS of this matter, and we had provided requested information to DOJ. We met with DOJ in February 2001, at which time they requested additional information from us, which we will provide.

The timing of the final resolution of this matter is highly uncertain and beyond our control or influence. Beginning in the third quarter of 2000, we stopped accruing additional Medicare revenue from this laboratory until the uncertainties regarding both the timing of resolution and the ultimate revenue valuations are at least substantially eliminated. The amount of potential Medicare revenue not accrued beginning in the third quarter of 2000 was approximately \$4 million per quarter. As of June 30, 2000, the cumulative recognized gross revenue associated with the withheld billings was approximately \$38 million. We estimate that the potential cash exposure as of December 31, 2000 was not more than \$15 million based on the carrier's overpayment findings noted above. In addition, the government could impose additional fines and penalties, which could be substantial.

In February 2001, the Civil Division of the United States Attorney's Office for the Eastern District of Pennsylvania contacted us and requested that we cooperate with them in a review of some of our historical practices, including billing and other operating procedures and our financial relationships with physicians.

The Civil Division has requested that we provide a wide range of information responding to the areas of review but has not initiated any legal process or served any subpoena on us. The Civil Division has indicated that it is not making any allegation of wrongdoing at this time and that no criminal action against us or any individual is currently contemplated. However, the Civil Division could change the scope or focus of its inquiry at any time. We are cooperating in this review.

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Quarterly results of operations

The following table sets forth selected unaudited quarterly financial data and operating information for 2000 and 1999.

	Quarters ended							
	2000				1999			
	December 31	September 30	June 30	March 31	December 31	September 30	June 30	March 31
Financial data (000's):								
Net operating revenues..	\$372,746	\$362,535	\$378,908	\$372,113	\$ 373,120	\$367,168	\$352,819	\$352,244
Operating expenses.....	256,407	248,734	267,714	259,298	262,618	250,433	250,548	229,640
General and administrative expenses.....	30,164	29,920	31,619	31,921	44,663	32,725	29,559	23,608
Operating income (loss).....	51,649	49,906	32,843	40,317	(154,864)	35,107	(6,353)	62,128
Income before extraordinary item.....	15,333	13,150	(15,355)	3,847	(150,664)	2,259	(22,059)	23,207
Net income (loss).....	15,333	9,660	(15,355)	3,847	(150,664)	(2,259)	(22,059)	23,207
Per share data--assuming dilution:								
Income (loss) per share before extraordinary								

item.....	\$ 0.18	\$ 0.16	\$ (0.19)	\$ 0.05	\$ (1.86)	\$ 0.03	\$ (0.27)	\$ 0.28
Income (loss) per share.....	0.18	0.12	(0.19)	0.05	(1.86)	0.03	(0.27)	0.28
Selected operating statistics:								
Outpatient dialysis centers.....	490	490	574	569	572	569	564	541
Total treatments (000's).....	1,371	1,364	1,564	1,519	1,541	1,510	1,467	1,393
Net operating revenues per treatment.....	\$ 272	\$ 266	\$ 242	\$ 245	\$ 242	\$ 243	\$ 241	\$ 253
Operating income margin.....	13.9%	13.8%	8.7 %	10.8%	(41.5)%	9.6 %	(1.8)%	17.6%

RISK FACTORS

This Form 10-K contains statements that are forward-looking statements within the meaning of the federal securities laws, including statements about our expectations, beliefs, intentions or strategies for the future. We have identified some of these forward-looking statements with words such as "anticipates," "believes," "expects," "will," "should" and "intends" and the negative of these words or other comparable terminology. These forward-looking statements include statements regarding our expectations for treatment growth rates, revenue per treatment, expense growth, levels of the provision for uncollectible accounts receivable, earnings before depreciation and amortization, debt expense and taxes, effective income tax rates and capital expenditures.

These statements involve known and unknown risks and uncertainties, including risks resulting from economic and market conditions, the regulatory environment in which we operate, competitive activities and other business conditions. Our actual results may differ materially from results anticipated in these forward-looking statements. Important factors that could cause actual results to differ materially from the forward-looking statements include those set forth below. We base our forward-looking statements on information currently available to us, and we undertake no obligation to update these statements, whether as a result of changes in underlying factors, new information, future events or other developments.

If the percentage of our patients paying at or near our list prices declines, then our revenues, cash flows and net income would be substantially reduced.

Approximately 41% of our net operating revenues in 1999 and 40% in 2000 were generated from patients who had private payors as the primary payor. A minority of these patients have insurance policies that reimburse us at or near our list prices, which are significantly higher than Medicare rates. The remainder of these patients have insurance policies that reimburse us at rates that are below our list prices but, in most cases,

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higher than Medicare rates. We believe that pressure from private payors to decrease the rates at which they pay us will increase. If the percentage of patients who have insurance that pays us at or near our list prices decreases significantly, it would have an adverse effect on our revenues, cash flows and net income.

If we are unable to renegotiate material contracts with managed care plans on acceptable terms, we may experience a decline in same center growth.

We have contracts with some large managed care plans that include unfavorable terms. Although we are attempting to renegotiate the terms of these contracts, we cannot predict whether we will reach agreement on new terms or whether we will renew these contracts. As a result, we may lose numerous patients of these managed care plans and experience a decline in our same center growth, which will negatively impact our revenues.

Over the long term, we expect the profit margins in the dialysis industry to decline, which will have a negative impact on our net income and cash flows.

During the past few years, industry operating margins have increased due to:

- . Increased provision of ancillary services that have higher profit margins;
- . The extension of the period for which private payors remain the primary

insurer, until Medicare becomes the primary insurer; and

- . Pricing increases for private pay patients.

We believe that the profit margins in ancillary services will not continue to grow and that the additional profit from the extension of the private insurance coverage period was a one-time event. Accordingly, we expect to see declining profit margins in the dialysis industry.

Other forces that also may result in long-term industry margin compression include increases in labor and supply costs at a faster rate than reimbursement rate increases, reimbursement cuts for ancillary services and an inability to achieve future pricing increases, or maintain current pricing, for both private pay and managed care patients. Any significant decrease in our margins would have a negative impact on our net income and cash flows.

Future declines, or the lack of further increases, in Medicare reimbursement rates could reduce our net income and cash flows.

Approximately 54% of our net operating revenues in 1999 and 53% in 2000 were generated from patients who had Medicare as their primary payor. The Medicare ESRD program reimburses us for dialysis and ancillary services at fixed rates. Unlike many other Medicare programs, the Medicare ESRD program does not provide for periodic inflation increases in reimbursement rates. These rates have declined over 70% in real dollars since 1972. Congress recently enacted two separate increases of 1.2% to the Medicare composite reimbursement rate for dialysis effective January 1, 2000 and January 1, 2001. An additional 1.2% increase will become effective April 1, 2001, plus an adjustment factor designed to provide the benefits of the increase as if it had become effective on January 1, 2001. These were the first increases in the composite rate since 1991 and are significantly less than the cumulative rate of inflation since 1991. The Medicare Payment Advisory Commission has also recommended to Congress that there be no increase in the composite rate for 2002. Increases in operating costs that are subject to inflation, such as labor and supply costs, have occurred and are expected to continue to occur without a compensating increase in reimbursement rates. We cannot predict the nature or extent of future rate changes, if any. To the extent these rates are not adjusted for inflation, our net income and cash flows may be adversely affected.

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Future changes in the structure of, and reimbursement rates under, the Medicare ESRD program could substantially reduce our net income and cash flows.

In legislation enacted in December 2000, Congress mandated government studies on whether:

- . The Medicare composite rate for dialysis should be modified to include an annual inflation increase--study due July 2002;
- . The Medicare composite rate for dialysis should be modified to include additional services, such as laboratory and other diagnostic tests, and the administration of EPO and other pharmaceuticals, in the composite rate--study due July 2002; and
- . Reimbursement for many outpatient prescription drugs that we administer to dialysis patients should be reduced from the current rate of 95% of the average wholesale price of each drug--study due September 2001.

If Medicare began to include in its composite reimbursement rate any ancillary services that it currently reimburses separately, our revenue would decrease to the extent there was not a corresponding increase in that composite rate. In particular, Medicare revenue from EPO was approximately 13% of our net revenue in 1999 and 2000. If EPO were included in the composite rate, and if the composite rate were not increased sufficiently, our revenue would decrease substantially. Reductions in current reimbursement rates for EPO or other outpatient prescription drugs would also reduce our revenue.

If a significant number of physicians were to cease referring patients to our dialysis centers, whether due to regulatory or other reasons, our revenue and earnings would decline.

If a significant number of physicians stop referring patients to our centers,

it could have a material adverse effect on our revenue and earnings. Most physicians prefer to have their patients treated at centers where they or other members of their practice supervise the overall care provided as medical directors of the centers. As a result, the primary referral source for our centers is typically the physician or physician group providing medical director services to the center. If a medical director agreement terminates, whether before or at the end of its term, it may negatively impact the former medical director's decision to treat his or her patients at our centers.

Medical directors contract with us for fixed periods, generally five to ten years. Unless extended, the agreements with medical directors at centers serving approximately 3,600 patients will expire on or before December 31, 2002. Medical directors have no obligation to extend their agreements with us.

We also may take actions to restructure existing relationships or take positions in negotiating extensions of relationships in order to assure compliance with anti-kickback and similar laws. These actions could negatively impact physicians' decisions to extend their medical director agreements with us. For example, we have recalled stock options and we require monthly statements from our medical directors certifying that they have performed their contractual obligations. To our knowledge, we are the only major dialysis provider to have done this. In addition, if the terms of an existing agreement were found to violate applicable laws, we may not be successful in restructuring the relationship, which could lead to the early termination of the agreement.

Our rollout of new information technology systems will disrupt our billing and collection activity, may not work as planned and could have a negative impact on our results of operations and financial condition.

We intend to roll out new information technology systems in each of our dialysis centers over the next few years. It is likely that this rollout will disrupt our billing and collection activity and may cause other disruptions to our business operations, which may negatively impact our cash flows.

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We have experienced disruption of our billing and collection activity in the past. From the time of our formation in 1994 through 1998, we expanded aggressively through acquisitions. We experienced difficulty integrating our operations with the newly acquired businesses, which negatively impacted administrative functions, including billing and collection activity.

Also, the new systems may not work as planned or improve our billing and collection processes. If they do not, we may have to spend substantial amounts to enhance or replace these systems.

If the current shortage of skilled clinical personnel or our high level of personnel turnover continues, we may experience disruptions in our business operations.

We are experiencing difficulties in hiring nurses due to a nationwide shortage of skilled clinical personnel. This shortage limits our ability to expand our operations. We also have a high personnel turnover rate in our dialysis centers and central billing and accounting offices. Turnover has been the highest among our reuse technicians, patient care technicians and unit secretaries. Recent efforts to reduce this turnover may not succeed. If we are not successful, or if we are unable to hire skilled clinical personnel when needed, our operations and our same center growth will be negatively impacted.

Adverse developments with respect to EPO could materially reduce our net income and cash flows and affect our ability to care for our patients.

Amgen is the sole supplier of EPO and may unilaterally decide to increase its price for EPO. For example, Amgen unilaterally decided to increase its base price for EPO by 3.9% effective March 1, 2000. Also, we cannot predict whether we will continue to receive the same discount structure for EPO that we currently receive, or whether we will continue to achieve the same levels of discounts within that structure as we have historically achieved. Recent developments in accepted clinical procedures with respect to the administration of EPO may also decrease the frequency of EPO administration, increase our administration costs or require us to purchase EPO with preservative at a higher price. In addition, Amgen is developing a new product that may replace EPO or reduce its use. We cannot predict when this product

may be introduced to the dialysis market, nor what its cost and reimbursement structure will be. Increases in the cost of EPO, whether through net price increases or higher administration costs, or the introduction of Amgen's new product, could have a material adverse effect on our net income and cash flows.

The cost of our medical supplies on a per-treatment basis has been increasing. If this trend continues it could negatively impact our net income and cash flows.

During the past two years, we have experienced an increase in the cost per treatment of our medical supplies due to an increase in our utilization of supplies and increases in pricing from suppliers. Two of our major competitors are also major providers of medical supplies and equipment, and our largest supplier, Fresenius Medical Care, is also the largest provider of dialysis services in the world. In the past few years, the number of suppliers of dialysis-specific medical supplies has declined due to consolidation among these suppliers. If we are not able to manage our medical supply utilization better or achieve cost savings from our suppliers, we may experience a reduction in our net income and cash flows.

We may not have sufficient cash flow from our business to pay our substantial debt.

As of December 31, 2000 we had:

- . Total consolidated debt of approximately \$976 million, including \$499 million outstanding under our credit facilities; and
- . A ratio of earnings to fixed charges of 1.34:1.

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The following table shows the aggregate interest and principal payments due on all of our currently outstanding debt for each of the next five fiscal years. Also, because the interest rate under our credit facilities is based upon a variable market rate plus a margin determined by the amount of debt we incur relative to our earnings before income taxes, depreciation and amortization, the amount of these interest payments could fluctuate substantially in the future. Also, we are not prohibited from incurring additional debt.

Scheduled payments	Interest	Principal
-----	-----	-----
	(dollars in thousands)	
For the year ending December 31:		
2001.....	\$83,033	\$ 1,676
2002.....	82,871	15,062
2003.....	65,444	232,519
2004.....	54,800	70,212
2005.....	47,541	70,198

Due to the large amount of these principal and interest payments, we may not generate enough cash from our operations to meet these obligations or to fund other liquidity needs. Our ability to generate cash in the future is, to some extent, subject to risks and uncertainties that are beyond our control. If we are unable to meet our debt obligations, we may need to refinance all or a portion of our indebtedness, sell assets or raise funds in the capital markets. We may not be able to engage in any of these activities on desirable terms or at all, which could result in a default on our debt obligations.

The large amount and terms of our outstanding debt may prevent us from taking actions we would otherwise consider in our best interest.

Our credit facilities contain numerous financial and operating covenants that limit our ability to engage in activities such as incurring additional debt, acquiring and developing new dialysis centers, disposing of assets, or repurchasing our common stock. These covenants require that we meet financial ratios including interest coverage, net worth and leverage tests.

The large amount of our outstanding debt and the limitations our credit facilities impose on us could have other important consequences, including:

- . We will have to use much of our cash flow for scheduled debt service rather than for operations;
- . We may not be able to increase our borrowings under the credit facilities or obtain other debt financing for future working capital, capital expenditures, acquisitions or other corporate purposes;
- . We could be less able to take advantage of significant business opportunities, including acquisitions or divestitures;
- . Our vulnerability to general adverse economic and industry conditions could be increased; and
- . We could be at a competitive disadvantage to competitors with less debt.

If we fail to adhere to all of the complex government regulations that apply to our business, we could incur substantial fines or be excluded from participating in government reimbursement programs.

Our dialysis operations are subject to extensive federal, state and local government regulations, including federal and state anti-kickback laws. We endeavor to structure all of our relationships with referring physicians to comply with these laws. In many cases, our physician arrangements do not satisfy all of the elements of the safe harbor protections from the anti-kickback laws and could be found to violate these laws. If any of our operations are found to violate these or other government regulations, we could suffer severe penalties, including:

- . Suspension of payments from government programs;
- . Loss of required government certifications;

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- . Loss of authorizations to participate in or exclusion from government reimbursement programs, such as the Medicare ESRD program and Medicaid programs;
- . Loss of licenses required to operate health care facilities in some of the states in which we operate; and
- . Fines or monetary penalties for anti-kickback law violations, submission of false claims or other failures to meet reimbursement program requirements.

The regulatory scrutiny of healthcare providers, including dialysis providers, has increased significantly in recent years. For the fiscal year ended September 30, 2000, DOJ announced total recoveries of \$840 million from healthcare civil fraud cases, including a \$486 million settlement with one of our competitors as a result of an OIG and DOJ investigation into some of its business practices.

In addition, the frequency and intensity of Medicare certification surveys and inspections of dialysis centers has markedly increased, consistent with recommendations of the OIG included in its June 2000 testimony before the Senate Special Committee on Aging regarding Medicare's system for the external quality review of kidney dialysis centers. We have incurred increases in administrative costs as a result of this regulatory activity. We expect this regulatory scrutiny to continue, if not increase, which will result in additional administrative expenses and could lead to penalties being assessed against us or the loss of Medicare certification at affected centers.

The pending federal review of some of our historical practices could result in substantial penalties against us.

We are voluntarily cooperating with the Civil Division of the United States Attorney's Office for the Eastern District of Pennsylvania in a review of some of our historical practices, including billing and other operating procedures and our financial relationships with physicians. We are unable to determine

when this matter will be resolved, whether any additional areas of inquiry will be opened or any outcome of this inquiry, financial or otherwise. Any negative findings from this review could result in substantial financial penalties against us and exclusion from future participation in the Medicare and Medicaid programs.

We may never collect the payments suspended as a result of a third-party carrier review of our laboratory subsidiary.

Our Florida-based laboratory subsidiary is the subject of a third-party carrier review relating to claims the laboratory submitted for Medicare reimbursement. In May 1998, the carrier suspended all further Medicare payments to this laboratory. For the first six months of 2000, Medicare revenue from this laboratory represented approximately 1% of our net revenues. Beginning in the third quarter of 2000, we ceased recognizing current Medicare revenue from this laboratory. As of June 30, 2000, the cumulative recognized gross revenue associated with the withheld billings was approximately \$38 million. Based on the carrier's overpayment determinations to date, we estimate that our potential cash exposure at December 31, 2000 was not more than \$15 million. We may never recover the amounts withheld and we cannot predict what action DOJ or the OIG may take in this matter. The government could impose additional penalties or fines against us, which could be substantial.

Total assets, stockholders' equity and earnings could be materially reduced if goodwill balances become impaired.

Our balance sheet includes an amount designated as "goodwill" that represents 50% of our total assets and 228% of our stockholders' equity at December 31, 2000. Goodwill arises when an acquiror pays more for a business than the fair value of the tangible and separately measurable intangible net assets. Generally accepted

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accounting principles require the amortization of goodwill and all other intangible assets over the period benefitted. The current average remaining amortization period is 35 years for our goodwill. We routinely review cash flows for the specific operations associated with the respective goodwill balances to determine whether there are potential impairments of the unamortized goodwill balances. If goodwill balances are determined to be impaired and impairment losses are recorded, total assets, stockholders' equity and earnings could be materially reduced.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

Interest rate sensitivity

The table below provides information about our financial instruments that are sensitive to changes in interest rates.

For our debt obligations, the table presents principal repayments and current weighted average interest rates on these obligations as of December 31, 2000. For our debt obligations with variable interest rates, the rates presented reflect the current rates in effect at the end of 2000. These rates are based on LIBOR plus a margin of 3.00% and 3.75% for the revolving and term credit facilities debt, respectively.

	Expected maturity date							Average
	2001	2002	2003	2004	2005	Thereafter	Total	Fair interest
	-----	-----	-----	-----	-----	-----	-----	-----
	-----	-----	-----	-----	-----	-----	-----	-----
	(dollars in millions)							
Long-term debt								
Fixed rate.....						\$470	\$470	\$403 6.63%
Variable rate.....	\$ 2	\$15	\$233	\$70	\$70	116	506	506 10.11

Exchange rate sensitivity

In the second quarter of 2000, we divested our foreign operations in Argentina, Germany, Italy and the United Kingdom and we are currently not exposed to any foreign currency exchange rate risk.

Item 8. Financial Statements and Supplementary Data.

See the Index included at "Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K."

Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure.

A change in our accountants was previously reported in a current report on Form 8-K filed on August 23, 2000.

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PART III

Item 10. Directors and Executive Officers of the Registrant.

The information required by this item will appear in, and is incorporated by reference from, the section entitled "Proposal No. 1. Election of Directors" under the subheading "Information concerning nominees to our board of directors" and the section entitled "Executive Officers, Compensation and Other Information" under the subheadings "Information concerning our executive officers" and "Section 16(a) beneficial ownership reporting compliance" included in our definitive proxy statement relating to our 2001 annual stockholder meeting.

Item 11. Executive Compensation.

The information required by this item will appear in, and is incorporated by reference from, the section entitled "Proposal No. 1. Election of Directors" under the subheading "Compensation of directors" and the section entitled "Executive Officers, Compensation and Other Information" under the subheadings "Executive compensation," "Employment agreements" and "Compensation committee interlocks and insider participation" included in our definitive proxy statement relating to our 2001 annual stockholder meeting. The compensation committee report and performance graph required by Items 402(k) and (l) of Regulation S-K are not incorporated herein.

Item 12. Security Ownership of Certain Beneficial Owners and Management.

The information required by this item will appear in, and is incorporated by reference from, the section entitled "Security Ownership of Principal Stockholders, Directors and Officers" included in our definitive proxy statement relating to our 2001 annual stockholder meeting.

Item 13. Certain Relationships and Related Transactions.

The information required by this item will appear in, and is incorporated by reference from, the section entitled "Certain Relationships and Related Transactions" included in our definitive proxy statement relating to our 2001 annual stockholder meeting.

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PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.

(a) Documents filed as part of this Report:

(1) Index to Financial Statements:

Page

Consolidated Balance Sheets as of December 31, 2000 and December 31, 1999.....	F-2
Consolidated Statements of Income and Comprehensive Income for the years ended December 31, 2000, December 31, 1999 and December 31, 1998.....	F-3
Consolidated Statements of Cash Flows for the years ended December 31, 2000, December 31, 1999 and December 31, 1998.....	F-4
Consolidated Statements of Shareholders' Equity for the years ended December 31, 2000, December 31, 1999 and December 31, 1998.....	F-5
Notes to Consolidated Financial Statements.....	F-6
(2) Index to Financial Statement Schedules:	
Reports of Independent Accountants on Financial Statement Schedule.....	S-1
Schedule II--Valuation and Qualifying Accounts.....	S-2
(3) Exhibits:	
3.1 Amended and Restated Certificate of Incorporation of Total Renal Care Holdings Inc., or TRCH, dated December 4, 1995.(1)	
3.2 Certificate of Amendment of Certificate of Incorporation of TRCH, dated February 26, 1998.(2)	
3.3 Certificate of Amendment of Certificate of Incorporation of DaVita Inc. (formerly Total Renal Care Holdings, Inc.), dated October 5, 2000.X	
3.4 Bylaws of TRCH, dated October 6, 1995.(3)	
4.1 Indenture, dated June 12, 1996 by Renal Treatment Centers, Inc., or RTC, to PNC Bank including form of RTC Note.(5)	
4.2 First Supplemental Indenture, dated as of February 27, 1998, among RTC, TRCH and PNC Bank under the 1996 Indenture.(2)	
4.3 Second Supplemental Indenture, dated as of March 31, 1998, among RTC, TRCH and PNC Bank under the 1996 Indenture.(2)	
4.4 Indenture, dated as of November 18, 1998, between TRCH and United States Trust Company of New York, as trustee, and form of Note.(6)	
4.5 Registration Rights Agreement, dated as of November 18, 1998, between TRCH and DLJ, BNY Capital Markets, Inc., Credit Suisse First Boston Corporation and Warburg Dillon Read LLC, as the initial purchasers.(6)	
4.6 Purchase Agreement, dated as of November 12, 1998, between TRCH and the initial purchasers.(6)	
10.1 Employment Agreement, dated as of March 2, 1998, by and between TRCH and Barry C. Cosgrove.(7)*	
10.2 Employment Agreement, dated as of October 18, 1999, by and between TRCH and Kent J. Thiry.(8)*	
10.3 Amendment to Mr. Thiry's Employment Agreement, dated May 20, 2000. (10)*	
10.4 Second Amendment to Mr. Thiry's Employment Agreement, dated November 28, 2000.X*	

- 10.5 Employment Agreement, dated as of March 1, 1998, by and between TRCH and John J. McDonough.(11)*
- 10.6 Employment Agreement, dated as of November 29, 1999, by and between TRCH and Gary W. Beil.X*
- 10.7 Employment Agreement, dated as of July 19, 2000, by and between TRCH and Charles J. McAllister.X*
- 10.8 Consulting Agreement, dated as of October 1, 1998, by and between Total Renal Care, Inc. and Shaul G. Massry, M.D.(8)*
- 10.9 Second Amended and Restated 1994 Equity Compensation Plan.(11)*
- 10.10 Form of Stock Subscription Agreement relating to the 1994 Equity Compensation Plan.(4)*
- 10.11 Form of Promissory Note and Pledge Agreement relating to the 1994 Equity Compensation Plan.(4)*
- 10.12 Form of Purchased Shares Award Agreement relating to the 1994 Equity Compensation Plan.(4)*
- 10.13 Form of Nonqualified Stock Option relating to the 1994 Equity Compensation Plan.(4)*
- 10.14 First Amended and Restated 1995 Equity Compensation Plan.(11)*
- 10.15 Employee Stock Purchase Plan, 1999 Amendment and Restatement.(11)*
- 10.16 First Amended and Restated 1997 Equity Compensation Plan.(11)*
- 10.17 First Amended and Restated Special Purpose Option Plan.(11)*
- 10.18 1999 Equity Compensation Plan.(9)*
- 10.19 Second Amended and Restated Revolving Credit Agreement, dated as of July 14, 2000, by and among TRCH, the lenders party thereto, DLJ Capital Funding, Inc., as Syndication Agent, First Union National Bank, as Documentation Agent, and The Bank of New York, as Administrative Agent.(10)
- 10.20 Second Amended and Restated Term Loan Agreement, dated as of July 14, 2000, by and among TRCH, the lenders party thereto, DLJ Capital Funding, Inc., as Syndication Agent, and The Bank of New York, as Administrative Agent.(10)
- 10.21 Security Agreement dated as of July 14, 2000, by and among TRCH, subsidiaries of TRCH, The Bank of New York, as Collateral Agent, the lenders under the Revolving Credit Agreement and their agent, the lenders under the Term Loan Agreement and their agent, and the Secured Interest Rate Exchangers (as defined therein).(10)
- 10.22 Amended and Restated Subsidiary Guaranty, dated as of July 14, 2000, by subsidiaries of TRCH in favor of and for the benefit of The Bank of New York, as Collateral Agent, the lenders under the Revolving Credit Agreement and their agent, the lenders under the Term Loan Agreement and their agent, and the Acknowledging Interest Rate Exchangers (as defined therein).(10)
- 10.23 Guaranty, entered into as of March 31, 1998, by TRCH in favor of and for the benefit of PNC Bank.(2)
- 10.24 Amendment #2, dated June 22, 2000, to Agreement No. 19990110 between Amgen Inc. and Total Renal Care, Inc., and letter agreement dated January 17, 2001 modifying Amendment #2.X**
- 10.25 Amendment #3, dated January 16, 2000, to Agreement No. 19990112 between Amgen Inc. and Total Renal Care, Inc.X**
- 12.1 Statement re Computation of Ratios of Earnings to Fixed Charges.X
- 21.1 List of our subsidiaries.X

23.1 Consent of KPMG LLP.X

23.2 Consent of PricewaterhouseCoopers LLP.X

24.1 Powers of Attorney with respect to DaVita Inc. (included on page II-1).

X Included in this filing.

* Management contract or executive compensation plan or arrangement.

** Portions of this exhibit are subject to a request for confidential treatment and have been redacted and filed separately with the SEC.

- (1) Filed on March 18, 1996 as an exhibit to our Transitional Report on Form 10-K for the transition period from June 1, 1995 to December 31, 1995.
- (2) Filed on March 31, 1998 as an exhibit to our Form 10-K for the year ended December 31, 1997.
- (3) Filed on October 24, 1995 as an exhibit to Amendment No. 2 to our Registration Statement on Form S-1 (Registration Statement No. 33-97618).
- (4) Filed on August 29, 1995 as an exhibit to our Form 10-K for the year ended May 31, 1995.
- (5) Filed as an exhibit to RTC's Form 10-Q for the quarter ended June 30, 1996.
- (6) Filed on December 18, 1998 as an exhibit to our Registration Statement on Form S-3 (Registration Statement No. 333-69227).
- (7) Filed as an exhibit to our Form 10-Q for the quarter ended September 30, 1998.
- (8) Filed on November 15, 1999 as an exhibit to our Form 10-Q for the quarter ended September 30, 1999.
- (9) Filed on February 18, 2000 as an exhibit to our Registration Statement on Form S-8 (Registration Statement No. 333-30736).
- (10) Filed on August 14, 2000, as an exhibit to our Form 10-Q for the quarter ended June 30, 2000.
- (11) Filed on March 29, 2000, as an exhibit to our Form 10-K for the year ended December 31, 1999.

(b) Reports on Form 8-K:

Form 8-K dated October 5, 2000, filed on October 6, 2000, to report under Item 5 the filing of an amendment to the Company's certificate of incorporation to effect the change of its name from Total Renal Care Holdings, Inc. to DaVita Inc.

REPORTS OF INDEPENDENT ACCOUNTANTS

The Board of Directors and Shareholders
DaVita Inc.:

We have audited the accompanying consolidated balance sheet of DaVita Inc. and subsidiaries as of December 31, 2000, and the related consolidated statements of income and comprehensive income, shareholders' equity, and cash flows for the year ended December 31, 2000. The consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the consolidated financial

statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of DaVita Inc. and subsidiaries as of December 31, 2000, and the results of their operations and their cash flows for the year ended December 31, 2000, in conformity with accounting principles generally accepted in the United States of America.

KPMG LLP

Seattle, Washington
February 20, 2001

To the Board of Directors and Shareholders of
DaVita Inc.

In our opinion, the accompanying consolidated balance sheet and the related consolidated statements of income and comprehensive income, of shareholders' equity and of cash flows present fairly, in all material respects, the financial position of DaVita Inc. (formerly Total Renal Care Holdings, Inc.) and its subsidiaries at December 31, 1999, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 1999 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

Our report dated March 22, 2000, included an explanatory paragraph indicating the Company was out of compliance with several debt covenants which raised substantial doubt about the Company's ability to continue as a going concern. As discussed in Note 10, on July 14, 2000, the Company restructured its primary borrowing arrangements resulting in the elimination of the debt covenant violations and the associated uncertainty about the Company's ability to continue as a going concern. Accordingly, our present opinion on the 1999 financial statements as presented herein is different from that expressed in our previous report in that the explanatory paragraph is no longer required.

PricewaterhouseCoopers LLP

Seattle, Washington
March 22, 2000, except for the first paragraph of
Note 10 as to which the date is July 14, 2000

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DAVITA INC.

CONSOLIDATED BALANCE SHEETS
(dollars in thousands)

December 31,

	2000	1999
--	------	------

ASSETS

Cash and cash equivalents.....	\$ 31,207	\$ 107,981
Accounts receivable, less allowance of \$61,619 and \$67,315.....	290,412	390,329
Inventories.....	20,641	32,916
Other current assets.....	10,293	32,082
Income taxes receivable.....	2,830	45,645
Deferred income taxes.....	42,492	45,795
Total current assets.....	397,875	654,748
Property and equipment, net.....	236,659	285,449
Intangible assets, net.....	921,623	1,069,672
Investments in third-party dialysis businesses.....	34,194	35,552
Other long-term assets.....	1,979	4,744
Deferred income taxes.....	4,302	6,553
	\$1,596,632	\$2,056,718

LIABILITIES AND SHAREHOLDERS' EQUITY

Accounts payable.....	\$ 74,882	\$ 121,561
Other liabilities.....	102,563	77,141
Accrued compensation and benefits.....	70,406	47,647
Current portion of long-term debt.....	1,676	26,585
Long-term debt potentially callable under covenant provisions.....		1,425,610
Total current liabilities.....	249,527	1,698,544
Long-term debt, less \$1,425,610 potentially callable classified as current in 1999.....	974,006	5,696
Other long-term liabilities.....	4,855	3,497
Minority interests.....	18,876	22,577
Commitments and contingencies		
Shareholders' equity:		
Preferred stock (\$0.001 par value; 5,000,000 shares authorized; none issued or outstanding).....		
Common stock (\$0.001 par value, 195,000,000 shares authorized; 82,135,634 and 81,193,011 shares issued and outstanding).....	82	81
Additional paid-in capital.....	430,676	426,025
Notes receivable from shareholders	(83)	(192)
Accumulated other comprehensive loss.....		(4,718)
Accumulated deficit.....	(81,307)	(94,792)
Total shareholders' equity.....	349,368	326,404
	\$1,596,632	\$2,056,718

See notes to consolidated financial statements.

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DAVITA INC.

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (dollars in thousands, except per share data)

	Year ended December 31,		
	2000	1999	1998
Net operating revenues.....	\$1,486,302	\$1,445,351	\$1,203,738

Operating expenses:			
Dialysis centers and labs.....	1,032,153	993,239	779,740
General and administrative.....	123,624	130,555	75,686
Depreciation and amortization.....	111,605	112,481	90,353
Provision for uncollectible accounts....	39,649	133,253	44,858
Impairment and valuation losses.....	4,556	139,805	
Merger related costs.....			78,188
	-----	-----	-----
Total operating expenses.....	1,311,587	1,509,333	1,068,825
	-----	-----	-----
Operating income (loss).....	174,715	(63,982)	134,913
Other income (loss).....	(7,201)	(1,895)	4,894
Debt expense.....	116,637	110,797	84,003
Minority interests in income of consolidated subsidiaries.....	(5,942)	(5,152)	(7,163)
	-----	-----	-----
Income (loss) before income taxes, extraordinary item and change in accounting principle.....	44,935	(181,826)	48,641
Income tax expense (benefit).....	27,960	(34,570)	38,449
	-----	-----	-----
Income (loss) before extraordinary item and change in accounting principle.....	16,975	(147,256)	10,192
Extraordinary loss related to early extinguishment of debt, net of tax of \$2,222 and \$7,668, respectively.....	(3,490)		(12,744)
Cumulative effect of change in accounting principle, net of tax of \$4,300.....			(6,896)
	-----	-----	-----
Net income (loss).....	\$ 13,485	\$ (147,256)	\$ (9,448)
	=====	=====	=====
Earnings (loss) per common share--basic:			
Income (loss) before extraordinary item and change in accounting principle.....	\$ 0.21	\$ (1.81)	\$ 0.12
Extraordinary loss, net of tax.....	(0.04)		(0.16)
Cumulative effect of change in accounting principle, net of tax.....			(0.08)
	-----	-----	-----
Net income (loss).....	\$ 0.17	\$ (1.81)	\$ (0.12)
	=====	=====	=====
Weighted average number of common shares outstanding.....			
	81,581,000	81,152,000	80,143,000
	=====	=====	=====
Earnings (loss) per common share--assuming dilution:			
Income (loss) before extraordinary item and change in accounting principle.....	\$ 0.20	\$ (1.81)	\$ 0.12
Extraordinary loss, net of tax.....	(0.04)		(0.16)
Cumulative effect of change in accounting principle, net of tax.....			(0.08)
	-----	-----	-----
Net income (loss).....	\$ 0.16	\$ (1.81)	\$ (0.12)
	=====	=====	=====
Weighted average number of common shares and equivalents outstanding--assuming dilution.....			
	83,157,000	81,152,000	81,701,000
	=====	=====	=====
STATEMENTS OF COMPREHENSIVE INCOME			
Net income (loss).....	\$ 13,485	\$ (147,256)	\$ (9,448)
Other comprehensive income:			
Foreign currency translation.....	4,718	(4,718)	
	-----	-----	-----
Comprehensive income (loss).....	\$ 18,203	\$ (151,974)	\$ (9,448)
	=====	=====	=====

See notes to consolidated financial statements.

(dollars in thousands)

	Year ended December 31,		
	2000	1999	1998
Cash flows from operating activities:			
Net income (loss).....	\$ 13,485	\$ (147,256)	\$ (9,448)
Non-cash items included in net income (loss):			
Depreciation and amortization.....	111,605	112,481	90,353
Impairment and valuation losses.....	4,556	139,805	
Gain on divestitures.....	(2,875)		
Deferred income taxes.....	8,906	(21,546)	(17,577)
Non-cash debt expense.....	3,008	2,563	1,376
Stock option expense and tax benefits.....	2,908	2,280	33,912
Equity investment losses (income)....	931	140	(157)
Foreign currency exchange loss.....	4,718		
Minority interests in income of consolidated subsidiaries.....	5,942	5,152	7,163
Extraordinary loss.....	3,490		20,412
Cumulative effect of change in accounting principle.....			11,196
Changes in operating assets and liabilities, net of effect of acquisitions and divestitures:			
Accounts receivable.....	59,564	28,486	(155,393)
Inventories.....	9,402	(8,742)	(7,152)
Other current assets.....	15,150	14,171	(30,104)
Other long-term assets.....	2,683	5,503	8,414
Accounts payable.....	(28,716)	72,694	10,131
Accrued compensation and benefits....	26,365	11,541	8,933
Other liabilities.....	19,445	5,200	36,580
Income taxes.....	45,473	(52,464)	11,004
Other long-term liabilities.....	1,608	1,498	(7,725)
Net cash provided by operating activities.....	307,648	171,506	11,918
Cash flows from investing activities:			
Additions of property and equipment, net.....	(41,088)	(106,657)	(82,820)
Acquisitions and divestitures, net....	1,120	(154,226)	(338,164)
Divestitures of non-continental U.S. operations.....	133,177		
Investments in affiliates, net.....	488	(25,380)	(16,785)
Intangible assets.....	(342)	(5,184)	(14,555)
Net cash provided by (used in) investing activities.....	93,355	(291,447)	(452,324)
Cash flows from financing activities:			
Borrowings.....	1,913,893	2,337,790	1,570,620
Payments on long-term debt.....	(2,390,929)	(2,136,273)	(1,443,325)
Proceeds from convertible notes.....			345,000
Deferred financing costs.....	(3,092)	(8,546)	(17,631)
Interest rate swap liquidation proceeds.....	6,257		
Net proceeds from issuance of common stock.....	2,658	2,234	24,157
Distributions to minority interests...	(6,564)	(4,052)	(3,628)
Net cash provided by (used in) financing activities.....	(477,777)	191,153	475,193
Foreign currency translation loss in comprehensive income.....		(4,718)	
Net increase (decrease) in cash	(76,774)	66,494	34,787
Cash and cash equivalents at beginning of year	107,981	41,487	6,700

Cash and cash equivalents at end of			
year.....	\$ 31,207	\$ 107,981	\$ 41,487
	=====	=====	=====

See notes to consolidated financial statements.

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DAVITA INC.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(in thousands)

			Notes		Accumulated		
	Common	Stock	Additional	receivable	other	Retained	
	Shares	Amount	paid-in	from	comprehensive	earnings	Total
			capital	shareholders	income (loss)	(deficit)	
	-----	-----	-----	-----	-----	-----	-----
Balance at December 31, 1997.....	77,992	\$78	\$363,486	\$ (3,030)		\$ 61,912	\$422,446
Shares issued in acquisitions.....	99		2,796				2,796
Shares issued to employees and others...	49		1,085				1,085
Options exercised.....	2,890	3	36,396				36,399
Repayment of notes receivable, net of interest accrued.....				2,674			2,674
Income tax benefit on stock options exercised.....			14,199				14,199
Grant of stock options..			128				128
Stock option expense....			3,585				3,585
Net loss.....						(9,448)	(9,448)
	-----	---	-----	-----	-----	-----	-----
Balance at December 31, 1998.....	81,030	81	421,675	(356)		52,464	473,864
Shares issued to employees and others...	77		1,937				1,937
Options exercised.....	86		109				109
Repayment of notes receivable, net of interest accrued.....				164			164
Income tax benefit on stock options exercised.....			375				375
Grant of stock options..			813				813
Stock option expense....			1,116				1,116
Foreign currency translation.....					\$ (4,718)		(4,718)
Net loss.....						(147,256)	(147,256)
	-----	---	-----	-----	-----	-----	-----
Balance at December 31, 1999.....	81,193	81	426,025	(192)	(4,718)	(94,792)	326,404
Shares issued to employees and others...	126		720				720
Options exercised.....	817	1	2,080				2,081
Repayment of notes receivable, net of interest accrued.....				109			109
Income tax benefit on stock options exercised.....			1,977				1,977
Stock option expense (benefit)			(126)				(126)
Foreign currency translation.....					4,718		4,718
Net income.....						13,485	13,485
	-----	---	-----	-----	-----	-----	-----
Balance at December 31, 2000.....	82,136	\$82	\$430,676	\$ (83)	\$ 0	\$ (81,307)	\$349,368

=====

See notes to consolidated financial statements.

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(dollars in thousands)

1. Organization and summary of significant accounting policies

Organization

DaVita Inc. (formerly Total Renal Care Holdings, Inc.) operates kidney dialysis centers and provides related medical services in dialysis centers in the United States. These operations represent a single business segment. See Note 2 regarding the Company's divestiture of its operations outside the continental United States during 2000.

Basis of presentation

These consolidated financial statements include the Company's wholly-owned and majority-owned subsidiaries and partnerships, as well as other entities in which the Company maintains a controlling financial interest. Non-consolidated equity investments are recorded under the equity method of accounting, unless DaVita's equity interest is less than 20% and it does not exercise significant influence over the operations of the investee. For all periods presented, the annual results of our operations outside the U.S. are based on the twelve-month period ended November 30 to accommodate our consolidated reporting time schedules.

Net operating revenues

Revenues are recognized as services are provided to patients. Operating revenues consist primarily of reimbursement for dialysis and ancillary services to patients. A usual and customary fee schedule is maintained for our dialysis treatment and other patient services; however, actual collectible revenue is normally at a discount to the fee schedule. Medicare and Medicaid programs are billed at pre-determined net realizable rates per treatment that are established by statute or regulation. Most non-governmental payors, including contracted managed care payors, are billed at our usual and customary rates, but a contractual allowance is recorded to reflect the expected net realizable revenue for services provided. Contractual and bad debt allowances are established based upon credit risk of specific third-party payors, contractual terms and collection experience. Net revenue recognition and allowances for uncollectible billings require the use of estimates, and any changes in these estimates are reflected as they become known.

Management services are provided to dialysis centers not owned by the Company. The management fees are typically determined as a percentage of the centers' patient revenues and are included in net operating revenues as earned. Any costs incurred in performing these management services are recognized in facility operating and general and administrative expenses.

Other income

Other income includes interest income on cash investments, earnings and losses from non-consolidated equity investments and other non-operating gains and losses.

Cash and cash equivalents

Cash equivalents are highly liquid investments with maturities at purchase of three months or less.

Inventories

Inventories are stated at the lower of cost (first-in, first-out) or market and consist principally of drugs and dialysis related supplies.

DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

Property and equipment

Property and equipment are stated at cost. Maintenance and repairs are charged to expense as incurred. Depreciation and amortization expense are computed using the straight-line method over the useful lives of the assets estimated as follows: buildings, 20 to 40 years; leasehold improvements, over the shorter of their estimated useful life or the lease term; and equipment, 3 to 15 years. Disposition gains and losses are included in current earnings.

Capitalized interest

Applicable interest charges incurred during significant facility expansion and construction are capitalized as one of the elements of cost and are amortized over the assets' estimated useful lives. Interest capitalized was \$1,125, \$709 and \$804 for 2000, 1999 and 1998, respectively.

Intangible assets

The excess of aggregate purchase price over the fair value of the net assets of businesses acquired in purchase transactions is recorded as goodwill. Goodwill is amortized over 15 to 40 years using the straight-line method. As of December 31, 2000, the blended average life of goodwill is 35 years. Business acquisition costs allocated to patient lists are amortized generally over five to eight years using the straight-line method. Business acquisition costs allocated to covenants not to compete are amortized over the terms of the agreements, typically three to ten years, using the straight-line method. Deferred debt issuance costs are amortized over the term of the related debt using the effective interest method.

Impairment of long-lived assets

Long-lived assets including goodwill, other intangible assets, property and equipment, and investment balances are reviewed for possible impairment whenever significant events or changes in circumstances, including changes in our business strategy and plans, indicate a potential impairment may have occurred, and when the sum of the expected future undiscounted net cash flows identifiable to that asset or group of assets is less than book value. For potential impairment of goodwill balances, cash flows are reviewed for the specific facility operations compared to the goodwill balance that resulted from the acquisition of that specific group of centers. Impairment losses are determined based on net realizable values or projections of net cash flows. Interest is not accrued on impaired loans unless the estimated recovery amounts justify such accruals. Cash flows of facility operations are routinely reviewed for indications of potential impairment.

Income taxes

Federal, state and foreign income taxes are computed at current tax rates, less tax credits. Taxes are adjusted both for items that do not have tax consequences and for the cumulative effect of any changes in tax rates from those previously used to determine deferred tax assets or liabilities. Tax provisions include amounts that are currently payable, plus changes in deferred tax assets and liabilities that arise because of temporary differences between the timing of when items of income and expense are recognized for financial reporting and income tax purposes.

Minority interests

Minority interests represent the proportionate equity interest of other partners and shareholders in consolidated entities which are not wholly-owned. As of December 31, 2000, these included 16 active partnerships and corporations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

Stock-based compensation

Stock-based compensation for employees is determined in accordance with APB No. 25 as allowed under FAS 123. Stock option grants to employees do not result in an expense if the exercise price is at least equal to the market price at the date of grant. Stock option expense is also measured and recorded for certain modifications to stock options as required under FIN 44.

Stock options issued to non-employees are valued using the Black-Scholes model and attributed to the respective vesting periods using the FIN 28 expense attribution method, except that for options granted prior to the second quarter of 1997 (effective date of EITF 96-18) such expense was a fixed amortization of the grant date fair value.

Earnings per share

Basic earnings per share is calculated by dividing net income before extraordinary items and the cumulative effect of changes in accounting principle by the weighted average number of shares of common stock outstanding. Earnings per common share assuming dilution includes the dilutive effects of stock options and warrants, using the treasury stock method, in determining the weighted average number of shares of common stock outstanding. The convertible debt was antidilutive in all periods presented and therefore not included in the diluted earnings per share calculation.

Interest rate swap agreements

The Company has from time to time entered into interest rate swap agreements (see Note 10) as a means of managing interest rate exposure. These agreements have not been for trading or speculative purposes, and had the effect of converting a portion of our variable rate debt to a fixed rate. Net amounts paid or received have been reflected as adjustments to interest expense. The Company had no interest rate swap agreements as of December 31, 2000.

Foreign currency translation

Until sold in June 2000 the Company's principal operations outside of the United States were in Argentina and were relatively self-contained and integrated within Argentina. The currency in Argentina, which was considered the functional currency, is tied to the U.S. dollar. Other operations outside the U.S. were translated into U.S. dollars at period-end exchange rates and any unrealized gains and losses were accounted for as a component of other comprehensive income. Unrealized gains or losses on debt denominated in foreign currency, which was considered a hedge of the net investment in foreign operations, were accounted for as a component of other comprehensive income until June 2000 when we divested our non-continental operations.

Derivative instruments and hedging activities

Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities. SFAS 133, as amended by SFAS 137 and 138, will be adopted effective January 1, 2001. SFAS 133 requires that all derivative instruments be recorded on the balance sheet at their fair values. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. As of December 31, 2000, the Company is not party to any derivative instruments that will have a significant impact on the Company's reported financial condition or results of operation upon adoption of this statement.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation. These reclassifications had no effect on reported earnings.

2. Impairments and valuation losses

Impairment and valuation losses for the year ended December 31, 2000 and 1999 consisted of the following:

	Year ended December 31,	
	2000	1999
Non-continental U.S. operations.....	\$ (616)	\$ 82,812
Continental U.S. operations.....	5,172	56,993
	-----	-----
	\$4,556	\$139,805
	=====	=====

During the fourth quarter of 1999, the Company announced its intention to sell its dialysis operations outside the continental United States resulting in an impairment charge of \$82,812 representing the estimated losses on the sales of these operations, including the costs of buying out minority interests and the direct transaction costs of completing the sale. The divestitures were substantially completed in the second quarter of 2000.

The impairment and valuation losses of \$56,993 recorded in 1999 associated with dialysis centers within the continental U.S. similarly relate to actions taken and decisions made during 1999. The Company established a plan to curtail new facility acquisitions and developments and to close centers not supporting the Company's new strategic direction. The losses principally related to centers identified for closure or sale during the first half of 2000, new facility plans terminated and projects abandoned, and impairments of loans to and investments in third-party dialysis-related businesses. Additional charges on continental U.S. operations were taken in 2000. The closure and abandonment losses averaged less than \$1,000 per facility, and were principally associated with the impairment of leasehold improvements and intangible assets specifically identified with these centers. The Company's new strategic direction and curtailed new center acquisition had also affected the valuation of several partnership investments in third-party dialysis-related businesses. We do not expect recovery of the impairment losses even through potential bankruptcy processes.

Other than in connection with the impairment losses discussed above, we determined that there were no goodwill impairments as of year-end 2000.

3. Accounts receivable

The total provisions for uncollectible accounts were \$39,649, \$133,253 and \$44,858 for 2000, 1999 and 1998, respectively. The Company's rapid growth through acquisitions through 1998 and the merger with RTC

in 1998 had a significant impact on the Company's administrative functions, including billing and cash collection processes, which at times operated below optimal levels of efficiency and effectiveness. The backlog of aged accounts receivable continued to increase during the first half of 1999 due to high turnover of billing and collection personnel and process inefficiencies. The subsequent collection rates for the older billings did not match our earlier projections and estimates. Those earlier estimates had been based on prior collection experience, but the build-up of the backlog of aged accounts receivable not processed on a timely basis created collection difficulties at a level not previously experienced or anticipated.

During 2000, 1999 and 1998, the Company received approximately 58%, 59% and 57%, respectively, of dialysis revenues in the continental U.S. from Medicare and Medicaid programs. Accounts receivable from Medicare and Medicaid were approximately \$120,000 and \$150,000, including the Florida lab receivables as of December 31, 2000 and 1999, respectively. Medicare historically pays approximately 80% of government established rates for services provided. The remaining 20% typically is paid by state Medicaid programs, private insurance companies or directly by the patients receiving the services. (See Note 15 regarding the Florida lab receivables.)

4. Other current assets

Other current assets were comprised of the following:

	December 31,	
	2000	1999
Supplier rebates and other non-trade receivables.....	\$ 4,289	\$19,043
Operating advances to managed centers.....	3,394	8,310
Prepaid expenses.....	2,248	4,391
Deposits.....	362	338
	\$10,293	\$32,082
	=====	=====

Operating advances to managed centers are generally unsecured and interest bearing under the terms of the applicable management agreements.

5. Property and equipment

Property and equipment were comprised of the following:

	December 31,	
	2000	1999
Land.....	\$ 1,033	\$ 1,193
Buildings.....	6,940	9,846
Leasehold improvements.....	152,978	150,067
Equipment.....	229,408	248,428
Construction in progress.....	15,142	17,575
	405,501	427,109
Less accumulated depreciation and amortization.....	(168,842)	(141,660)
Property and equipment, net.....	\$ 236,659	\$ 285,449
	=====	=====

Depreciation and amortization expense on property and equipment was \$56,330, \$51,045 and \$40,032 for 2000, 1999 and 1998, respectively.

DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

6. Intangible assets

Intangible assets were comprised of the following:

	December 31,	
	2000	1999
Goodwill.....	\$ 896,769	\$ 971,344
Patient lists.....	121,208	137,469
Noncompetition agreements.....	103,532	112,378
Deferred debt issuance costs, net of deferred gains on swap terminations.....	14,182	24,524
	1,135,691	1,245,715
Less accumulated amortization.....	(214,068)	(176,043)
	\$ 921,623	\$1,069,672
	=====	=====

Amortization expense applicable to intangible assets was \$55,275, \$61,436 and \$50,321 for 2000, 1999 and 1998, respectively.

In April 1998, Statement of Position No. 98-5, Reporting on the Costs of Start-up Activities, or SOP 98-5, was issued. We adopted SOP 98-5 effective January 1, 1998. SOP 98-5 requires that start-up and organization costs incurred in conjunction with facility pre-opening activities, which had previously been treated as deferred costs and amortized over five years, should be expensed as incurred. As a result of the adoption of SOP 98-5, all remaining unamortized pre-opening, development and organizational costs existing prior to January 1, 1998 of \$11,196 (\$6,896 net of tax) were recognized as the cumulative effect of a change in accounting principle in 1998.

7. Investments in third-party dialysis businesses

During 1997 and 1998, the Company entered into various agreements to provide funding for expansion to companies that provide dialysis-related services.

Investments in third-party dialysis businesses and related advances were as follows:

	December 31,	
	2000	1999
Investments in non-consolidated businesses.....	\$ 8,975	\$ 3,782
Acquisition advances and loans generally convertible to equity investments, less allowance of \$16,326 in 2000 and \$14,000 in 1999.....	25,219	31,770
	\$34,194	\$35,552
	=====	=====

The loans to third-party dialysis businesses are in the form of notes receivable that are secured by the assets and operations of these companies and are convertible to equity investments. The notes receivable as of December 31, 2000 bear interest at the prime rate plus 1.5%. The valuation assessments assume that the conversion options will be exercised in most instances. Additional loan losses of \$2,326 were recognized during 2000.

DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

8. Other liabilities

Other accrued liabilities were comprised of the following:

	December 31,	
	2000	1999
Payor deferrals.....	\$ 60,964	\$40,505
Accrued interest.....	10,703	14,664
Disposition accruals.....	8,019	
Other.....	22,877	21,972
	<u>\$102,563</u>	<u>\$77,141</u>
	=====	=====

9. Income taxes

Income tax expense (benefit) consisted of the following:

	Year ended December 31,		
	2000	1999	1998
Current			
Federal.....	\$12,307	\$ (11,497)	\$46,061
State.....	4,288	(2,527)	8,913
Foreign.....	2,459	1,000	1,052
Deferred			
Federal.....	6,730	(18,199)	(15,557)
State.....	2,176	(3,347)	(2,020)
	<u>\$27,960</u>	<u>\$ (34,570)</u>	<u>\$38,449</u>
	=====	=====	=====

Temporary differences which gave rise to deferred tax assets and liabilities were as follows:

	December 31,	
	2000	1999
Asset impairment losses... \$ 45,532	\$ 46,291	
Receivables, primarily allowance for doubtful accounts.....	28,768	34,991
Accrued expenses.....	15,938	10,890
Other.....	14,269	6,941
	<u>Gross deferred tax</u>	<u>assets.....</u>
	104,507	99,113
	-----	-----

Property and equipment....	(1,354)	(4,134)
Intangible assets.....	(18,332)	(10,842)
Other.....	(3,691)	(1,197)
	-----	-----
Gross deferred tax liabilities.....	(23,377)	(16,173)
	-----	-----
Valuation allowance.....	(34,336)	(30,592)
	-----	-----
Net deferred tax assets.....	\$ 46,794	\$ 52,348
	=====	=====

At December 31, 2000, the Company had state net operating loss carryforwards of approximately \$15,000 that expire through 2015. At December 31, 2000, the Company also had federal capital loss carryforwards of

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

approximately \$50,000 that expire in 2005, and foreign tax credit carryforwards of approximately \$200 that expire in 2002. The utilization of state net operating loss carryforwards may be limited in future years based on the profitability of certain subsidiary corporations. The utilization of capital loss carryforwards and foreign tax credits may be limited in future years based on the amount of capital gain and foreign source income generated in those years. The Company has also recorded certain impairment losses that, when recognized for tax purposes, will generate additional capital losses. The Company has recorded a valuation allowance of \$34,300, principally associated with these deferred tax assets. The valuation allowance was increased by \$3,700 in 2000.

The reconciliation between our effective tax rate and the U.S. federal income tax rate is as follows:

	Year ended December 31,		
	2000	1999	1998
	----	-----	-----
Federal income tax rate.....	35.0%	35.0 %	35.0%
State taxes, net of federal benefit.....	5.9	3.7	3.1
Foreign income taxes.....	3.6	(0.7)	
Write off of deferred tax asset associated with cancellation of medical director stock options.....	6.3		
Nondeductible amortization of intangible assets.....	5.6	(2.1)	2.0
Valuation allowance.....	2.4	(15.6)	
Other.....	3.4	(1.3)	
	----	-----	-----
Effective tax rate before merger costs.....	62.2	19.0	40.1
Merger charges.....			38.9
	----	-----	-----
Effective tax rate.....	62.2%	19.0 %	79.0%
	=====	=====	=====

The effective tax rate for 1999 represents the tax benefit associated with the pre-tax loss for the year ended December 31, 1999. The 15.6% reduction in the effective income tax rate for the valuation allowance in 1999 represents an increase to the valuation allowance.

10. Long-term debt

As of December 31, 1999, the Company was not in compliance with several formula-based covenants in its credit facilities. As a result of this non-compliance, all debt outstanding under the credit facilities and the

convertible subordinated notes as of December 31, 1999 was potentially callable and due within one year, and therefore had been reclassified from long-term debt to a current classification. On July 14, 2000, a restructuring of the credit facilities was completed, and the Company became in compliance with all of the credit facilities covenants.

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

Long-term debt was comprised of the following:

	December 31,	
	2000	1999
Credit facilities.....	\$498,800	\$ 959,610
Convertible subordinated notes, 7%, due 2009.....	345,000	345,000
Convertible subordinated notes, 5 5/8%, due 2006....	125,000	125,000
Acquisition obligations and other notes payable.....	829	21,482
Capital lease obligations (see Note 11).....	6,053	6,799
	975,682	1,457,891
Less current portion and long-term debt potentially callable under covenant provisions in 1999.....	(1,676)	(1,452,195)
	\$974,006	\$ 5,696
	=====	=====

Scheduled maturities of long-term debt were as follows:

2001.....	1,676
2002.....	15,097
2003.....	232,519
2004.....	70,212
2005.....	70,198
Thereafter.....	585,980

Included in debt expense was interest expense, net of capitalized interest, of \$112,180, \$106,633 and \$72,804 for 2000, 1999, and 1998, respectively. Also included in debt expense were amortization and write-off of deferred financing costs of \$4,457, \$4,164 and \$1,376 for 2000, 1999, and 1998, respectively, and interest rate swap early termination costs of \$9,823 in 1998.

Credit facilities

In July 2000, the major terms of the credit facilities were restructured which included the collateralization of the debt with substantially all of the Company's assets, a reduction in the revolving credit availability to \$150,000 together with conversion of \$299,000 of the revolving facility into a term loan, a new quarterly amortization schedule beginning September 30, 2000, and the immediate permanent pay-down of \$50,000. Total outstanding debt under the credit facilities consisted of the following:

December 31,	
2000	1999
-----	-----

Term loan.....	\$301,460	\$392,000
Revolving credit facility.....		567,610
Revolving credit facility--term tranche.....	197,340	
	-----	-----
	\$498,800	\$959,610
	=====	=====

In conjunction with the restructuring, the associated interest rates returned to the lower LIBOR-based rate formulas in effect prior to the non-compliance. The new financial covenants reflected the Company's financial position and projected operating results and plans at the time of the restructuring. As a result of the

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

restructuring, related financing costs were written off. These write-offs were recorded in 2000 as an extraordinary loss of \$3,490, net of tax, and pre-tax debt expenses of \$1,192.

In 1998, the then existing credit facilities were replaced with an aggregate of \$1,350,000 in two senior bank facilities. As a result of this refinancing, remaining net deferred financing costs of \$16,018 net of tax were recognized as an extraordinary loss in 1998.

Several of the Company's subsidiaries, including subsidiaries owning substantially all of the Company's dialysis center assets, have guaranteed the obligations under the credit facilities.

At the time of the merger, RTC also had a credit agreement which provided for a \$350,000 revolving credit/term facility available to fund acquisitions and general working capital requirements. The RTC credit agreement was terminated and repaid with borrowings under the credit facilities on February 27, 1998 in connection with the completion of our merger with RTC. The remaining net unamortized deferred financing costs in the amount of \$4,393 related to the RTC credit agreement were recognized as an extraordinary loss in 1998.

7% convertible subordinated notes

In November 1998, \$345,000 of 7% convertible subordinated notes due 2009 were issued in a private placement offering subject to subsequent registration for resale. The notes are convertible, at the option of the holder, at any time into common stock at a conversion price of \$32.81 principal amount per share, and the notes may be redeemed on or after November 15, 2001. The notes are general, unsecured obligations junior to all existing and future senior debt and effectively all existing and future liabilities of the Company and its subsidiaries. Commencing May 18, 1999, the Company incurred monetary penalties on a weekly basis until the registration of the notes under the Securities Act of 1933 was declared effective. Penalties of \$976 were included in debt expense for the year ended December 31, 1999. The Company's registration statement covering the resale of the notes was declared effective on February 1, 2000.

5 5/8% convertible subordinated notes

In June 1996, RTC (a wholly-owned subsidiary following the merger with the Company in 1998) issued \$125,000 of 5 5/8% convertible subordinated notes due 2006. These notes are convertible, at the option of the holder, at any time after August 12, 1996 through maturity, unless previously redeemed or repurchased, into our common stock at a conversion price of \$25.62 principal amount per share. After July 17, 1999, all or any part of these notes are redeemable at the Company's option on at least 15 and not more than 60 days' notice as a whole or, from time to time, in part at redemption prices ranging from 103.94% to 100% of the principal amount thereof, depending on the year of redemption, together with accrued interest to, but excluding, the date fixed for redemption. These notes are guaranteed by DaVita Inc.

Condensed consolidating financial statements for the Company, including summarized financial information of RTC (a wholly-owned subsidiary) are disclosed in Note 20.

Interest rate swap agreements

In April 1998, in conjunction with the refinancing of senior credit facilities, the existing two interest rate swap agreements were cancelled. The loss associated with the early cancellation of those swaps was \$9,823 and was included in debt expense for 1998.

In May 1998, the Company entered into cancelable interest rate swap agreements with a combined notional amount of \$800,000. During 1999 two of the swap agreement counterparties exercised their right to

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued) (dollars in thousands)

cancel agreements in the aggregate notional amount of \$100,000. During 2000 two more of the swap counterparties exercised their right to cancel agreements with notional amounts totaling \$100,000.

During 2000, the Company liquidated or cancelled all of the remaining interest rate swap agreements which had notional amounts of \$600,000. The Company received approximately \$7,454 in the settlement of these swap agreements and recorded an associated gain of \$6,297, which is being amortized over the remaining contractual life of the credit facilities.

11. Leases

The majority of the Company's facilities are leased under noncancelable operating leases expiring in various years through 2021. Most lease agreements cover periods from five to ten years and contain renewal options of five to ten years at the fair rental value at the time of renewal or at rates subject to periodic consumer price index increases. In the normal course of business, operating leases are generally renewed or replaced by similar leases at replacement centers. Some equipment is leased under capital lease agreements.

Future minimum lease payments under noncancelable operating leases and under capital leases are as follows:

	Operating leases	Capital leases
	-----	-----
2001.....	\$ 45,109	\$ 1,411
2002.....	40,783	1,192
2003.....	38,047	1,049
2004.....	35,610	579
2005.....	31,637	545
Thereafter.....	100,304	4,676
	-----	-----
	\$291,490	9,452
	=====	
Less portion representing interest.....		(3,399)

Total capital lease obligation, including current portion.....		\$ 6,053
		=====

Rental expense under all operating leases for 2000, 1999 and 1998 was \$51,421, \$52,504 and \$38,975, respectively. The net book value of property and equipment under capital lease was \$6,192 and \$7,719 at December 31, 2000 and 1999, respectively. Capital lease obligations are included in long-term debt (see Note 10).

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

12. Shareholders' equity

Earnings per share

The reconciliation of the numerators and denominators used to calculate earnings per share, or EPS, is as follows:

	Year ended December 31,		
	2000	1999	1998
	(in thousands, except per share)		
Income (loss) before extraordinary item and cumulative effect of change in accounting principle--basic:			
As reported.....	\$16,975	\$(147,256)	\$10,192
	=====	=====	=====
Income (loss) before extraordinary item and cumulative effect of change in accounting principle--assuming dilution:			
As reported.....	\$16,975	\$(147,256)	\$10,192
	=====	=====	=====
Applicable common shares:			
Weighted average outstanding during the year....	81,593	81,168	80,156
Reduction in shares in connection with notes receivable from Employees.....	(12)	(16)	(13)
	-----	-----	-----
Weighted average number of shares outstanding for use in computing basic earnings per share.....	81,581	81,152	80,143
Outstanding stock options (based on the treasury stock method).....	1,576		1,558
	-----	-----	-----
Adjusted weighted average number of common and common share equivalent shares outstanding--assuming dilution.....	83,157	81,152	81,701
	=====	=====	=====
Earnings (loss) per common share--basic.....	\$ 0.17	\$ (1.81)	\$ (0.12)
Earnings (loss) per common share--assuming dilution.....	\$ 0.16	\$ (1.81)	\$ (0.12)

Options to purchase 7,887,079 and 4,726,975 shares of common stock at \$6.70 to \$33.50 per share and \$28.43 to \$36.13 per share, were outstanding during 2000 and 1998, respectively, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares or the effect was anti-dilutive. All options to purchase common stock were excluded from the 1999 EPS calculation because they were anti-dilutive. The shares of common stock from the assumed conversion of the 7% convertible subordinated notes and the 5 5/8% convertible subordinated notes (see Note 10) were not included in the computation of diluted EPS for any period because the effect was anti-dilutive.

Stock-based compensation plans

The Company's stock-based compensation plans are described below.

1994 plan. The 1994 Equity Compensation Plan provides for grants of nonqualified stock options to purchase common stock and other rights to purchase shares of common stock to certain employees, directors, consultants and facility medical directors. In December 1999, the plan was amended so that no further grants may be made under this plan.

There are 1,447,426 unexercised options outstanding under the 1994 plan. Original options granted generally vest on the ninth anniversary of the date of grant, subject to accelerated vesting in the event that

DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
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certain performance criteria are met. In April 1996, the vesting schedule was changed for new options granted so that options vest over four years from the date of grant. The exercise price of each option equals the market price of our stock on the date of grant, and an option's maximum term is ten years.

Purchase rights to acquire 1,314,450 common shares for \$0.90-\$3.60 per share were granted to certain employees under the 1994 plan. All of these rights were exercised and the Company received notes for the uncollected portion of the purchase proceeds. These notes bear interest at the lesser of The Bank of New York's prime rate or 8%, are full recourse to the employees, and are secured by the employees' stock. The notes are repayable four years from the date of issuance, subject to certain prepayment requirements. At December 31, 2000 and 1999 the outstanding notes plus accrued interest totaled \$83 and \$192, respectively.

1995 plan. The 1995 Equity Compensation Plan provides for grants of stock options and the issuance of restricted stock to certain employees, directors and other individuals providing services. In December 1999, the plan was amended so that no further grants may be made under this plan. There are 712,640 unexercised options outstanding under the 1995 plan. Options granted generally vest over four years from the date of grant and an option's maximum term is ten years, subject to certain restrictions. Awards were generally issued with the exercise prices equal to the market price of the stock on the date of grant.

1997 plan. The 1997 Equity Compensation Plan provides for grants of stock options and the issuance of restricted stock to certain employees, directors and other individuals providing services. In February 1998, the shares reserved for issuance under the 1997 plan were increased to 7,166,667 common shares. Options granted generally vest over four years from the date of grant and an option's maximum term is ten years. Grants are generally issued with the exercise prices equal to the market price of the stock on the date of grant.

1999 plans. The 1999 Equity Compensation Plan provides for grants of stock options to employees, directors and other individuals providing services. There are 3,000,000 common shares reserved for issuance under this plan. Options granted under this plan generally vest over four years from the date of grant and an option's maximum term is seven years, subject to certain restrictions. Grants under this plan are generally issued with the exercise prices equal to the market price of the stock on the date of grant.

The 1999 Non-Executive Officer and Non-Director Equity Compensation Plan provides for grants of stock options to employees other than executive officers and to other individuals providing services. There are 4,000,000 common shares reserved for issuance under this plan. Options granted under this plan generally vest over four years from the date of grant, subject to certain restrictions. Grants under this plan are generally issued with the exercise prices equal to the market price of the stock on the date of grant.

Special Purpose Option Plan (RTC Plans). Upon consummation of the merger with RTC, all outstanding options under RTC plans were converted to Total Renal Care Holdings Inc. Special Purpose Option Plan options. This plan provides for grants of incentive and nonqualified stock options in exchange for outstanding RTC stock plan options. Options under this plan have the same provisions and terms provided for in the RTC stock plans, including acceleration provisions upon certain sales of assets, mergers and consolidations. On the merger date, there was a conversion of 2,156,426 options. Further, options for 1,305,738 shares became fully vested due to change in control vesting acceleration provisions that were contained in the original grants. Options for 1,780,193 shares were exercised subsequent to the merger date. In December 1999, the plan was amended so that no further grants may be made under this plan.

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions for grants for 2000, 1999, and 1998, respectively: dividend yield of 0% for all

periods; weighted average expected volatility of 72.05%, 50.01%, and 33.98%; risk-free interest rates of 6.13%, 5.63%, and 5.51% and weighted average expected lives of 3.5, 6.0 and 6.0 years.

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Stock options issued under these plans to non-employees and modifications to previous grants to employees resulted in stock option expense of \$126, \$1,116, and \$3,585 for the years ended December 31, 2000, 1999, and 1998, respectively.

A combined summary of the status of the plans is presented below:

	Year ended December 31,					
	2000		1999		1998	
	Options	Weighted average exercise price	Options	Weighted average exercise price	Options	Weighted average exercise price
Outstanding at beginning of year.....	10,421,845	\$15.79	10,415,417	\$23.85	8,325,030	\$14.90
Granted.....	9,619,400	4.70	4,575,000	9.35	5,570,567	31.10
Exercised.....	(817,546)	2.55	(84,723)	1.23	(3,155,438)	12.61
Forfeited.....	(4,555,120)	16.74	(4,483,849)	28.22	(324,742)	27.61
Outstanding at end of year.....	14,668,579	\$ 8.96	10,421,845	\$15.79	10,415,417	\$23.85
Options exercisable at year end.....	5,006,908		4,004,675		2,208,871	
Weighted-average fair value of options granted during the year.....		\$ 2.61		\$12.74		\$13.67

Effective September 20, 1999, 1,750,000 options with exercise prices greater than \$30 per share were forfeited for the right to participate in a retention bonus program. Retention compensation expense of \$2.6 million was recognized in 1999, and no replacement options were awarded within six months. Effective December 31, 2000, 910,000 options with exercise prices over \$15.00 were voluntarily relinquished and no replacement options have been issued.

The following table summarizes information about fixed stock options outstanding at December 31, 2000:

Range of Exercise Prices	Options outstanding as of 12/31/00	Weighted average remaining contractual life	Weighted average exercise price	Exercisable as of 12/31/00	Weighted average exercise price
\$ 0.01-\$ 5.00.....	4,676,844	4.1	\$ 2.66	1,181,539	\$ 2.51
\$ 5.01-\$10.00.....	6,433,119	6.2	7.24	1,291,244	7.42
\$10.01-\$15.00.....	465,237	6.1	11.36	47,237	11.94
\$15.01-\$20.00.....	2,146,347	4.8	18.52	1,912,213	18.52
\$20.01-\$25.00.....	236,612	6.5	23.11	145,957	22.70
\$25.01-\$30.00.....	167,113	7.3	26.67	100,096	26.81
\$30.01-\$35.00.....	543,307	6.8	32.11	328,622	32.08

-----	---	-----	-----	-----
14,668,579	5.4	\$ 8.96	5,006,908	\$12.99
=====	===	=====	=====	=====

Stock purchase plan. The Employee Stock Purchase Plan entitles qualifying employees to purchase up to \$25 of common stock during each calendar year. The amounts used to purchase stock are accumulated through payroll withholdings or through an optional lump sum payment made in advance of the first day of the plan. The plan allows employees to purchase stock for the lesser of 100% of the fair market value on the first day of the purchase right period or 85% of the fair market value on the last day of the purchase right period. Each

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purchase right period begins on January 1 or July 1, as elected by the employee and ends on December 31. Payroll withholdings related to the plan, included in accrued employee compensation and benefits, were \$631 and \$1,937 at December 31, 2000 and 1999, respectively. Subsequent to December 31, 2000, and December 31, 1999, 99,648 and 77,106 shares, respectively, were issued to satisfy obligations under the plan.

The fair value of the employees' purchase rights was estimated on the beginning dates of the purchase right periods using the Black-Scholes model with the following assumptions for grants on July 1, 2000, January 1, 2000, July 1, 1999, January 1, 1999, July 1, 1998, and January 1, 1998, respectively: dividend yield of 0% for all periods; expected volatility of 75% in 2000, 54% in 1999 and 42% in 1998; risk-free interest rate of 6.0%, 6.4%, 5.5%, 4.6%, 5.5%, and 5.7%; and expected lives of 0.5 and 1.0 years. Using these assumptions, the weighted-average fair value of purchase rights granted were \$1.33, \$2.11, \$2.50, \$6.84, \$6.24 and \$7.84, respectively.

Pro forma net income and earnings per share. The Company applies APB Opinion No. 25 and related interpretations in accounting for all of our employee stock compensation plans. Had compensation cost for our stock-based compensation plans been determined under the provisions of SFAS 123, net income and earnings per share would have been reduced to the pro forma amounts indicated below:

	Year ended December 31,		
	2000	1999	1998
	-----	-----	-----
	(in thousands, except per share)		
Income (loss) before extraordinary item and cumulative effect of change in accounting principle.....	\$ (3,492)	\$ (162,472)	\$ 4,004
Extraordinary loss.....	(3,490)		(12,744)
Cumulative effect of change in accounting principle.....			(6,896)
Net income (loss).....	\$ (6,982)	\$ (162,472)	\$ (15,636)
	=====	=====	=====
Earnings (loss) per common share--basic:			
Income (loss) before extraordinary item.....	\$ (0.05)	\$ (2.00)	\$ 0.04
Extraordinary loss.....	(0.04)		(0.16)
Cumulative effect of change in accounting principle.....			(0.08)
Net income (loss).....	\$ (0.09)	\$ (2.00)	\$ (0.20)
	=====	=====	=====
Weighted average number of common shares and equivalents			
outstanding.....	81,581	81,152	80,143
	=====	=====	=====
Earnings (loss) per common share--assuming			

dilution:

Income (loss) before extraordinary item.....	\$ (0.05)	\$ (2.00)	\$ 0.05
Extraordinary loss.....	(0.04)		(0.16)
Cumulative effect of change in accounting principle.....			(0.08)
	-----	-----	-----
Net income (loss).....	\$ (0.09)	\$ (2.00)	\$ (0.19)
	=====	=====	=====
Weighted average number of common shares and equivalents outstanding--Assuming dilution.....	81,581	81,152	81,076
	=====	=====	=====

13. Transactions with related parties

Richard K. Whitney, our Chief Financial Officer, received a loan from the Company in the principal amount of \$65,000 in July 1997. In February 2001 Mr. Whitney prepaid this loan in full, with a \$65,000 payment for the

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued) (dollars in thousands)

outstanding principal. Under the terms of the loan, Mr. Whitney was required to pay interest only on the note on a monthly basis from August 1997 at the rate of 7% per year through July 2002, at which time the unpaid principal balance was due in full. The loan was secured by all of Mr. Whitney's options to purchase our common stock. Mr. Whitney used the proceeds of this loan in the purchase of his principal residence.

Joseph C. Mello, our Chief Operating Officer, received a loan from the Company in the principal amount of \$275,000 in December 2000. Mr. Mello is required to pay quarterly interest only on the note from March 2001 through September 2002 at a rate of 7% per year. Thereafter, Mr. Mello is required to make quarterly interest and principal payments of approximately \$15,800 through September 2007, at which time the unpaid principal balance will be repaid in full. The loan is secured by all of Mr. Mello's options to purchase our common stock. Mr. Mello used the proceeds of this loan in the purchase of his principal residence.

Tenet

Tenet Healthcare Corporation, or Tenet, owns less than 5% of our common stock. The Company provides dialysis services to Tenet hospital patients under agreements with terms of one to three years. The contract terms are comparable to contracts with unrelated third parties. Included in accounts receivable are amounts related to these services of \$459 and \$1,211 at December 31, 2000 and 1999, respectively. Net operating revenues received from Tenet for these services were \$4,903, \$7,037, and \$2,424, for 2000, 1999, and 1998, respectively.

DLJ

A managing director of Donaldson, Lufkin & Jenrette, or DLJ, has served on the Company's board of directors since August 1994 and, prior to August 1997, an affiliate of DLJ held an ownership interest in the Company. Effective with the August 1997 public offering of common stock, DLJ and its affiliates no longer own an interest in the Company. During 1998, DLJ advised the Company on the acquisition of RTC and assisted us in the issuance of the 7% notes.

Prior to November 2000 the Company maintained a business arrangement with DLJ under which the Company managed third-party dialysis centers with options to acquire the centers at future dates and guaranteed third-party debt of approximately \$11 million as of December 31, 1999. The Company purchased these dialysis centers from DLJ and accordingly cancelled these guarantees in November 2000.

14. Employee benefit plans

The Company has a savings plan for substantially all employees, which has been established pursuant to the provisions of Section 401(k) of the Internal

Revenue Code, or IRC. The plan provides for employees to contribute from 1% to 15% of their base annual salaries on a tax-deferred basis not to exceed IRC limitations. The Company may make a contribution under the plan each fiscal year as determined by our board of directors. Company matched contributions were \$91, \$76, and \$58 for the years ended December 31, 2000, 1999, and 1998, respectively, in accordance with specific state requirements.

RTC had a defined contribution savings plan covering substantially all of its employees. RTC's contributions under the plan were approximately \$641 for the year ended December 31, 1998. Effective July 1, 1998, the plan was terminated and merged into the Company's savings plan.

During 2000, the Company established the DaVita Inc. Profit Sharing Plan and is in the process of applying to have it qualified under Section 401(a) of the IRC. Contributions to this plan are made solely by the

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
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Company. All contributions by the Company to the plan require the approval of the Board of Directors and are deposited into an irrevocable trust. The profit sharing award for each eligible participant is calculated as a percentage of base salary and is based upon the achievement of certain employee specific and corporate financial and operating goals. During 2000, the Company recognized expense of \$15,806 and made contributions of \$7,088 to the trust.

15. Contingencies

Health care providers' revenues may be subject to adjustment as a result of (1) examination by government agencies or contractors, for which the resolution of any matters raised may take extended periods of time to finalize; (2) differing interpretations of government regulations by different fiscal intermediaries; (3) differing opinions regarding a patient's medical diagnosis or the medical necessity of services provided; and (4) retroactive implications or interpretations of governmental requirements.

The Company's Florida-based laboratory subsidiary is the subject of a third-party carrier review of its Medicare reimbursement claims. The carrier has issued formal overpayment determinations in the amount of \$5.6 million for the review period from January 1995 to April 1996, and \$15 million for the review period from May 1996 to March 1998. The carrier has suspended all payments of Medicare claims from this laboratory since May 1998. The carrier has also determined that \$16.1 million of the suspended claims for the review period from April 1998 to August 1999 were not properly supported by the prescribing physicians' medical justification. The carrier has alleged that 99% of the tests the laboratory performed during the review period from January 1995 to April 1996, 96% of the tests performed in the period from May 1996 to March 1998, and 70% of the tests performed in the period from April 1998 to August 1999 were not properly supported by the prescribing physicians' medical justification. In August 2000, the carrier requested additional records with respect to the time period August 1999 to May 2000.

The Company is disputing the overpayment determinations and has provided supporting documentation of its claims. The Company has initiated the process of a formal review of each of the carrier's determinations. The first step in this formal review process is a hearing before a hearing officer at the carrier. The Company received minimal responses from the carrier to its repeated requests for clarification and information regarding the continuing payment suspension. The hearing regarding the initial review period from January 1995 to April 1996 was held in July 1999. In January 2000 the hearing officer issued a decision upholding the overpayment determination of \$5.6 million. The hearing regarding the second review period from May 1996 to March 1998 was held in April 2000. In July 2000 the hearing officer issued a decision upholding \$14.2 million, or substantially all of the overpayment determination. The Company has filed appeals of both decisions to a federal administrative law judge, and has moved to consolidate the two appeals. At this time, we have not received a scheduled date for a hearing with an administrative law judge, although HHS has informed us that we can expect a hearing by the second quarter of 2001.

In February 1999, our Florida-based laboratory subsidiary filed a complaint against the carrier and HHS seeking a court order to lift the payment suspension. In July 1999, the court dismissed our complaint because we had not exhausted all administrative remedies, that is, the carrier review and administrative law judge processes described above.

In addition to the formal appeal process with a federal administrative law judge, beginning in the third quarter of 1999 we sought a meeting with the Department of Justice, or DOJ, to begin a process to resolve this matter. The carrier had previously informed the local office of the DOJ and HHS of this matter, and we had provided requested information to the DOJ. The Company met with the DOJ in February 2001, at which time the DOJ requested additional information which will be provided.

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Timing of the final resolution of this matter is highly uncertain, and beyond the Company's control or influence. Beginning in the third quarter of 2000, the Company stopped accruing additional Medicare revenue from this laboratory until the uncertainties regarding both the timing of resolution and the ultimate revenue valuations are at least substantially eliminated. The amount of potential Medicare revenue not accrued beginning in the third quarter of 2000 was approximately \$4 million per quarter. As of June 30, 2000, the cumulative recognized gross revenue associated with the withheld billings was approximately \$38 million. We estimate that the potential cash exposure as of December 31, 2000 was not more than \$15 million based on the carrier's overpayment findings noted above. In addition, the government could impose additional fines and penalties, which could be substantial.

In February 2001, the Civil Division of the United States Attorney's Office for the Eastern District of Pennsylvania contacted us and requested that the Company cooperate in a review of some of our historical practices, including billing and other operating procedures and our financial relationships with physicians.

The Civil Division has requested that we provide a wide range of information responding to the areas of review. The Civil Division has not initiated any legal process or served any subpoena on the Company. The Civil Division has indicated that it is not making any allegation of wrongdoing at this time and that no criminal action against the Company or any individual is contemplated. The Company is cooperating in this review.

The inquiry appears to be at an early stage. As it proceeds, the Civil Division could expand its areas of concern. If a court determines there has been wrongdoing, the penalties under applicable statutes could be substantial.

Following the announcement on February 18, 1999 of the Company's preliminary results for the fourth quarter of 1998 and the full year then ended, class action lawsuits were filed alleging violations of the federal securities laws arising from allegedly false and misleading statements during a class period of March 11, 1997 to July 18, 1999. During 2000 the consolidated lawsuit was settled. Under a stipulation of settlement the Company contributed \$10.8 million and our insurance carriers contributed \$14.2 million for a \$25 million settlement fund. The Company agreed to implement corporate governance principles and procedures to ensure the accountability of the Company's board and management to its shareholders. The Company admitted to no wrongdoing or liability in the stipulation of settlement.

In addition, DaVita is subject to claims and suits in the ordinary course of business for which the Company is believed to be covered by insurance. Management believes that the ultimate resolution of these additional pending proceedings, whether the underlying claims are covered by insurance or not, will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

16. Mergers, acquisitions and divestitures

Merger

On February 27, 1998 the Company merged with Renal Treatment Centers, Inc., or RTC. In connection with the merger, the Company issued 34,565,729 shares of its common stock in exchange for all of the outstanding shares of RTC common stock. In addition, the Company guaranteed \$125,000 of RTC's 5 5/8% convertible subordinated notes. In conjunction with this transaction, an additional 140,000 shares of common stock were authorized by the shareholders.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

The RTC merger transaction was accounted for as a pooling of interests and these consolidated financial statements have been restated to include the results of operations and account balances of RTC for all periods presented. There were no transactions between RTC and the Company prior to the combination.

As a result of the merger, RTC's revolving credit agreement was terminated and the outstanding balance of approximately \$297,228 was paid off through additional borrowings under our credit facilities. The remaining net unamortized deferred financing costs in the amount of \$4,393, less tax of \$1,580, related to RTC's revolving credit agreement were recognized as an extraordinary loss in 1998.

Merger and related costs recorded during 1998 included transaction costs, integration costs, employee severance and other directly associated compensation expense.

A summary of merger and related costs and accrual activity through December 31, 2000 is as follows:

	Direct transaction costs	Severance and employment costs	Costs to integrate operations	Total
Initial expense.....	\$ 21,580	\$ 41,960	\$ 15,895	\$ 79,435
Amounts utilized during 1998....	(22,885)	(37,401)	(13,137)	(73,423)
Adjustment of estimates.....	1,305	(959)	(1,593)	(1,247)
Accrual, December 31, 1998.....		3,600	1,165	4,765
Amounts utilized during 1999....		(600)	(377)	(977)
Accrual, December 31, 1999.....		3,000	788	3,788
Amounts utilized during 2000....			(788)	(788)
Accrual, December 31, 2000.....	\$ --	\$ 3,000	\$ --	\$ 3,000
	=====	=====	=====	=====

Direct transaction costs consisted primarily of investment banking fees, legal and accounting costs and filing costs. Severance and other compensation costs directly resulting from the merger included termination of employment contracts; severance payments; the exercise of RTC stock options with tendered shares (less than six months from exercise date); and special merger bonuses. Integration costs of the combined operations were principally associated with the elimination of the following RTC departments: human resources, managed care, laboratory, and all finance functions with the exception of patient accounting. In addition, RTC's laboratory, located in Las Vegas, Nevada, was closed prior to its commencement of operation. Integration costs included termination of a long-term laboratory management service agreement, write-off of leasehold improvements and other capitalized costs, and incremental costs of integrating operations.

The remaining accrual balance is included in other liabilities.

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(dollars in thousands)

Acquisitions

The following is a summary of acquisitions that were accounted for as purchases:

	Year ended December 31,		
	2000	1999	1998
Number of centers acquired	8	45	76
Number of common shares issued			98,549
Estimated fair value of common shares issued			\$ 2,796
Deferred purchase payments and acquisition obligations		\$ 12,737	15,233
Cash paid, net of cash acquired	\$12,895	154,226	338,164
Aggregate purchase price	\$12,895	\$166,963	\$356,193
	=====	=====	=====

The assets and liabilities of the acquired entities in the preceding table were recorded at their estimated fair market values at the dates of acquisition. The results of operations of these centers have been included in the financial statements from their effective acquisition dates. The nearest month-end has been used as the effective date for recording acquisitions that close during the month because there were no partial month accounting cutoffs and partial month results associated with these acquisitions would not have a material impact on consolidated operating results. The Company acquired all of its foreign operations and several domestic operations through purchases of capital stock. Any settlement with tax authorities relating to pre-acquisition income tax liabilities may result in an adjustment to goodwill attributable to that acquisition.

The initial allocations of fair value are based upon available information for the acquired businesses and are finalized when the contingent acquisition amounts are determined. The final allocations did not differ materially from the initial allocations. Allocations were as follows:

	Year ended December 31,		
	2000	1999	1998
Identified intangible assets		\$ 18,061	\$ 39,992
Goodwill.....		140,111	315,655
Tangible assets.....	\$13,006	20,359	30,650
Liabilities assumed.....	(111)	(11,568)	(30,104)
Total purchase price.....	\$12,895	\$166,963	\$356,193
	=====	=====	=====

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

The following summary, prepared on a pro forma basis, combines the results of operations as if the acquisitions had been consummated as of the beginning of each of the periods presented, after including the impact of certain adjustments such as amortization of intangibles, interest expense on acquisition financing and income tax effects.

	Year ended December 31,		
	2000	1999	1998
	(unaudited)	(unaudited)	(unaudited)
Net revenues	\$1,497,979	\$1,476,727	\$1,285,546
Net income (loss) before extraordinary item and cumulative effect of change in accounting principle	\$ 19,035	\$ (145,246)	\$ 15,587
Net income (loss)	15,545	(145,246)	(4,053)
Pro forma net income (loss) per share before extraordinary item and cumulative effect of change in accounting principle	\$ 0.23	\$ (1.79)	\$ 0.19
Pro forma net income (loss) per share before extraordinary item and cumulative effect of change in accounting principle--assuming dilution	\$ 0.23	\$ (1.79)	\$ 0.19
Pro forma net income (loss) per share	0.19	(1.79)	(0.05)
Pro forma net income (loss) per share--assuming dilution	0.19	(1.79)	(0.05)

The unaudited pro forma results are not necessarily indicative of what actually would have occurred if the acquisitions had been completed prior to the beginning of the periods presented. In addition, they are not intended to be a projection of future results and do not reflect the synergies, additional revenue-generating services or direct facility operating expense reduction that might be achieved from combined operations.

Divestitures

During the fourth quarter of 1999, the Company announced its intention to sell its dialysis operations outside the continental U.S. and recorded an impairment loss of \$82,812 associated with the non-continental U.S. operations. Assets and liabilities of the non-continental U.S. operations as of December 31, 1999 were \$259,596 and \$34,294 respectively.

On June 19, 2000, the Company completed the sales of its operations outside the continental U.S. with the exception of operations in Puerto Rico and Guam. The definitive sale agreement for the Puerto Rico operations was signed in the first quarter of 2000 and amended in the second quarter of 2000, and the sale will be completed upon the receipt of required regulatory approvals and third-party consents. The sales completed in June 2000 represented approximately 90% of the total value of the non-continental operations being divested. An additional impairment loss of \$3,000 was recognized as of June 30, 2000 attributable to the completion of these sales. The Company recognized a foreign currency translation loss of \$4,700 associated with non-continental U.S. operations divested during the second quarter. The foreign currency translation loss had previously been recognized in other comprehensive income.

On November 1, 2000 the Company completed the sales of its interests in operations on the island of Guam for a gain of approximately \$1,600. Also in the fourth quarter, the Company recognized accounts receivable recoveries on the non-continental U.S. accounts receivable not sold of \$1,100 and reversal of \$900 in transaction costs accrued for the sale of the non-continental U.S. operations. Accruals for transaction costs and associated obligations amounted to \$7,843 as of December 31, 2000. Future charges or credits resulting from the ultimate resolution of divestitures, indemnities and other estimated costs are not expected to be material.

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Net cash proceeds from the sales of non-continental U.S. operations in 2000 were \$133,177. Of these proceeds, \$125,000 was immediately applied to our credit facilities debt in accordance with the conditions under which we received consent from the lenders to consummate the sales.

Operating results for the non-continental U.S. operations excluding impairment charges were as follows (in thousands):

	Year ended December 31,		
	2000	1999	1998
Net operating revenue.....	\$74,453	\$124,410	\$88,978
Operating expenses			
Dialysis centers and labs.....	59,264	100,204	70,873
General and administrative.....	3,640	7,396	3,940
Depreciation and amortization.....	8,181	12,629	7,531
Provision for uncollectible accounts.....	1,728	5,717	2,734
	72,813	125,946	85,078
Operating income (loss).....	\$ 1,640	\$ (1,536)	\$ 3,900
	=====	=====	=====

17. Fair value of financial instruments

Financial instruments consist primarily of cash, accounts receivable, notes receivable, accounts payable, accrued compensation and benefits, and other accrued liabilities. The balances of these financial instruments as presented in the financial statements at December 31, 2000 approximate their fair values. Borrowings under credit facilities, of which \$498,800 was outstanding as of December 31, 2000, reflect fair value as they are subject to fees and adjustable rates competitively determined in the marketplace. The fair value of the 7% convertible subordinated notes and the RTC 5 5/8% convertible subordinated notes were approximately \$293,000 and \$110,000 at December 31, 2000 based on quoted market prices.

18. Supplemental cash flow information

The table below provides supplemental cash flow information:

	Year ended December 31,		
	2000	1999	1998
Cash paid (received) for:			
Income taxes	\$(28,585)	\$ 32,324	\$13,676
Interest.....	117,856	102,125	66,409
Non-cash investing and financing activities:			
Estimated value of stock and options issued in acquisitions			2,796
Fixed assets acquired under capital lease obligations		3,405	583
Contribution to consolidated partnerships	25	2,195	2,592
Deferred financing cost write-off.....	1,192	1,601	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

19. Selected quarterly financial data (unaudited)

Summary unaudited quarterly financial data for 2000 and 1999 is as follows:

	2000				1999			
	December 31	September 30	June 30	March 31	December 31	September 30	June 30	March 31
Net operating revenues								
.....	\$372,746	\$362,535	\$378,908	\$372,113	\$ 373,120	\$367,168	\$352,819	\$352,244
Operating income (loss)								
.....	51,649	49,906	32,843	40,317	(154,864)	35,107	(6,353)	62,128
Income (loss) before extraordinary item....	15,333	13,150	(15,355)	3,847	(150,664)	2,259	(22,059)	23,207
Net income (loss)	15,333	9,660	(15,355)	3,847	(150,664)	2,259	(22,059)	23,207
Income (loss) per common share--basic:								
Income (loss) before extraordinary item....	\$ 0.19	\$ 0.16	\$ (0.19)	\$ 0.05	\$ (1.86)	\$ 0.03	\$ (0.27)	\$ 0.29
Extraordinary loss		(0.04)						
Net income (loss) per share	\$ 0.19	\$ 0.12	\$ (0.19)	\$ 0.05	\$ (1.86)	\$ 0.03	\$ (0.27)	\$ 0.29
Income (loss) per common share--assuming dilution:								
Income (loss) before extraordinary item....	\$ 0.18	\$ 0.16	\$ (0.19)	\$ 0.05	\$ (1.86)	\$ 0.03	\$ (0.27)	\$ 0.28
Extraordinary loss.....		(0.04)						
Net income (loss) per share.....	\$ 0.18	\$ 0.12	\$ (0.19)	\$ 0.05	\$ (1.86)	\$ 0.03	\$ (0.27)	\$ 0.28

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

20. Condensed consolidating financial statements

The following information is presented as required under the Securities and Exchange Commission Financial Reporting Release No. 55 due to the publicly traded debt of the RTC subsidiary. This information is not routinely prepared for use by management.

Condensed consolidating balance sheet

	DaVita Inc. guarantor	RTC, Inc. issuer subsidiary	Non-guarantor subsidiaries	Consolidating adjustments	Consolidated total
As of December 31, 2000					
Cash and cash equivalents.....	\$ 16,553	\$ 1,871	\$ 12,783		\$ 31,207
Accounts receivable, net.....		83,313	207,099		290,412
Other current assets....	2,014	15,967	58,275		76,256
Total current assets..	18,567	101,151	278,157		397,875
Property and equipment, net.....	5,377	61,686	169,596		236,659
Investment in subsidiaries.....	45,384			(45,384)	
Receivable from subsidiaries.....	1,159,278			(1,159,278)	
Intangible assets, net..	9,548	299,813	612,262		921,623

Other assets.....	37,692	2,146	637		40,475
Total assets.....	\$1,275,846	\$464,796	\$1,060,652	\$ (1,204,662)	\$1,596,632
Current liabilities.....	15,278	23,996	210,253		249,527
Payables to subsidiary / parent.....		160,209	999,069	(1,159,278)	
Long-term debt and other long-term liabilities..	843,800	125,000	10,061		978,861
Minority interests.....			18,876		18,876
Shareholders' equity....	416,768	155,591	(177,607)	(45,384)	349,368
Total liabilities and shareholders' equity.....	\$1,275,846	\$464,796	\$1,060,652	\$ (1,204,662)	\$1,596,632
As of December 31, 1999					
Cash and cash equivalents.....	\$ 90,544	\$ 4,118	\$ 13,319		\$ 107,981
Accounts receivable, net.....		115,442	274,887		390,329
Other current assets....	9,599	11,946	134,893		156,438
Total current assets..	100,143	131,506	423,099		654,748
Property and equipment, net.....	5,850	86,572	193,027		285,449
Investment in subsidiaries.....	143,023			(143,023)	
Receivable from subsidiaries.....	1,339,734			(1,339,734)	
Intangible assets, net..	28,862	346,756	694,054		1,069,672
Other assets.....	40,038	167	6,644		46,849
Total assets.....	\$1,657,650	\$565,001	\$1,316,824	\$ (1,482,757)	\$2,056,718
Current liabilities.....	1,328,180	237,424	132,940		1,698,544
Payables to subsidiary / parent.....		161,720	1,178,014	(1,339,734)	
Long-term debt and other long-term liabilities..	3,066	1,504	4,623		9,193
Minority interests.....			22,577		22,577
Shareholders' equity....	326,404	164,353	(21,330)	(143,023)	326,404
Total liabilities and shareholders' equity.....	\$1,657,650	\$565,001	\$1,316,824	\$ (1,482,757)	\$2,056,718

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)
(dollars in thousands)

Condensed consolidating statements of income

	DaVita Inc. guarantor	RTC, Inc. issuer subsidiary	Non- guarantor subsidiaries	Consolidating adjustments	Consolidated total
For the year ended December 31, 2000					
Net operating revenues..	\$ 117,111	\$505,006	\$ 973,372	\$ (109,187)	\$1,486,302
Operating expenses.....	155,950	433,132	831,692	(109,187)	1,311,587
Operating income (loss).....	(38,839)	71,874	141,680		174,715
Other income (loss)....	(12,030)	(607)	5,436		(7,201)
Debt expense.....	108,644	7,040	953		116,637
Minority interest expense.....			(5,942)		(5,942)
Income taxes.....	(65,400)	27,563	65,797		27,960
DaVita Inc.'s equity					

earnings in consolidated subsidiary.....	111,088			(111,088)	
Extraordinary loss.....	(3,490)				(3,490)
Net income (loss).....	\$ 13,485	\$ 36,664	\$ 74,424	\$ (111,088)	\$ 13,485
For the year ended December 31, 1999					
Net operating revenues..	\$ 100,344	\$496,380	\$ 941,538	\$ (92,911)	\$1,445,351
Operating expenses.....	51,668	499,560	1,051,016	(92,911)	1,509,333
Operating loss.....	48,676	(3,180)	(109,478)		(63,982)
Other income (loss).....	(514)	(3,639)	2,258		(1,895)
Debt expense.....	100,798	7,988	2,011		110,797
Minority interest expense.....			(5,152)		(5,152)
Income taxes.....	(10,132)	9,296	(33,734)		(34,570)
DaVita Inc.'s equity earnings in consolidated subsidiary.....	(104,752)			104,752	
Net income (loss).....	\$ (147,256)	\$ (24,103)	\$ (80,649)	\$ 104,752	\$ (147,256)
For the year ended December 31, 1998					
Net operating revenues..	\$ 78,212	\$472,355	\$ 707,162	\$ (53,991)	\$1,203,738
Operating expenses.....	48,015	446,367	628,434	(53,991)	1,068,825
Operating income	30,197	25,988	78,728		134,913
Other income	595		4,299		4,894
Debt expense.....	73,306	8,993	1,704		84,003
Minority interest expense.....			(7,163)		(7,163)
Income taxes.....	4,597	19,959	13,893		38,449
DaVita Inc.'s equity earnings in consolidated subsidiary.....	47,595			(47,595)	
Extraordinary loss.....	(9,932)	(2,812)			(12,744)
Cumulative effect of accounting change.....		(3,993)	(2,903)		(6,896)
Net income (loss).....	\$ (9,448)	\$ (9,769)	\$ 57,364	\$ (47,595)	\$ (9,448)

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DAVITA INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued) (dollars in thousands)

Condensed consolidating statements of cash flows

	DaVita Inc. guarantor	RTC, Inc. issuer subsidiary	Non-guarantor subsidiaries	Consolidating adjustments	Consolidated total
Year ended December 31, 2000					
Cash flows from operating activities					
Net income.....	\$ 13,485	\$ 36,664	\$ 74,424	\$ (111,088)	\$ 13,485
Changes in operating and intercompany assets and liabilities and non cash items included in net income.....	384,801	(132,011)	(69,715)	111,088	294,163
Net cash provided by					

(used) in operating activities.....	398,286	(95,347)	4,709		307,648
	-----	-----	-----	-----	-----
Cash flows from investing activities					
Purchases of property and equipment, net....	(722)	(12,242)	(28,124)		(41,088)
Acquisitions and divestitures, net.....		105,342	28,955		134,297
Other items.....	(342)		488		146
	-----	-----	-----	-----	-----
Net cash provided by (used in) investing activities.....	(1,064)	93,100	1,319		93,355
	-----	-----	-----	-----	-----
Cash flows from financing activities					
Long-term debt.....	(477,036)				(477,036)
Other items.....	5,823		(6,564)		(741)
	-----	-----	-----	-----	-----
Net cash used in financing activities.....	(471,213)	--	(6,564)		(477,777)
	-----	-----	-----	-----	-----
Net decrease in cash...	(73,991)	(2,247)	(536)		(76,774)
Cash at the beginning of the year.....	90,544	4,118	13,319		107,981
	-----	-----	-----	-----	-----
Cash at the end of the year.....	\$ 16,553	\$ 1,871	\$ 12,783	\$	\$ 31,207
	=====	=====	=====	=====	=====
	(0)	0	0		
Year ended December 31, 1999					
Cash flows from operating activities					
Net loss.....	\$ (147,256)	\$ (24,103)	\$ (80,649)	\$ 104,752	\$ (147,256)
Changes in operating and intercompany assets and liabilities and non cash items included in net loss..	41,825	50,485	331,204	(104,752)	318,762
	-----	-----	-----	-----	-----
Net cash provided by (used in) operating activities.....	(105,431)	26,382	250,555	--	171,506
	-----	-----	-----	-----	-----
Cash flows from investing activities					
Purchases of property and equipment, net....	(5,133)	(27,660)	(73,864)		(106,657)
Acquisitions.....			(154,226)		(154,226)
Other items.....			(30,564)		(30,564)
	-----	-----	-----	-----	-----
Net cash used in investing activities.....	(5,133)	(27,660)	(258,654)	--	(291,447)
	-----	-----	-----	-----	-----
Cash flows from financing activities					
Long-term debt.....	201,517				201,517
Other items.....	(6,312)		(4,052)		(10,364)
	-----	-----	-----	-----	-----
Net cash provided by (used in) financing activities.....	195,205	--	(4,052)	--	191,153
	-----	-----	-----	-----	-----
Foreign currency translation loss.....					(4,718)
Net increase (decrease) in cash.....	84,641	(1,278)	(16,869)	--	66,494
Cash at the beginning of the year.....	5,903	5,396	30,188		41,487
	-----	-----	-----	-----	-----
Cash at the end of the year.....	\$ 90,544	\$ 4,118	\$ 13,319	\$ --	\$ 107,981
	=====	=====	=====	=====	=====
	--	--	--		

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, we have duly caused this Report on Form 10-K to be signed on our behalf by the undersigned, thereunto duly authorized, in the City of Torrance, State of California, on March 16, 2001.

DAVITA INC.

/s/ Kent J. Thiry

By: _____
 Kent J. Thiry
 Chairman and Chief Executive
 Officer

KNOW ALL MEN BY THESE PRESENT, that each person whose signature appears below constitutes and appoints Kent J. Thiry, Richard K. Whitney, and Steven J. Udacious, and each of them his true and lawful attorneys-in-fact and agents with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Report on Form 10-K, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite or necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or any of them, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report on Form 10-K has been signed by the following persons in the capacities and on the dates indicated.

Signature -----	Title -----	Date ----
/s/ Kent J. Thiry ----- Kent J. Thiry	Chairman and Chief Executive Officer (Principal Executive Officer)	March 16, 2001
/s/ Richard K. Whitney ----- Richard K. Whitney	Chief Financial Officer (Principal Financial Officer)	March 16, 2001
/s/ Gary W. Beil ----- Gary W. Beil	Vice President and Controller (Principal Accounting Officer)	March 16, 2001
/s/ Maris Andersons ----- Maris Andersons	Director	March 16, 2001
/s/ Richard B. Fontaine ----- Richard B. Fontaine	Director	March 16, 2001
/s/ Peter T. Grauer ----- Peter T. Grauer	Director	March 16, 2001
/s/ C. Raymond Larkin, Jr. ----- C. Raymond Larkin, Jr.	Director	March 16, 2001
/s/ Shaul G. Massry	Director	March 16, 2001

Shaul G. Massry

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Signature

Title

Date

/s/ John M. Nehra

Director

March 16, 2001

John M. Nehra

/s/ Thomas A. Scully

Director

March 16, 2001

Thomas A. Scully

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REPORTS OF INDEPENDENT ACCOUNTANTS ON
FINANCIAL STATEMENT SCHEDULE

The Board of Directors and Shareholders
DaVita Inc.

Under date of February 20, 2001, we reported on the consolidated balance sheet of DaVita Inc. and subsidiaries as of December 31, 2000, and the related consolidated statements of income and comprehensive income, shareholders' equity, and cash flows for the year ended December 31, 2000, which are included in the Form 10-K. In connection with our audit of the aforementioned consolidated financial statements, we also audited the related consolidated financial statement schedule for the year ended December 31, 2000 in the Form 10-K. The financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statement schedule based on our audit.

In our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

KPMG LLP

Seattle, Washington
February 20, 2001

To the Board of Directors
of DaVita Inc.

Our audits of the consolidated financial statements referred to in our report dated March 22, 2000, except for the first paragraph of Note 10 as to which the date is July 14, 2000, appearing on page F-1 of this Annual Report on Form 10-K also included audits of the Financial Statement Schedule listed in Item 14(a)(2) of this Form 10-K for the years ended December 31, 1999 and 1998. In our opinion, the Financial Statement Schedule presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

Our report dated March 22, 2000, included an explanatory paragraph indicating the Company was out of compliance with several debt covenants which raised substantial doubt about the Company's ability to continue as a going concern. As discussed in Note 10, on July 14, 2000, the Company restructured its primary borrowing arrangements resulting in the elimination of the debt covenant violations and the associated uncertainty about the Company's ability to continue as a going concern. Accordingly, our present opinion on the 1999 financial statements as presented herein is different from that expressed in our previous report in that the explanatory paragraph is no longer required.

PricewaterhouseCoopers LLP

Seattle, Washington

March 22, 2000, except for the first paragraph of Note 10 as to which the date is July 14, 2000

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DAVITA INC.

SCHEDULE II--VALUATION AND QUALIFYING ACCOUNTS

Description	Balance at beginning of year	Amounts charged to income	Amounts written off	Balance at end of year
-----	-----	-----	-----	-----
	(in thousands)			
Allowance for uncollectible accounts:				
Year ended December 31, 1998....	\$30,695	\$ 45,537	\$ 14,384	\$61,848
Year ended December 31, 1999....	61,848	133,253	127,786	67,315
Year ended December 31, 2000....	67,315	39,649	45,345	61,619

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EXHIBIT INDEX

Exhibit Number	Description	Page Number
-----	-----	-----
3.1	Amended and Restated Certificate of Incorporation of Total Renal Care Holdings, Inc., or TRCH, dated December 4, 1995.(1)	
3.2	Certificate of Amendment of Certificate of Incorporation of TRCH, dated February 26, 1998.(2)	
3.3	Certificate of Amendment of Certificate of Incorporation of DaVita Inc. (formerly Total Renal Care Holdings, Inc.), dated October 5, 2000.(2)X	
3.4	Bylaws of TRCH, dated October 6, 1995.(3)	
4.1	Indenture, dated June 12, 1996 by Renal Treatment Centers, Inc., or RTC, to PNC Bank including form of RTC Note.(5)	
4.2	First Supplemental Indenture, dated as of February 27, 1998, among RTC, TRCH and PNC Bank under the 1996 Indenture.(2)	
4.3	Second Supplemental Indenture, dated as of March 31, 1998, among RTC, TRCH and PNC Bank under the 1996 Indenture.(2)	
4.4	Indenture, dated as of November 18, 1998, between TRCH and United States Trust Company of New York, as trustee, and form of Note.(6)	
4.5	Registration Rights Agreement, dated as of November 18, 1998, between TRCH and DLJ, BNY Capital Markets, Inc., Credit Suisse First Boston Corporation and Warburg Dillon Read LLC, as the initial purchasers.(6)	
4.6	Purchase Agreement, dated as of November 12, 1998, between TRCH and the initial purchasers.(6)	

- 10.1 Employment Agreement, dated as of March 2, 1998, by and between TRCH and Barry C. Cosgrove.(7)*
- 10.2 Employment Agreement, dated as of October 18, 1999, by and between TRCH and Kent J. Thiry.(8)*
- 10.3 Amendment to Mr. Thiry's Employment Agreement, dated May 20, 2000.(10)*
- 10.4 Second Amendment to Mr. Thiry's Employment Agreement, dated November 28, 2000.X*
- 10.5 Employment Agreement, dated as of March 1, 1998, by and between TRCH and John J. McDonough.(11)*
- 10.6 Employment Agreement, dated as of November 29, 1999, by and between TRCH and Gary W. Beil.X*
- 10.7 Employment Agreement, dated as of July 19, 2000, by and between TRCH and Charles J. McAllister.X*
- 10.8 Consulting Agreement, dated as of October 1, 1998, by and between Total Renal Care, Inc. and Shaul G. Massry, M.D.(8)*
- 10.9 Second Amended and Restated 1994 Equity Compensation Plan.(11)*
- 10.10 Form of Stock Subscription Agreement relating to the 1994 Equity Compensation Plan.(4)*
- 10.11 Form of Promissory Note and Pledge Agreement relating to the 1994 Equity Compensation Plan.(4)*
- 10.12 Form of Purchased Shares Award Agreement relating to the 1994 Equity Compensation Plan.(4)*
- 10.13 Form of Nonqualified Stock Option relating to the 1994 Equity Compensation Plan.(4)*

EXHIBIT INDEX--(Continued)

Exhibit Number -----	Description -----	Page Number -----
10.14	First Amended and Restated 1995 Equity Compensation Plan.(11)*	
10.15	Employee Stock Purchase Plan, 1999 Amendment and Restatement.(11)*	
10.16	First Amended and Restated 1997 Equity Compensation Plan.(11)*	
10.17	First Amended and Restated Special Purpose Option Plan.(11)*	
10.18	1999 Equity Compensation Plan.(9)	
10.19	Second Amended and Restated Revolving Credit Agreement, dated as of July 14, 2000, by and among TRCH, the lenders party thereto, DLJ Capital Funding, Inc., as Syndication Agent, First Union National Bank, as Documentation Agent, and The Bank of New York, as Administrative Agent.(10)	
10.20	Second Amended and Restated Term Loan Agreement, dated as of July 14, 2000, by and among TRCH, the lenders party thereto, DLJ Capital Funding, Inc., as Syndication Agent, and The Bank of New York, as Administrative Agent.(10)	
10.21	Security Agreement dated as of July 14, 2000, by and among	

TRCH, subsidiaries of TRCH, The Bank of New York, as Collateral Agent, the lenders under the Revolving Credit Agreement and their agent, the lenders under the Term Loan Agreement and their agent, and the Secured Interest Rate Exchangers (as defined therein).(10)

- 10.22 Subsidiary Guaranty dated as of October 24, 1997 by Total Renal Care, Inc., TRC West, Inc. and Total Renal Care Acquisition Corp. in favor of and for the benefit of The Bank of New York, as Collateral Agent, the lenders to the Revolving Credit Agreement, the lenders to the Term Loan Agreement, the Term Agent (as defined therein), the Acknowledging Interest Rate Exchangers (as defined therein) and the Acknowledging Currency Exchangers (as defined therein).(10)
- 10.23 Guaranty, entered into as of March 31, 1998, by TRCH in favor of and for the benefit of PNC Bank.(2)
- 10.24 Amendment #2 dated June 22, 2000, to Agreement No. 19990110 between Amgen Inc. and Total Renal Care, Inc., and letter agreement dated January 17, 2001, modifying Amendment #2.X**
- 10.25 Amendment #3 dated January 16, 2000, to Agreement No. 19990112 between Amgen Inc. and Total Renal Care, Inc.X**
- 12.1 Statement re Computation of Ratios of Earnings to Fixed Charges.X
- 21.1 List of our subsidiaries.X
- 23.1 Consent of KPMG LLP.X
- 23.2 Consent of PricewaterhouseCoopers LLP.X
- 24.1 Powers of Attorney with respect to DaVita (included on page II-1).

X Included in this filing.

* Management contract or executive compensation plan or arrangement.

** Portions of this exhibit are subject to a request for confidential treatment and have been redacted and filed separately with the SEC.

- (1) Filed on March 18, 1996 as an exhibit to our Transitional Report on Form 10-K for the transition period from June 1, 1995 to December 31, 1995.
- (2) Filed on March 31, 1998 as an exhibit to our Form 10-K for the year ended December 31, 1997.
- (3) Filed on October 24, 1995 as an exhibit to Amendment No. 2 to our Registration Statement on Form S-1 (Registration Statement No. 33-97618).
- (4) Filed on August 29, 1995 as an exhibit to our Form 10-K for the year ended May 31, 1995.
- (5) Filed as an exhibit to RTC's Form 10-Q for the quarter ended June 30, 1996.
- (6) Filed on December 18, 1998 as an exhibit to our Registration Statement on Form S-3 (Registration Statement No. 333-69227).
- (7) Filed as an exhibit to our Form 10-Q for the quarter ended September 30, 1998.
- (8) Filed on November 15, 1999 as an exhibit to our Form 10-Q for the quarter ended September 30, 1999.
- (9) Filed on February 18, 2000 as an exhibit to our Registration Statement on Form S-8 (Registration Statement No. 333-30736).
- (10) Filed on August 14, 2000, as an exhibit to our Form 10-Q for the quarter

ended June 30, 2000.

- (11) Filed on March 29, 2000 as an exhibit to our Form 10-K for the year ended December 31, 1999.

CERTIFICATE OF AMENDMENT
OF
CERTIFICATE OF INCORPORATION
OF
TOTAL RENAL CARE HOLDINGS, INC.

Total Renal Care Holdings, Inc. (the "Corporation"), a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware, does hereby certify:

FIRST: That the Corporation was originally incorporated under the name Medical Ambulatory Care Delaware, Inc., and the date of the filing of the Corporation's original Certificate of Incorporation with the Delaware Secretary of State was April 4, 1994.

SECOND: That the Board of Directors of the Corporation adopted a resolution proposing and declaring advisable the following amendment to the Corporation's Certificate of Incorporation.

"NOW, THEREFORE, BE IT RESOLVED, that Article I of the Amended and Restated Certificate of Incorporation of the Corporation be amended so that such Article, as amended, shall be and read as follows:

"The name of the corporation is DaVita Inc. (the "Corporation")."

THIRD: That the foregoing amendment was duly adopted by all of the duly elected directors of the Corporation in accordance with the applicable provisions of Section 242 of the General Corporation Law of the State of Delaware.

FOURTH: The foregoing amendment was duly adopted by a majority of the outstanding shares of stock of the Corporation in accordance with the applicable provisions of Section 242 of the General Corporation Law of the State of Delaware and the Corporation's Certificate of Incorporation.

IN WITNESS WHEREOF, the Corporation has caused this Certificate to be signed by Steven J. Udicious, its Vice President, General Counsel and Secretary, this 5th day of October, 2000.

TOTAL RENAL CARE HOLDINGS, INC.
a Delaware corporation

By: /s/ STEVEN J. UDICIOUS

Steven J. Udicious
Vice President, Secretary and General Counsel

SECOND AMENDMENT TO EMPLOYMENT AGREEMENT

This document is to amend the Employment Agreement (the "Agreement"), entered into as of October 18, 1999, by and between Total Renal Care Holdings, Inc. (now known as DaVita Inc.) (the "Company") and Kent J. Thiry ("Executive"). Specifically, the parties agree to amend the Agreement as follows:

1. Section 2.3(b) is deleted and replaced with the following:

"The Bonus for each year shall be paid within 75 days after the last day of such year. Executive must be employed by the Company (or an affiliate) on the date any Bonus is paid to be eligible to receive such Bonus and, if Executive is not employed by the Company (or an affiliate) on the date any Bonus is paid for any reason whatsoever, Executive shall not be entitled to receive such Bonus, provided, however, that in the event Executive dies or is terminated by the

Company by reason of Disability (as defined below), Executive (or his estate) shall be entitled to receive, at such time as bonuses for such year are otherwise paid, a pro rated Bonus for that portion of any year prior to such termination (or for the whole year and a portion of a year if such termination occurs after December 31 of any year and prior to the date on which the Bonus for such year is paid) regardless of whether Executive is employed on the date such Bonus is paid; and provided further, that, in the event Executive is

terminated without Material Cause as defined below) or resigns following Constructive Discharge (as defined below) at any time, Executive shall be entitled to receive a Bonus for the year in which such termination occurs equal to the average Bonus (excluding any extraordinary or special bonuses paid in addition to the annual performance Bonus) that he received for the two immediately preceding calendar years multiplied by 2.99 (if such termination occurs prior to December 31, 2000, Executive shall receive a Bonus equal to the guaranteed calendar year 2000 bonus (\$500,000) multiplied by 2.99; if such termination occurs prior to December 31, 2001, Executive shall receive a Bonus equal to the Bonus received for the calendar year 2000 multiplied by 2.99), which Bonus shall be payable within five (5) business days after the effective date of such termination."

2. Section 3.3 is deleted and replaced with the following:

"Other Termination. The Company may terminate the employment of Executive

prior to the expiration of the Term for any reason or for no reason at any time upon at least thirty (30) days' advance written notice. If the Company terminates the employment of Executive prior to the expiration of the Term other than for Material Cause or Disability, or if Executive resigns within sixty (60) days following Constructive Discharge (as defined below), Executive shall (i) be entitled to receive the Base Salary and benefits as set forth in Section 2.1 and

Section 2.2, respectively, through the effective date of such termination, (ii)

be entitled to receive the Bonus provided for in Section 2.3(b), (iii) be

entitled to receive a lump-sum payment equal to the Base Salary in effect as of the date of such termination multiplied by 2.99, (iv) be entitled to continue to

receive for the two-year period following the effective date of such termination (the "Severance Period") the health insurance benefits set forth in Section 2.2

to the extent such benefits can be provided under the Company's health insurance policies and programs in effect at the effective time of such termination and, to the extent such benefits cannot be provided under such policies and programs, the Company shall purchase for Executive reasonably equivalent health insurance benefits during the Severance Period, subject to the limitation set forth below, and (v) not be entitled to receive any other compensation, benefits, or payments of any kind, except as otherwise required by law or by the terms of any benefit or retirement plan or other arrangement that would, by its terms, apply. The foregoing notwithstanding, in the event Executive accepts employment with another employer during the Severance Period, (x) Executive shall immediately

notify the Company of such employment, and (y) the Company's obligation to continue to provide certain health insurance benefits pursuant to clause (iv) of the immediately preceding sentence shall cease."

In all other respects, and with the exception of the previous amendment, the Agreement remains unchanged and in full force and effect.

DAVITA INC.

By /s/ Richard B. Fontaine	11/28/00
-----	-----
Richard B. Fontaine, Director	Date

EXECUTIVE

By /s/ Kent J. Thiry	11/20/00
-----	-----
Kent J. Thiry	Date

EMPLOYMENT AGREEMENT

This Employment Agreement (this "Agreement") is entered into effective November 29, 1999, by and between Total Renal Care Holdings, Inc. (the "Employer") and Gary Beil (the "Employee").

1. TERM OF AGREEMENT.

Employer hereby agrees to employ Employee, and Employee hereby accepts employment, upon the terms and conditions hereinafter set forth. Employee's employment with Employer is "at will," which means that Employee may terminate his employment at any time, with or without cause, and with or without notice, and, similarly, that Employer may terminate Employee's employment at any time, with or without cause, and with or without notice.

2. DUTIES OF EMPLOYEE.

- (a) Employee shall be the Vice President-Controller of Employer and shall perform the duties of such office, as well as such other duties that may be assigned to him by the Vice President & Chief Accounting Officer or other senior level executive of Employer.
- (b) Employee agrees to devote substantially all of his time, energy, and ability to the business of Employer. Employee shall at all times observe and abide by Employer's policies and procedures as in effect from time to time.
- (c) Unless otherwise agreed, Employee shall report to the Vice President and Chief Accounting Officer of Employer or his designee. Employee shall work in Employer's Tacoma, Washington Business Office.

3. COMPENSATION.

Employer shall pay to Employee in full consideration of all services to be rendered by Employee:

- (a) Salary: Employer will pay to Employee a base salary of \$150,000

annually. Such salary shall be earned bi-weekly and shall be payable in periodic installments consistent with Employer's payroll schedule. Amounts payable shall be reduced by standard withholdings and authorized deductions. Employer may, in its discretion, increase Employee's salary.

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- (b) Bonus. Employee shall be eligible to receive a bonus of up to 50%

of his current salary, payable in a manner consistent with Employer's practices and procedures. The amount of the bonus, if any, will be decided by Employer in its sole discretion and based on the criteria used to determine the bonus, if any, payable to similarly-situated executives.
- (c) Benefits. Employee and/or his family, as the case may be, shall

be eligible for participation in and shall receive all benefits under Employer's health and welfare benefit plans (including, without limitation, medical, prescription, dental, disability, and life insurance) under the same terms and conditions applicable to executives at similar level of compensation and responsibility.
- (d) Vacation. Employee shall receive 26 days of PTO per year.

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- (e) Relocation Expenses. Employee shall receive relocation payments

not to exceed \$40,000.00.
 - (f) Stock Options. Employee will receive options to purchase 60,000

shares of Employer stock, vesting ratably over four (4) years and
expiring on the fifth anniversary of the grant. The vesting
period will accelerate upon a Change In Control, as that term is
defined by the Stock Option Agreement.
 - (g) Employer reserves the right to modify, suspend, or discontinue
any and all of its health and welfare benefit plans, practices,
policies, and programs at any time without recourse by Employee
so long as such action is taken generally with respect to all
other similarly-situated peer executives and does not single out
Employee.

4. TERMINATION.

- (a) Death or disability. Employee's employment shall automatically

terminate upon Employee's death. If Employer determines in good
faith that a Disability of has occurred (pursuant to the
definition of Disability set forth below), it may give Employee
written notice of its intention to terminate Employee's
employment. In such event, Employee's employment with Employer
shall terminate effective on the 30th day after receipt of such
notice by Employee, provided that, within the 30 days after
receipt of such notice, Employee shall not have returned to
full-time performance of his duties. For purposes of this
Agreement, "Disability" shall mean a physical or mental
impairment that renders Employee unable to perform the essential
functions of his position, even with reasonable accommodation
that does not impose an undue hardship on Employer. Employer
reserves the right, in good faith, to make the determination of
Disability under this Agreement based upon the

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information supplied by Employee and/or his medical personnel, as
well as information from medical personnel (or others) selected
by Employer or its insurers.

- (b) Cause. Employer may terminate Employee's employment for Cause.

"Cause" shall mean that employer, acting in good faith based upon
the information then known to Employer, determines that Employee
has engaged or committed: (1) a felony that is likely to and
which does in fact have the effect of injuring the reputation,
business, or a business relationship of Employer; (2) an act of
fraud or dishonesty resulting in or intended to result directly
or indirectly in personal enrichment at the expense of Employer;
(3) repeated refusal to perform his duties, which goes
uncorrected for a period of thirty (30) days after written notice
has been provided to Employee; (4) act of willful misconduct or
gross negligence; (5) an act of unlawful discrimination,
including sexual harassment; or (6) a violation of his duty of
loyalty or of any fiduciary duty.
- (c) Obligations of Employer Upon Termination.

 - (1) Death or Disability. If Employee's employment is

terminated by reason of Employee's death or Disability
(as that term is defined above), this Agreement shall
terminated without further obligation to Employee or his
legal representative under this Agreement, other than for
(a) payment of the sum of (i) Employee's annual base

salary through the date of termination to the extent not theretofore paid and (ii) any compensation previously deferred by Employee (together with any accrued interest or earnings thereon) and any accrued but unused PTO (the sum of the amounts described in (i) and (ii) shall hereinafter be referred to as the "Accrued Obligations"), which shall be paid to Employee or his estate or beneficiary, as applicable, in a lump sum upon termination and in a manner consistent with Employer's payroll practices; and (b) payment to Employee or his estate or beneficiary, as applicable, any amounts due pursuant to the terms of any applicable welfare benefit plans. Nothing herein shall affect Employee's rights under any existing stock option agreement.

- (2) Cause. If Employee's employment is terminated for Cause -----
(as that term is defined above), this Agreement shall terminate without further Obligations to Employee other than for the timely payment of Accrued Obligations.

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- (3) Other than Cause, Death, or Disability. If, within two -----
(2) years of the date of this Agreement, Employee's employment is terminated for other than Cause, death, or Disability, this Agreement shall terminate without further obligations to Employee other than (a) the timely payment of Accrued Obligations and (b) the continued payment of his then-current base salary, less standard withholdings and authorized deductions, for a period of twelve (12) months following the termination of his employment. During this twelve-month period, Employee will use his best efforts to obtain employment or consulting arrangements. Employer may offset, dollar-for-dollar, any amount Employee earns from any subsequent employment or consulting arrangement, less relocation and other costs associated with the change of employment. Employee will advise Employer in writing as to his earnings.

5. CHANGE OF CONTROL.

- (a) For purposes of this Agreement, a "Change of Control" shall mean: (1) any transaction or series of transactions in which any person or group (within the meaning of Rule 13d-5 under the Exchange Act and Sections 13(d) and 14(d) of the Exchange Act) becomes the direct or indirect "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), by way of a stock issuance, tender offer, merger, consolidation, other business combination or otherwise, of greater than 50% of the total voting power (on a fully diluted basis as if all convertible securities had been converted and all warrants and options had been exercised) entitled to vote in the election of directors of Employer (including any transaction in which Employer becomes a wholly owned or majority owned subsidiary of another corporation); (2) any merger or consolidation or reorganization in which Employer does not survive; (3) any merger or consolidation in which Employer survives, but the shares of Employer's common stock outstanding immediately before such merger or consolidation represent 50% or less of the voting power of Employer after such merger or consolidation; or (4) any transaction in which more than 50% of Employer's assets are sold.
- (b) For purposes of this Agreement, "Constructive Discharge" shall mean the occurrence of any of the following after a Change of Control: (1) Employee is no longer the Vice President-Controller and his position has been significantly downgraded; (2) the scope of Employee's authority, duties, and responsibilities have been materially diminished; or (3) there has been a material reduction in Employee's base salary, bonus, or benefits as in effect on the date of a Change of Control.

- (c) If Employee resigns following a Constructive Discharge following a Change of Control, this Agreement shall terminate without further obligations to Employee other than (a) the timely payment of Accrued Obligations and (b) the continued payment of his then-current base salary, less standard withholdings and authorized deductions, for a period of twelve (12) months following the termination of his employment. During this twelve-month period, Employee will use his best efforts to obtain employment or consulting arrangements. Employer may offset, dollar-for-dollar, any amount Employee earns from any subsequent employment or consulting arrangement, less relocation and other costs associated with the change of employment. Employee will advise Employer in writing as to his earnings.

6. INDEMNIFICATION.

Employer agrees to indemnify Employee against and in respect of any and all claims, demands in accordance with all applicable laws.

7. ARBITRATION.

Except as provided below, any controversy or claim arising out of, relating to, or in any way connected with this Agreement, any alleged breach thereof, or Employee's employment shall be settled by arbitration in accordance with the rules of the National Rules for the Resolution of Employment Disputes of the American Arbitration Association. Without limiting the general nature of the foregoing, such claims include, but are not limited to: wage and benefit claims; contract claims; tort claims; defamation claims; claims for employment discrimination (statutory or nonstatutory) based on age, race, sex, national origin, color, religion, disability (perceived, actual, or record of), medical condition, sexual orientation, and marital status; claims for harassment; and claims for a violation of federal, state, local, or other government law, constitution, statute, regulation, or ordinance. The arbitrator shall apply the appropriate federal or state law, shall have the authority to interpret this Agreement (but does not have the power to amend, change, delete, or add any terms), and shall have the power to determine the appropriate legal or equitable remedy, if any. The arbitrator's decision, which must be in writing, will be final and binding, and the arbitrator's award may be entered in any court having jurisdiction thereof.

8. NON-COMPETITION.

- (a) During the term of this Agreement, Employee shall not, directly or indirectly, either as an employee, employer, consultant, agent, principal, partners, stockholder, corporate officer, director, or in any other individual or representative capacity, engage or participate in any business that is in competition in any manner whatsoever with the business of Employer, its subsidiaries, or affiliates.

- (b) Employee agrees that for a period of one (1) year after the termination of his employment with Employer, he will not, directly or indirectly, without the prior written consent of Employer's Board of Directors, provide consulting services with or without pay, own, manage, operate, join, control, participate in, or be connected as a stockholder, partner, or otherwise with any business, individual, partnership, firm, corporation, or other entity that is then in competition with Employer's business or any subsidiary or affiliate of Employer.
- (c) It is expressly agreed that Employer will or would suffer irreparable injury if Employee were to compete with the business of Employer or any subsidiary or affiliate of Employer in violation of this Agreement and that Employer would by reason of such competition be entitled to injunctive relief in a court of

appropriate jurisdiction. Employee consents and stipulates to the entry of such injunctive relief in such a court prohibiting him from competing with Employer or any subsidiary or affiliate of Employer in violation of this Agreement.

9. ANTISOLICITATION.

Employee promises and agrees that during the term of this Agreement, he will not influence or attempt to influence any customers of Employer or any of its present or future subsidiaries or affiliates, either directly or indirectly, to divert their business to any business, individual, partnership, firm, corporation, or other entity that is then in competition with Employer's business or any subsidiary or affiliate of Employer.

10. SOLICITING EMPLOYEES.

Employee promises and agrees that he will not, for a period of one (1) year after the termination of his employment, directly or indirectly, solicit any of Employer's employees to work for any business, individual, partnership, firm, corporation, or other entity that is then in competition with Employer's business or any subsidiary or affiliate of Employer.

11. CONFIDENTIAL INFORMATION.

- (a) Employee shall hold in a fiduciary capacity for the benefit of Employer all secret or confidential information, knowledge, or data relating to Employer or any of its affiliated companies, and their respective businesses, which shall have been obtained by Employee during his employment by Employer or any of its affiliated companies and which shall not be or become public knowledge (other than by acts by Employee or his representatives in violation of this Agreement). After termination of Employee's employment with Employer,

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Employee shall not, without the prior written consent of Employer, or as may otherwise required by law or legal process, communicate or divulge any such information, knowledge, or data to anyone other than Employer or those designated by it.

- (b) Employee agrees that all lists, materials, records, books, data, plans, files, reports, correspondence, and other documents ("Employer material") used, prepared, or made available to Employee shall be and remain property of Employer. Upon termination of employment, Employee shall immediately return all Employer material to Employer, and Employee shall not make or retain any copies thereof.

12. ASSIGNMENT.

Employee may not, without the prior written consent of Employer, assign this Agreement or any rights or obligations hereunder. Employer may assign this Agreement and delegate any of its rights and duties, without the consent of Employee, to any of its subsidiaries or affiliates. In addition, upon the sale of all or substantially all of the assets, business, and goodwill of Employer to another corporation, or upon the merger or consolidation of Employer with another corporation, this Agreement may be assigned to the corporation purchasing such assets, business, and goodwill, or surviving such merger or consolidation so long as said corporation expressly assumes in writing the obligation of Employer herein.

13. INVALIDITY OF PROVISION.

In the event that any provision of this Agreement is determined to be illegal, invalid, or void for any reason, the remaining provisions hereof shall continue in full force and effect.

14. WAIVER.

No waiver of any breach of any term or provision of this Agreement shall be construed to be, nor shall be, a waiver of any other breach of this Agreement. No waiver shall be binding unless in writing and signed by the party waiving the breach.

15. COMPLETE AGREEMENT.

This Agreement constitutes and contains the entire agreement and final understanding concerning Employee's employment with Employer and the other subject matters addressed herein between the parties. It is intended by the parties as a complete and exclusive statement of the terms of their agreement. It supersedes and replaces all prior negotiations and all agreements proposed or otherwise, whether written or oral, concerning the subject matter hereof. Any representation, promise, or agreement not specifically included in this Agreement

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shall not be binding upon or enforceable against either party.

16. CONSTRUCTION.

Each party has cooperated in the drafting and preparation of this Agreement. Hence, in any construction to be made of this Agreement, the same shall not be construed against any party on the basis that the party was the drafter. The captions of this Agreement are not part of the provisions hereof and shall have no force or effect.

17. COMMUNICATIONS.

All notices, requests, demands, and other communications hereunder shall be in writing and shall be deemed to have been duly given if delivered or if mailed by registered or certified mail, postage prepaid, addressed to Employer at 21250 Hawthorne Blvd., Ste. 800, Torrance, California, 90503, or addressed to Employee at 1710 20th Street Ct. NW, Gig Harbor, Washington, 98335.

18. EXECUTION.

This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Photographic copies of such signed counterparts may be used in lieu of the originals for any purpose.

19. LEGAL COUNSEL.

Employee and Employer recognize that this is a legally binding contract and acknowledge and agree that they have had the opportunity to consult with legal counsel of their choice.

In witness whereof, the parties hereto have executed this Agreement as of the date first written above.

/s/ KENT THIRY

/s/ GARY BEIL

Total Renal Care Holdings, Inc.
By: Kent Thiry
Its: Chief Executive Officer

Gary Beil

EMPLOYMENT AGREEMENT

This Employment Agreement (this "Agreement") is entered into effective July 19, 2000 (the "Effective Date"), by and between Total Renal Care Holdings, Inc. ("Employer") and Charles J. McAllister, M.D., F.A.C.P. ("Employee").

1. TERM OF AGREEMENT.

- (a) Employer hereby agrees to employ Employee, and Employee hereby accepts employment, upon the terms and conditions hereinafter set forth.
- (b) The term of Employee's employment hereunder shall commence on the Effective Date and, unless either terminated as provided herein or modified as provided by Paragraph 5 below, shall continue until July 19, 2002. During this two-year period, Employer may only terminate Employee's employment for death, Disability, or Cause, as those terms are defined below.
- (c) If Employee continues to be employed by Employer after July 19, 2002, and if the Triggering Event, as that term is defined in Paragraph 5, has not occurred, Employee's employment with Employer will become "at will," which means that Employee may terminate his employment at any time, with or without cause, and with or without notice, and, similarly, that Employer may terminate Employee's employment at any time, with or without cause, and with or without notice. Similarly, at the end of any period of employment guaranteed because of the occurrence of the Triggering Event, as set forth in Paragraph 5 below, Employee will become an at-will employee.

2. DUTIES OF EMPLOYEE.

- (a) Employee shall be the Chief Medical Officer of Employer and shall perform the duties of such office, as well as such other duties that may be assigned to him by the Chief Executive Officer of Employer or his designee. Employee acknowledges and agrees that his title may be changed at any time at the Chief Executive Officer's discretion.
- (b) Employee agrees to devote substantially all of his time, energy, and ability to the business of Employer. Employee shall at all times observe and abide by Employer's policies and procedures as in effect from time to time.
- (c) Unless otherwise agreed, Employee shall report to the Chief Executive Officer of Employer or his designee.

3. COMPENSATION.

Employer shall pay to Employee in full consideration of all services to be rendered by Employee:

- (a) Salary: Employer will pay to Employee a base salary of \$200,000

annually. Such salary shall be earned bi-weekly and shall be payable in periodic installments consistent with Employer's payroll schedule. Amounts payable shall be reduced by standard withholdings and authorized deductions. Employer may, in its discretion, increase Employee's salary.
- (b) Bonus. Employee shall be eligible to receive a performance bonus

of up to \$100,000, payable in a manner consistent with Employer's

practices and procedures. The amount of the bonus, if any, will be decided by the Chief Executive Officer and/or the Board of Directors in its sole discretion.

- (c) Benefits. Employee and/or his family, as the case may be, shall -----
be eligible for participation in and shall receive all benefits under Employer's health and welfare benefit plans (including, without limitation, medical, prescription, dental, disability, and life insurance) under the same terms and conditions applicable to most executives at similar level of compensation and responsibility.
- (d) Vacation. Employee shall accrue paid time off ("PTO") pursuant -----
to Employer's then-current policy.
- (e) Stock Options. Employee will receive options to purchase 160,000 -----
shares of Employer stock. Such options will have a five-year term and vest over a four-year period, one-quarter vesting on each anniversary date of the grant. The vesting period will accelerate upon a Change In Control, as that term is defined by the Stock Option Agreement. The exercise price of the options shall be the closing price as reported on the New York Stock Exchange on the date of the grant, which will be the start date of Employee's employment. The options will be reflected in a separate Stock Option Agreement.
- (f) Professional and Educational Fees: Employer will pay or -----
reimburse Employee for all reasonable costs related to his position as Chief Medical Officer, including necessary licensure, obligatory malpractice insurance, and membership in medical organizations, such as ACP, ASN, and ACPE. In

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addition, Employer will pay or reimburse Employee for all reasonable costs related to educational activities that are related to Employer's business activities. Employee shall seek the approval of the Chief Executive Officer or his designee before incurring any such cost.

- (g) Employer reserves the right to modify, suspend, or discontinue any and all of its health and welfare benefit plans, practices, policies, and programs at any time without recourse by Employee so long as such action is taken generally with respect to all other similarly-situated peer executives and does not single out Employee.

4. TERMINATION. -----

- (a) Death or disability. Employee's employment shall automatically -----
terminate upon Employee's death. If Employer determines in good faith that a Disability of has occurred (pursuant to the definition of Disability set forth below), it may give Employee written notice of its intention to terminate Employee's employment. In such event, Employee's employment with Employer shall terminate effective on the 30th day after receipt of such notice by Employee, provided that, within the 30 days after receipt of such notice, Employee shall not have returned to full-time performance of his duties. For purposes of this Agreement, "Disability" shall mean a physical or mental impairment that renders Employee unable to perform the essential functions of his position, even with reasonable accommodation that does not impose an undue hardship on Employer. Employer reserves the right, in good faith, to make the determination of Disability under this Agreement based upon the information supplied by Employee and/or his medical personnel, as well as information from medical personnel (or others) selected by Employer or its insurers.

- (b) Cause. Employer may terminate Employee's employment for Cause.

"Cause" shall mean that employer, acting in good faith based upon the information then known to Employer, determines that Employee has engaged or committed: (1) a felony that is likely to and which does in fact have the effect of injuring the reputation, business, or a business relationship of Employer; (2) an act of fraud or dishonesty resulting in or intended to result directly or indirectly in personal enrichment at the expense of Employer; (3) repeated refusal or failure to perform his duties in a minimally satisfactory manner, which goes uncorrected for a period of thirty (30) days after written notice has been provided to Employee; (4) act of willful misconduct or gross negligence; (5) an act of unlawful discrimination, including sexual harassment; or (6) a violation of his duty of loyalty or of any fiduciary duty.

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- (c) Obligations of Employer Upon Termination.

- (1) Death or Disability. If Employee's employment is terminated

by reason of Employee's death or Disability (as that term is defined above), this Agreement shall terminate without further obligation to Employee or his legal representative under this Agreement, other than for (a) payment of the sum of (i) Employee's annual base salary through the date of termination to the extent not theretofore paid and (ii) any compensation previously deferred by Employee (together with any accrued interest or earnings thereon) and any accrued but unused PTO (the sum of the amounts described in (i) and (ii) shall hereinafter be referred to as the "Accrued Obligations"), which shall be paid to Employee or his estate or beneficiary, as applicable, in a lump sum upon termination and in a manner consistent with Employer's payroll practices; and (b) payment to Employee or his estate or beneficiary, as applicable, any amounts due pursuant to the terms of any applicable welfare benefit plans. Nothing herein shall affect Employee's rights under any existing stock option agreement.

- (2) Cause. If Employee's employment is terminated for Cause (as

that term is defined above), this Agreement shall terminate without further Obligations to Employee other than for the timely payment of Accrued Obligations.

5. CHANGE IN MANAGEMENT.

- (a) If, during the first year of Employee's employment, neither Kent Thiry nor David Barry is the Chief Executive Officer, Chairman of the Board, or the Chief Operating Officer (the "Triggering Event") of Employer, Employee's term of employment will be guaranteed for three (3) years once the Triggering Event has occurred. During this three-year period, Employee's employment may only be terminated because of death, Disability, or Cause, as those terms are defined above.
- (b) If the Triggering Event occurs during the second year of Employee's employment, Employee's term of employment will be guaranteed for two and one-half years once the Triggering Event has occurred. During this two and one-half year period, Employee's employment may only be terminated because of death, Disability, or Cause, as those terms are defined above.

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6. INDEMNIFICATION.

Employer agrees to indemnify Employee against and in respect of any

and all claims, demands in accordance with all applicable laws.

7. ARBITRATION.

Except as provided below, any controversy or claim arising out of, relating to, or in any way connected with this Agreement, any alleged breach thereof, or Employee's employment shall be settled by arbitration in accordance with the rules of the National Rules for the Resolution of Employment Disputes of the American Arbitration Association. Without limiting the general nature of the foregoing, such claims include, but are not limited to: wage and benefit claims; contract claims; tort claims; defamation claims; claims for employment discrimination (statutory or nonstatutory) based on age, race, sex, national origin, color, religion, disability (perceived, actual, or record of), medical condition, sexual orientation, and marital status; claims for harassment; and claims for a violation of federal, state, local, or other government law, constitution, statute, regulation, or ordinance. The arbitrator shall apply the appropriate federal or state law, shall have the authority to interpret this Agreement (but does not have the power to amend, change, delete, or add any terms), and shall have the power to determine the appropriate legal or equitable remedy, if any. The arbitrator's decision, which must be in writing, will be final and binding, and the arbitrator's award may be entered in any court having jurisdiction thereof. The arbitration will be held in a mutually agreeable location in Florida. The arbitrator shall apply Florida law.

8. NON-COMPETITION.

Employee agrees that during the term of this Agreement and for a period of one (1) year after the termination of his employment with Employer for any reason, he shall not: (i) directly or indirectly, on Employee's behalf or as an officer, director, consultant, partner, owner, stockholder, employee, creditor, agent, trustee, or advisor of any individual, partnership or limited liability company, corporation, independent practice association, or management services organization, or other entity ("Person") that is in the business of, or directly or indirectly derives any economic benefit from, providing, arranging, offering, managing, or subcontracting dialysis services or renal care services; or (ii) in any other capacity, own, manage, control, operate, invest, acquire an interest, or otherwise engage in or act for or on behalf of any Person (other than Employer and its subsidiaries and affiliates) engaged in any activity in the United States and those countries outside the United States in which Employer or any of its subsidiaries or affiliates had conducted any business during Employee's employment hereunder, where such activity is similar to or competitive with the activities carried on by Employer or any of its subsidiaries or affiliates. As used herein, the term "dialysis services" or "renal care services" includes, but shall not be limited to, all dialysis services and nephrology-related services provided by Employer at any time during the period of Employee's employment, including, but not limited to, hemodialysis, acute dialysis, apheresis services, peritoneal dialysis of any type, staff-assisted hemodialysis, home hemodialysis, dialysis-related

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laboratory and pharmacy services, access-related services, Method II dialysis supplies and services, and any other services or treatment for persons diagnosed as having end stage renal disease ("ESRD") or pre-end stage renal disease, as well as any dialysis services provided in an acute hospital. To the extent such regulations is changed or amended, the term "ESRD" shall have the same meaning as set forth in Title 42, Code of Federal Regulations 405.2101 et seq. or any successor thereto. Employee acknowledges that the nature of Employer's activities is such that competitive activities could be conducted effectively regardless of the geographic distance between Employer's place of business and the place of any competitive business. Notwithstanding anything herein to the contrary, such activity shall not include the ownership of 1% or less of the issued and outstanding stock of a public company.

Employee agrees that the geographical limitations and duration of this covenant not to compete is reasonable. In particular, Employee agrees that his position is national in scope and that he will have an impact on every location Employer now or will conduct business. Therefore, Employee acknowledges and agrees that, like his position, this covenant cannot be limited to any particular geographic region.

9. ANTISOLICITATION.

Employee promises and agrees that during the term of this Agreement and for a period of one (1) year from the date Employee's employment terminates for any reason, he will not influence, attempt to influence, or otherwise cause any customers of Employer or any of its present or future subsidiaries or affiliates, either directly or indirectly, to divert their business to any business, individual, partnership, firm, corporation, or other entity that is then in competition with Employer's business or any subsidiary or affiliate of Employer.

10. SOLICITING EMPLOYEES.

Employee promises and agrees that he will not, for a period of one (1) year after the termination of his employment, directly or indirectly, solicit any of Employer's employees to work for any business, individual, partnership, firm, corporation, or other entity that is then in competition with Employer's business or any subsidiary or affiliate of Employer. Employee also agrees that during his employment and for a period of one (1) year after the termination of his employment, directly or indirectly, hire any of Employer's employees to work (as an employee or an independent contractor) for any business, individual, partnership, firm, corporation, or other entity that is then in competition with Employer's business or any subsidiary or affiliate of Employer.

11. CONFIDENTIAL INFORMATION.

- (a) Employee shall hold in a fiduciary capacity for the benefit of Employer all secret or confidential information, knowledge, or data relating to Employer or any of its affiliated companies, and their respective businesses, which shall

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have been obtained by Employee during his employment by Employer or any of its affiliated companies and which shall not be or become public knowledge (other than by acts by Employee or his representatives in violation of this Agreement). After termination of Employee's employment with Employer, Employee shall not, without the prior written consent of Employer, or as may otherwise required by law or legal process, communicate or divulge any such information, knowledge, or data to anyone other than Employer or those designated by it.

- (b) Employee agrees that all lists, materials, records, books, data, plans, files, reports, correspondence, and other documents ("Employer material") used, prepared, or made available to Employee shall be and remain property of Employer. Upon termination of employment, Employee shall immediately return all Employer material to Employer, and Employee shall not make or retain any copies thereof.

12. EQUITABLE RELIEF.

Employee agrees that any violation by Employee of any covenant in Paragraph 8, 9, 10, or 11 will or would cause Employer to suffer irreparable injury, the exact amount of which will be difficult to ascertain. For that reason, Employee agrees that Employer shall be entitled, as a matter of right, to a temporary, preliminary, and/or permanent injunction and/or other injunctive relief, ex parte or otherwise, from any court of competent jurisdiction, restraining any further violations by Employee. Such injunctive relief shall be in addition to and in no way limit any and all other remedies Employer shall have in law and equity for the enforcement of such covenants and provisions. Employee consents and stipulates to the entry of such injunctive relief in such a court prohibiting him from any further violation of the covenants and provisions of Paragraph 8, 9, 10, or 11.

13. ASSIGNMENT.

Employee may not, without the prior written consent of Employer, assign this Agreement or any rights or obligations hereunder. Employer may

assign this Agreement and delegate any of its rights and duties, without the consent of Employee, to any of its subsidiaries or affiliates. In addition, upon the sale of all or substantially all of the assets, business, and goodwill of Employer to another corporation, or upon the merger or consolidation of Employer with another corporation, this Agreement may be assigned to the corporation purchasing such assets, business, and goodwill, or surviving such merger or consolidation so long as said corporation expressly assumes in writing the obligation of Employer herein.

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14. INVALIDITY OF PROVISION.

In the event that any provision of this Agreement is determined to be illegal, invalid, or void for any reason, the remaining provisions hereof shall continue in full force and effect.

15. WAIVER.

No waiver of any breach of any term or provision of this Agreement shall be construed to be, nor shall be, a waiver of any other breach of this Agreement. No waiver shall be binding unless in writing and signed by the party waiving the breach.

16. COMPLETE AGREEMENT.

This Agreement constitutes and contains the entire agreement and final understanding concerning Employee's employment with Employer and the other subject matters addressed herein between the parties. It is intended by the parties as a complete and exclusive statement of the terms of their agreement. It supersedes and replaces all prior negotiations and all agreements proposed or otherwise, whether written or oral, concerning the subject matter hereof. Any representation, promise, or agreement not specifically included in this Agreement shall not be binding upon or enforceable against either party.

17. CONSTRUCTION.

Each party has cooperated in the drafting and preparation of this Agreement. Hence, in any construction to be made of this Agreement, the same shall not be construed against any party on the basis that the party was the drafter. The captions of this Agreement are not part of the provisions hereof and shall have no force or effect.

18. COMMUNICATIONS.

All notices, requests, demands, and other communications hereunder shall be in writing and shall be deemed to have been duly given if delivered or if mailed by registered or certified mail, postage prepaid, addressed to Employer at 21250 Hawthorne Blvd., Ste. 800, Torrance, California, 90503, or addressed to Employee at 1001 Keene Road South, Clearwater, Florida 33756.

19. EXECUTION.

This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Photographic copies of such signed counterparts may be used in lieu of the originals for any purpose.

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20. LEGAL COUNSEL.

Employee and Employer recognize that this is a legally binding contract and acknowledge and agree that they have had the opportunity to consult with legal counsel of their choice.

In witness whereof, the parties hereto have executed this Agreement as of the date first written above.

/s/ Kent Thiry

/s/ Charles J. McAllister

Total Renal Care Holdings, Inc.
By: Kent Thiry
Its: Chief Executive Officer

Charles J. McAllister, M.D. F.A.C.P.

[LOGO OF AMGEN] Amendment #2 dated June 22, 2000 to Agreement No. 19990110

Agreement No. 19990110, between Amgen Inc. ("Amgen") and Total Renal Care, Inc., including any prior amendments thereto, shall be amended, and for the period commencing 4/1/2000 shall be restated in its entirety to read in full as stated below.

This agreement ("Agreement") together with all Appendices attached hereto and incorporated herein by this reference, between Amgen Inc. ("Amgen") and Total Renal Care, Inc., including the freestanding dialysis center affiliate(s) listed on Appendix B, (collectively, "Dialysis Center"), sets forth the terms and conditions for the purchase of EPOGEN(R) (Epoetin alfa) by Dialysis Center for the exclusive treatment of dialysis patients.

1. Term of Agreement. The "Term" of this Agreement shall be defined as April 1, 2000 ("Commencement Date") through March 31, 2001 ("Termination Date").
2. Dialysis Center Affiliates. Dialysis Center must provide Amgen with a complete list of its dialysis center affiliates ("Affiliates") on or before the date this Agreement is executed by Dialysis Center. Affiliates eligible to participate under this Agreement shall be listed in Appendix B, and shall reflect facilities owned in whole or in part by Dialysis Center or for which Dialysis Center provides management or administrative services, such services to include the purchase and billing of EPOGEN(R). Additions to the dialysis center Affiliates listed on Appendix B may be made pursuant to the request of Dialysis Center's corporate headquarters and are subject to approval and acknowledgment by Amgen in writing, such approval and acknowledgment not to be unreasonably withheld, conditioned or delayed. Dialysis Center may delete Affiliates from participation in this Agreement at any time, in its sole discretion. Amgen requires reasonable notice before the effective date of change (the "Administrative Effective Date") for any addition or deletion of Affiliates. [DELETED]; all such purchases by Dialysis Center during such period shall constitute "Qualified Purchases" under this Agreement and shall be included for purposes of eligibility and calculation of each and every discount and incentive provided hereunder and in Appendix A, including but not limited to, [DELETED] set forth in section 1 of Appendix A, so long as Amgen is not obligated to pay the same discount or incentive attributable to the same purchases to any person or entity other than Dialysis Center. Amgen reserves the right in its reasonable discretion to terminate any Affiliates with regard to participation in this Agreement. Termination of any Affiliate by Amgen shall be effective (a) immediately in instances in which Amgen determines, in its discretion, that such immediate termination is required by law or order of any court or regulatory agency or as a result of negligence in the use or administration of EPOGEN(R) by such Affiliate; or (b) upon 30 days prior written notice to Dialysis Center in all other instances; provided, that such termination shall be effective before the expiration of such 30 days where Dialysis Center requests or consents to such earlier termination.
3. Own Use. Dialysis Center hereby certifies that EPOGEN(R) purchased hereunder shall be for Dialysis Center's "own use", for the exclusive treatment of dialysis patients.
4. Authorized Wholesalers. Dialysis Center must provide Amgen with a complete list of its current wholesalers, from whom Dialysis Center intends to purchase EPOGEN(R), and must provide the list to Amgen on or before the date this Agreement is executed by Dialysis Center's corporate headquarters. The list must include the name and complete address of each designated wholesaler. Wholesalers designated by Dialysis Center and approved by Amgen to participate in this program will be deemed "Authorized Wholesalers". A current listing of Dialysis Center's Authorized Wholesalers is referenced in Appendix B. Notification of proposed changes to the list of Authorized Wholesalers must be provided to Amgen in writing at least 30 days before the effective date of the proposed change; provided, however, that Amgen will use its best efforts to accept a change on fewer than 30 days' notice. Amgen reserves the right, in its reasonable discretion, to reject or terminate, with reasonable notice, any wholesaler with regard to participation in this Agreement, so long as (a) Amgen rejects or terminates

such wholesaler with respect to providing EPOGEN(R) to any and all purchasers of EPOGEN(R), or (b) such wholesaler independently requests Amgen to remove it as an Authorized Wholesaler for Dialysis Center. Amgen also reserves the right, in its reasonable discretion, to accept wholesalers with regards to participation in this Agreement, but Amgen agrees that it shall accept any Wholesaler designated by Dialysis Center which provides EPOGEN(R) to other purchasers approved by Amgen. Dialysis Center agrees to request all Authorized Wholesalers to submit product sales information to a third-party sales reporting organization designated by Amgen.

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Amendment #2 to Agreement No. 19990110 (Continued)

5. **Qualified Purchases.** Only EPOGEN(R) purchased under this Agreement by Dialysis Center through Authorized Wholesalers, as confirmed by Amgen based on sales tracking data, will be deemed "Qualified Purchases".
6. **Commitment to Purchase.** Dialysis Center agrees to purchase EPOGEN(R) for all of its dialysis use requirements for recombinant human erythropoietin, and Amgen agrees to supply through Authorized Wholesalers all orders as placed by Dialysis Center. Notwithstanding the foregoing, Amgen expressly acknowledges and agrees that Dialysis Center may participate in clinical trials involving the administration of other products for the management of anemia in dialysis patients. Dialysis Center may purchase another brand of recombinant human erythropoietin for its dialysis use requirements only for the time, and only to the extent, that Amgen has notified Dialysis Center's corporate headquarters in writing that Amgen cannot supply EPOGEN(R) within and for the time period reasonably required by Dialysis Center. Any such notification shall be given by Amgen at least 30 days prior to the date on which Amgen will cease supplying EPOGEN(R) to Dialysis Center, unless an act or event described in Section 16 below, or an order of a regulatory agency or other action arising out of patient safety concerns, requires the giving of shorter notice. [DELETED].
7. **Confidentiality.** Both Amgen and Dialysis Center agree that this Agreement represents and contains confidential information which shall not be disclosed to any third party, or otherwise made public, without prior written authorization of the other party, except where such disclosure is contemplated hereunder or required by law, and then upon notification to the other party.
8. **Discounts.** Dialysis Center shall qualify for discounts and incentives subject to material compliance with the terms and conditions of this Agreement as well as the schedules and terms set forth in Appendix A, which is incorporated by reference hereto and made a part of this Agreement. Discounts in arrears will be paid in the form of a check payable to Dialysis Center's corporate headquarters. Discounts in arrears will be calculated in accordance with Amgen's discount calculation policies based on Qualified Purchases using the [DELETED] as the calculation price, except as otherwise provided hereunder. Upon vesting, Amgen will make such discounts available within [DELETED], after receipt by Amgen of all required data, in a form reasonably acceptable to Amgen, detailing all Qualified Purchases during the applicable period. Payment amounts, as calculated by Amgen, must equal or exceed \$100.00 for the applicable period to qualify, and are subject to audit and final determination [DELETED], as provided in Appendix A hereto. Subject to the section entitled "Breach of Agreement", in the event that Amgen is notified in writing that Dialysis Center, and/or any Affiliate(s) (the "Acquired Party") is acquired by another entity or a change of control otherwise occurs with respect to any Acquired Party, any discounts which may have been earned hereunder for all periods preceding such acquisition or change of control shall be paid in the form of a check payable to Dialysis Center's corporate headquarters, subject to the conditions and requirements described herein. [DELETED]. Amgen and Dialysis Center agree that, for purposes of determining eligibility for and calculation of all discounts and all incentives provided in this Agreement (including, without limitation, all discounts and incentives as are set forth in Appendix A), a Qualified Purchase of EPOGEN(R) shall be deemed made on the date of invoice to Dialysis Center from an Authorized Wholesaler. Upon any termination of this Agreement, Amgen shall pay to Dialysis Center all discounts and incentives earned by Dialysis Center through the date of termination.

Amendment #2 to Agreement No. 19990110 (Continued)

9. Treatment of Discounts. Dialysis Center agrees that it will properly disclose and account for any discount or other reduction in price earned hereunder, in whatever form, (i.e. pricing, discount, or incentive) in a way that complies with all applicable federal, state, and local laws and regulations, including without limitation, Section 1128B(b) of the Social Security Act and its implementing regulations. Section 1128B(b) requires that a provider of services will properly disclose and appropriately reflect the value of any discount or other reduction in price earned in the costs claimed or charges made by the provider under a federal health care program, as that term is defined in Section 1128B(f). Dialysis Center also agrees that it will (a) claim the benefit of such discount received, in whatever form, in the fiscal year in which such discount was earned or the year after, (b) fully and accurately report the value of such discount in any cost reports filed under Title XVIII or Title XIX of the Social Security Act, or a state health care program, and (c) provide, upon request by the U.S. Department of Health and Human Services or a state agency or any other federally funded state health care program, the information furnished to Dialysis Center by Amgen concerning the amount or value of such discount. Dialysis Center's corporate headquarters agrees that it will advise all Affiliates, in writing, of any discount received by Dialysis Center's corporate headquarters hereunder with respect to purchases made by such Affiliates and that said Affiliates will account for any such discount in accordance with the above stated requirements.
10. Data Collection. Dialysis Center agrees that all data to be provided to Amgen pursuant to this Agreement, shall be in a form that does not disclose the identity or name of any patient or other patient-identifying information such as address, telephone number, or social security number. Dialysis Center acknowledges that the data to be supplied to Amgen pursuant to this Agreement shall be used to support verification of the discounts and incentives referenced herein, as well as for Amgen-sponsored research concerning the role of EPOGEN(R) in improving treatment outcomes and quality of life of dialysis patients. Dialysis Center shall consistently use a unique alpha-numeric code (which shall not be the same as the patient's social security number) as a "case identifier" to track the care rendered to each individual patient over time, and such case identifier shall be included in the data provided to Amgen. The key or list matching patient identities to their unique case identifiers shall not be provided to Amgen personnel. In furtherance of Amgen research, Dialysis Center may agree from time to time, on terms to be negotiated separately by the parties, to use its key to update the patient care data by linking it with information concerning health outcomes, quality of life, and other pertinent data that may become available to Amgen from other sources. Any such linking of data sources shall not provide the identity of any patient to Amgen. Amgen agrees that it will maintain data supplied under this agreement in confidence and that it will not use such data to identify or contact any patient, [DELETED]. No reports by Amgen concerning analyses of the data or the results of such research shall disclose the identity of any patient. Nothing in this Agreement shall limit Dialysis Center's use of its own patient case data, including, without limitation, any and all data to be supplied to Amgen hereunder.
11. Breach of Agreement. Either party may terminate this Agreement for a material breach upon 30 days advance written notice specifying the breach, provided that such breach remains uncured at the end of the 30 day period, [DELETED]. In addition, in the event that Dialysis Center materially breaches any provision of this Agreement, and such breach remains uncured for 30 days following notice by Amgen specifying the breach, [DELETED], Amgen shall have no obligation to continue to offer the terms described herein or pay any further discounts or incentives to Dialysis Center, except those discounts and/or incentives earned by Dialysis Center up to the time of a breach which results in termination.
12. Governing Law. This Agreement shall be governed by the laws of the State of California and the parties submit to the jurisdiction of the California courts, both state and federal.

13. Warranties. Each party represents and warrants to the other that this Agreement (a) has been duly authorized, executed, and delivered by it, (b) constitutes a valid, legal, and binding agreement enforceable against it in accordance with the terms contained herein, and (c) does not conflict with or violate any of its other contractual obligations, expressed or implied, to which it is a party or by which it may be bound. The party executing this Agreement on behalf of Dialysis Center specifically warrants and represents to Amgen that it is authorized to execute this Agreement on behalf of and has the power to bind Dialysis Center and the Affiliates to the terms set forth in this Agreement. [DELETED].
14. Notices. Any notice or other communication required or permitted hereunder (excluding purchase orders) shall be in writing and shall be deemed given or made three days after deposit in the United States mails, with proper postage for first-class registered or certified mail prepaid, return receipt requested, or when delivered personally, or one day following traceable delivery to a nationally recognized overnight delivery service with instructions for overnight delivery, in each case addressed to the parties as follows (or at such other addresses as the parties may notify each other of in writing): Dialysis Center: Total Renal Care, Inc., 21250 Hawthorne Boulevard, Suite 800, Torrance, CA 90503-5517, Attn: Chief Financial Officer, with a copy to General Counsel. Amgen, Inc.: One Amgen Center Drive, Thousand Oaks, CA 91320-1789, Attn: [DELETED].
15. Compliance with Health Care Pricing Legislation and Statutes. Notwithstanding anything contained herein to the contrary, in order to assure compliance, as determined by Amgen in its sole discretion, with any existing federal, state or local statute, regulation or ordinance, or at any time following the enactment of any federal, state, or local law or regulation that in any manner reforms, modifies, alters, restricts, or otherwise affects the pricing of or reimbursement available for EPOGEN(R), Amgen may, in its sole discretion, upon 30 days notice, [DELETED] or exclude any Affiliates from participating in this Agreement unless such Affiliate(s) certifies in writing that they are, or will be, exempt from the provisions thereunder. If such affected Affiliate(s) does not so certify and is therefore excluded from participating in this Agreement, Dialysis Center and Amgen shall meet and in good faith [DELETED].
16. Force Majeure. Neither party will be liable for delays in performance or nonperformance of this Agreement or any covenant contained herein if such delay or nonperformance is a result of Acts of God, civil or military authority, civil disobedience, epidemics, war, failure of carriers to furnish transportation, strike, lockout or other labor disturbances, inability to obtain material or equipment, or any other cause of like or different nature beyond the control of such party.
17. Miscellaneous. No modification of this Agreement will be effective unless made in writing and executed by a duly authorized representative of each party, except as otherwise provided hereunder. Neither party may assign this Agreement to a third party without the prior written consent of the other party, which consent may not be unreasonably withheld, conditioned, or delayed. This Agreement may be executed in one or more counterparts, each of which is deemed to be an original but all of which taken together constitutes one and the same agreement. Whenever a party is permitted by this Agreement to act in its discretion, that party shall be required to exercise its discretion in good faith and in a reasonable manner. To the extent that any provisions of Amgen's general or customary policies and procedures or any terms of any purchase order conflict with or are in addition to the terms of this Agreement, the terms of this Agreement shall govern. Upon expiration or early termination of this Agreement, the rights and obligations set forth in sections 8, 13, 19, and 20 shall survive.

18. Entire Agreement. This Agreement, together with all of the Appendices attached hereto, constitutes the entire understanding between the parties and supersedes all prior written or oral proposals, agreements, or

commitments pertaining to the subject matter herein.

19. [DELETED].

20. [DELETED].

Please retain one fully executed original for your records and return the other fully executed original to Amgen.

The parties executed this Amendment as of the dates set forth below.

Amgen Inc.

Total Renal Care, Inc.

Signature: /s/ [DELETED]

Signature: /s/ Richard Whitney

Print Name: [DELETED]

Print Name: Richard Whitney

Print Title: [DELETED]

Print Title: CFO

Date: 6/22/00

Date: 6/23/00

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms

1. Pricing. Dialysis Center may purchase EPOGEN(R) through Authorized Wholesalers at a [DELETED]. Amgen reserves the right to change the [DELETED] at any time. [DELETED]. Resulting prices do not include any wholesaler markup, service fees, or other charges. [DELETED]. Prices referenced below are the prices in effect at the time of the Commencement Date of this Agreement.

[DELETED]

2. [DELETED] Incentive. Dialysis Center may qualify for an [DELETED] Incentive [DELETED] provided the following requirements are met.
- a. Requirements: Dialysis Center's aggregate Qualified Purchases of EPOGEN(R) for [DELETED], by all Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED], must equal or exceed [DELETED]. In addition, at least [DELETED] taken on an overall basis (and not separately for each Affiliate) must have [DELETED] (as defined in Section 2(b) below) greater than or equal to [DELETED]. If either of these criteria is not met during [DELETED], Dialysis Center will not qualify for the [DELETED].

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

In order to participate in the [DELETED], Dialysis Center must provide the following items to Amgen or to a data collection vendor specified [DELETED], and no later than [DELETED] after [DELETED]. In those cases in which Amgen directs Dialysis Center to submit the [DELETED], Dialysis Center shall be deemed [DELETED] so long as it does so [DELETED], regardless of the [DELETED] to Amgen: [DELETED], (collectively the "Data"); provided, however, that Dialysis Center shall be [DELETED]. Amgen may utilize the Data for any legal purpose, and reserves the right to audit all Data, provided that any audit shall not permit access to information disclosing the identity of any patient. Under no circumstances should the Data include any patient identifiable information including, without

limitation, name, complete social security number, address or birth date. The identity of the account submitting the Data and any association with the Data will remain confidential. The [DELETED] test results must be derived from [DELETED] taken immediately before dialysis treatment using [DELETED] testing method [DELETED], must be reported to the [DELETED], and must be submitted [DELETED] in a format acceptable to Amgen. Hand written reports are not acceptable; electronic submission of the Data is preferred.

In addition, upon execution of this Agreement, Dialysis Center shall simultaneously provide to Amgen an executed "Annual Certification Letter", a copy of which is attached hereto as Exhibit #1. Amgen hereby acknowledges that it has received such required Annual Certification Letter, in form and substance satisfactory to Amgen. Delivery of such Annual Certification Letter shall serve to qualify Dialysis Center's participation in the [DELETED] throughout the Term of this Agreement for the limited purpose of certification of the accuracy of the data submitted to Amgen hereunder.

- b. Calculation: Assuming Dialysis Center has fulfilled all requirements as described in Section 2(a) above, the [DELETED] for Dialysis Center will be calculated as follows:

The [DELETED] for each dialysis patient will be based upon the average of all [DELETED] gathered for each patient [DELETED]. The [DELETED] of all dialysis patients with [DELETED] greater than or equal to [DELETED], will be determined by dividing the total number of dialysis patients with [DELETED] greater than or equal to [DELETED], by the total number of dialysis patients treated by Dialysis Center during that [DELETED].

- c. Payment: The [DELETED] will be calculated [DELETED] and paid to Dialysis Center's corporate headquarters, within [DELETED] after receipt by Amgen of all required data. For purposes of calculating the [DELETED] as referenced in Section 2 a) above, Amgen will compare the [DELETED] by all Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED], to the aggregate Qualified Purchases of EPOGEN(R) by those same Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED].

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED]. At any time during the Term of this Agreement, if Amgen determines that any Affiliate(s) is consistently not submitting the required Data, Amgen reserves the right in its sole discretion to exclude such Affiliate's Qualified Purchases of EPOGEN(R) from the calculation of the [DELETED]. [DELETED] payments will be based upon the Data received [DELETED], and will equal a percentage of Dialysis Center's total Qualified Purchases of EPOGEN(R) [DELETED] (exclusive of any Qualified Purchases of EPOGEN(R) made by Dialysis Center or any Affiliate not meeting the Data submission requirements described above) as governed by the [DELETED] schedule listed below. [DELETED]. Amgen reserves the right to modify the [DELETED] if the EPOGEN(R) package insert language changes. [DELETED].

[DELETED] of all dialysis patients
with [DELETED] greater than or equal to [DELETED]
Please direct your attention to the EPOGEN(R) package insert

[DELETED]
Incentive Percentage

[DELETED]

[DELETED].

- d. Vesting: Dialysis Center's [DELETED] will vest on [DELETED].

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

- e. [DELETED] Conversion: Dialysis Center may choose to submit [DELETED] test results rather than [DELETED] test results as a measurement of [DELETED]. If during the Term, Dialysis Center elects to use [DELETED] test results, Dialysis Center must: i) submit a "Notification Letter" to Amgen, a sample of such Notification Letter is attached hereto as Exhibit #2, and ii) begin submitting all [DELETED] test results for all dialysis patients along with all other information described in Section 2(a) above, rather than [DELETED] test results for all dialysis patients at each Affiliate for purposes of participating in the [DELETED]. Amgen will accept the [DELETED] test results, [DELETED], and apply the converted results to the same schedule, requirements, and calculations described above in place of the [DELETED] test results. For the [DELETED] in which Dialysis Center submits its Notification Letter ("Grace Period"), Amgen will apply Dialysis Center's [DELETED] in which complete [DELETED] test results were received [DELETED] to the [DELETED] schedule listed above in order to determine the applicable [DELETED] Percentage earned by Dialysis Center. If Dialysis Center's overall performance on the [DELETED] after the Grace Period does not equal or exceed the overall performance by Dialysis Center prior to [DELETED], Amgen will continue to apply Dialysis Center's [DELETED] through the remainder of the Term, provided that during the time period the [DELETED] is so applied, Dialysis Center's aggregate EPOGEN(R) purchases by all Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED], equals or exceeds [DELETED] by those same Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED], for the same time period from the previous year. In the event any Affiliates still submitting Data based on [DELETED] test results are added to this Agreement after Dialysis Center has converted to [DELETED], such [DELETED], for [DELETED] in which they were added, shall be included in the calculation of the [DELETED] payment. In order for such added Affiliates' Qualified Purchases of EPOGEN(R) to be included in all subsequent [DELETED] payment calculations, such Affiliate must submit [DELETED] test results rather than [DELETED].
3. [DELETED]. Dialysis Center shall be eligible to receive a [DELETED] if certain data elements are transmitted to Amgen [DELETED]. The [DELETED] will be calculated as a percentage of the Qualified Purchases of EPOGEN(R) attributable to Dialysis Center during [DELETED]. [DELETED]. In order to qualify for the [DELETED], the following [DELETED] must be submitted to Amgen by all Affiliates in [DELETED] acceptable to Amgen [DELETED] Facility ID, [DELETED]. Such [DELETED] must be submitted, on a [DELETED], and no later than [DELETED]. [DELETED]. However, if Amgen reasonably determines that any Affiliate is consistently not submitting the required data, Amgen reserves the right in its sole discretion to exclude such Affiliate's Qualified Purchases of EPOGEN(R) from the calculation of the [DELETED] for [DELETED]. The [DELETED] will vest on [DELETED], and payments will be made [DELETED], contingent upon receipt by Amgen of all [DELETED]. [DELETED]

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED].

4. [DELETED]. Dialysis Center may qualify for the [DELETED] as described below.
- a. Calculation: Dialysis Center's [DELETED] will be calculated [DELETED] in accordance with the following formula.

[DELETED]

[DELETED].

For purposes of calculating the [DELETED], Amgen will incorporate Qualified

Purchases of EPOGEN(R) from [DELETED].

[DELETED].

[DELETED] payments will be made within [DELETED], contingent upon receipt by Amgen of all necessary [DELETED]. [DELETED].

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED].

- b. Vesting: Dialysis Center's [DELETED] will vest [DELETED], and will be paid in accordance with the terms and conditions described above.

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Amendment #2 to Agreement No. 19990110 (Continued)

Appendix B: List of Dialysis Center Affiliates

(See Referenced)

To ensure you receive the appropriate discount, it is important that we have your current list of Authorized Wholesalers. The following list represents the Wholesalers Amgen currently has associated with your contract. Please update the list by adding or deleting Wholesalers as necessary.

[DELETED]

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Amendment #2 to Agreement No. 19990110 (Continued)

Annual Certification Letter

Exhibit #1

June 21, 2000

Total Renal Care, Inc.
21250 Hawthorne Boulevard, Suite 800
Torrance, CA 90503

RE: EPOGEN(R) (Epoetin alfa) Agreement No. 19990110

Dear [DELETED]:

Thank you for your participation in the [DELETED]. In order for us to process your data, we require that a duly authorized representative of your organization sign the certification below.

Upon receipt of this executed document, we will calculate the value of your incentive. If we do not receive the executed certification, we cannot provide you with this incentive.

If you have any questions regarding this letter please contact me at [DELETED]. Thank you for your assistance in returning this certification.

Sincerely,

[DELETED]
[DELETED] Incentive Analyst

CERTIFICATION:

On behalf of Total Renal Care, Inc. and all eligible Affiliates participating in the [DELETED] under Agreement No. 19990110, the undersigned hereby certifies that the [DELETED] and any other data required to be submitted (herein referred to as "Data"), for each eligible Affiliate during the term of this Agreement shall include the required Data from all dialysis patients from each such Affiliate, [DELETED]. The party executing this document also represents and warrants that it (i) has no reason to believe that the submitted Data will be incorrect, and (ii) is authorized to make this certification on behalf of all eligible Affiliates submitting Data.

Total Renal Care, Inc.

Signature: /s/ [DELETED]

Print Name: [DELETED]

Print Title: Director, Purchasing

Date: 6/23/2000

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Amendment #2 to Agreement No. 19990110 (Continued)

Exhibit #2

Sample Notification Letter

Month X, 2000

[DELETED]
[DELETED] Incentive Analyst
Amgen Inc. [DELETED]
One Amgen Center Drive [DELETED]
Thousand Oaks, CA 91320

RE: Amgen Agreement No. XXXXXX

Dear [DELETED]:

This letter serves as notification that FSDC Legal Name and all eligible Affiliates participating in the [DELETED] under Agreement No. XXXXXX, will begin using [DELETED] test results as a measurement of [DELETED] as of Month X, 199X, and will begin submitting [DELETED] test results rather than [DELETED] test results for purposes of participating in the [DELETED].

We understand that any discount under the [DELETED] will now be based solely on [DELETED] test results and that [DELETED] test results will no longer be accepted. We also understand that such [DELETED] test results will be [DELETED] and applied to the same schedule, requirements, and calculations described in the [DELETED] outlined in the Agreement.

Sincerely,

Name of Administrator
Title

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[LOGO OF AMGEN]
One Amgen Center Drive
Thousand Oaks, CA 91320-1799

January 17, 2001

Total Renal Care, Inc.

Attn: Rich Whitney
21250 Hawthorne Boulevard, Suite 800
Torrance, CA 90503

Re: EPOGEN/(R)/ Purchase Agreement #19990110, as amended; [DELETED].

Dear Rich Whitney:

Reference is made to the Agreement indicated above (the "Agreement") by and between Amgen Inc. ("Amgen") and Total Renal Care, Inc. ("TRC") for the purchase of EPOGEN/(R)/.

[DELETED].

Please note that this letter shall be considered a modification to the Agreement and as such should be signed by both parties. Except as herein modified, all other terms of the Agreement shall remain in full force and effect. Please confirm that you are duly authorized to sign and commit on behalf of TRC hereunder and that you have read, understand and agree to the terms of this letter by signing below and returning the signed original copy of the letter to me at the address provided above on the letterhead. A copy of this letter is enclosed for your records.

If you have any questions or comments, please feel free to contact me at 805-313-7480. We look forward to receiving a signed copy of this letter and are anxious to develop our ongoing relationship for the benefit of patients undergoing dialysis.

Sincerely,
/s/
[DELETED]
National Account Manager

ACKNOWLEDGED AND AGREED:

Date: January ____, 2001

Total Renal Care, Inc.

By: /s/ Richard K. Whitney

Name: Richard K. Whitney

Title: CFO

AMGEN

Amendment #3 dated January 16, 2001 to Agreement No. 19990110

Agreement No. 19990110, between Amgen Inc. ("Amgen") and Total Renal Care, Inc., a subsidiary of DaVita, Inc., including any prior amendments thereto, shall be amended, and for the period commencing April 1, 2001 shall be restated in its entirety to read in full as stated below.

This agreement ("Agreement") together with all Appendices attached hereto and incorporated herein by this reference, between Amgen and Total Renal Care, Inc. including the freestanding dialysis center affiliate(s) listed on Appendix B, (collectively, "Dialysis Center"), sets forth the terms and conditions for the purchase of EPOGEN(R) (Epoetin alfa) by Dialysis Center for the exclusive treatment of dialysis patients.

1. Term of Agreement. The "Term" of this Agreement shall be defined as April 1, 2001 ("Commencement Date") through December 31, 2001 ("Termination Date").
2. Dialysis Center Affiliates. Dialysis Center must provide Amgen with a complete list of its dialysis center affiliates ("Affiliates") no less than fifteen (15) business days before the Commencement Date. Affiliates eligible to participate under this Agreement shall be listed in Appendix B, and shall reflect facilities owned in whole or in part by Dialysis Center or for which Dialysis Center provides management or administrative services, such services to include the purchase and billing of EPOGEN(R). Additions to the dialysis center Affiliates listed on Appendix B may be made pursuant to the request of Dialysis Center's corporate headquarters and are subject to approval and acknowledgment by Amgen in writing, such approval and acknowledgment not to be unreasonably withheld, conditioned or delayed. Dialysis Center may delete Affiliates from participation in this Agreement at any time, in its sole discretion. Amgen requires reasonable notice before the effective date of change (the "Administrative Effective Date") for any addition or deletion of Affiliates. [DELETED]; all such purchases by Dialysis Center during such period shall constitute "Qualified Purchases" under this Agreement and shall be included for purposes of eligibility and calculation of each and every discount and incentive provided hereunder and in Appendix A, including but not limited to, [DELETED] set forth in Section 1 of Appendix A, so long as Amgen is not obligated to pay the same discount or incentive attributable to the same purchases to any person or entity other than Dialysis Center. Amgen reserves the right in its reasonable discretion to terminate any Affiliates with regard to participation in this Agreement. Termination of any Affiliate by Amgen shall be effective (a) immediately in instances in which Amgen determines, in its discretion, that such immediate termination is required by law or order of any court or regulatory agency or as a result of negligence in the use or administration of EPOGEN(R) by such Affiliate; or (b) upon 30 days prior written notice to Dialysis Center in all other instances; provided, that such termination shall be effective before the expiration of such 30 days where Dialysis Center requests or consents to such earlier termination.
3. Own Use. Dialysis Center hereby certifies that EPOGEN(R) purchased hereunder shall be for Dialysis Center's "own use", for the exclusive treatment of dialysis patients.
4. Authorized Wholesalers. Dialysis Center must provide Amgen with a complete list of its current wholesalers, from whom Dialysis Center intends to purchase EPOGEN(R), and must provide the list to Amgen no less than fifteen (15) business days before the Commencement Date. The list must include the name and complete address of each designated wholesaler. Wholesalers designated by Dialysis Center and approved by Amgen to participate in this program will be deemed "Authorized Wholesalers". A current listing of Dialysis Center's Authorized Wholesalers is referenced in Appendix C. Notification of proposed changes to the list of Authorized Wholesalers must be provided to Amgen in writing at least 30 days before the effective date of the proposed change; provided, however, that Amgen will use its best efforts to accept a change in fewer than 30 days' notice. Amgen reserves

the right, in its reasonable discretion, to reject or terminate, with reasonable notice, any wholesaler with regard to participation in this Agreement, so long as (a) Amgen rejects or terminates such wholesaler with respect to providing EPOGEN(R) to any and all purchasers of EPOGEN(R), or (b) such wholesaler independently requests Amgen to remove it as an Authorized Wholesaler for Dialysis Center. Amgen also reserves the right, in its reasonable discretion, to accept wholesalers with regards to participation in this Agreement, but Amgen agrees that it shall accept any Wholesaler designated by Dialysis Center which provides EPOGEN(R) to other purchasers approved by Amgen. Dialysis Center agrees to request all Authorized Wholesalers to submit product sales information to a third-party sales reporting organization designated by Amgen. In the event Amgen terminates any Authorized Wholesaler from which Dialysis Center is purchasing EPOGEN(R), Amgen will work with Dialysis Center to identify other possible Authorized Wholesalers from which Dialysis Center may purchase EPOGEN(R) [DELETED].

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Amendment #3 to Agreement No. 19990110 (Continued)

5. Qualified Purchases. Only EPOGEN(R) purchased under this Agreement by Dialysis Center through Authorized Wholesalers [DELETED], as confirmed by Amgen based on sales tracking data, will be deemed "Qualified Purchases".
6. Commitment to Purchase. Dialysis Center agrees to purchase EPOGEN(R) for all of its dialysis use requirements for recombinant human erythropoietin, and Amgen agrees to supply through Authorized Wholesalers all orders as placed by Dialysis Center. Notwithstanding the foregoing, Amgen expressly acknowledges and agrees that Dialysis Center may participate in clinical trials involving the administration of other products for the management of anemia in dialysis patients. Dialysis Center may purchase another brand of recombinant human erythropoietin for its dialysis use requirements only for the time, and only to the extent, that Amgen has notified Dialysis Center's corporate headquarters in writing that Amgen cannot supply EPOGEN(R) within and for the time period reasonably required by Dialysis Center. Any such notification shall be given by Amgen at least 30 days prior to the date on which Amgen will cease supplying EPOGEN(R) to Dialysis Center, unless an act or event described in Section 16 below, or an order of a regulatory agency or other action arising out of patient safety concerns, requires the giving of shorter notice. In the event that Amgen fails to supply Dialysis Center with EPOGEN(R) as ordered, Dialysis Center shall be entitled, at a minimum, to have the same proportion of its purchase orders fulfilled at all times as other purchasers of EPOGEN(R) and, upon request, Amgen shall provide written assurances of same to Dialysis Center.
7. Confidentiality. Both Amgen and Dialysis Center agree that this Agreement represents and contains confidential information which shall not be disclosed to any third party, or otherwise made public, without prior written authorization of the other party, except where such disclosure is contemplated hereunder or required by law or pursuant to subpoena or court or administrative order, and then only upon prior written notification to the other party giving such party an adequate opportunity to take whatever steps it deems necessary to prevent, limit the scope of or contest the disclosure. [DELETED].
8. Discounts. Dialysis Center shall qualify for discounts and incentives subject to material compliance with the terms and conditions of this Agreement as well as the schedules and terms set forth in Appendix A, which is incorporated by reference hereto and made a part of this Agreement. Discounts in arrears will be paid [DELETED] to Dialysis Center's corporate headquarters. Discounts in arrears will be calculated in accordance with Amgen's discount calculation policies based on Qualified Purchases using the [DELETED] as the calculation price, except as otherwise provided hereunder or as set forth in Appendix A. Upon vesting, Amgen will make such discounts available [DELETED], after receipt by Amgen of all required data, in a form reasonably acceptable to Amgen, detailing all Qualified Purchases during the applicable period. Payment amounts, as calculated by Amgen, must equal or exceed \$100.00 for the applicable period to qualify, and are subject to audit and final determination [DELETED], as provided in Appendix A hereto. Subject to the section entitled "Breach of Agreement", in the event that Amgen is notified in writing that Dialysis Center, and/or any Affiliate(s) (the "Acquired Party") is acquired by another entity or a

change of control otherwise occurs with respect to any Acquired Party, any discounts which may have been earned hereunder for all periods preceding such acquisition or change of control shall be paid in the form of a wire transfer to Dialysis Center's corporate headquarters, subject to the conditions and requirements described herein. [DELETED]. Amgen and Dialysis Center agree that, for purposes of determining eligibility for and calculation of all discounts and all incentives provided in this Agreement (including, without limitation, all discounts and incentives as are set forth in Appendix A), a Qualified Purchase of EPOGEN(R) shall be deemed made on the date of invoice to Dialysis Center from an Authorized Wholesaler. Upon any termination of this Agreement, Amgen shall pay to Dialysis Center all discounts and incentives earned by Dialysis Center through the date of termination. Failure of Dialysis Center to qualify for or receive any particular discount or incentive hereunder shall not automatically affect its qualification for or receipt of any other discount or incentive provided under this Agreement.

9. Treatment of Discounts. [DELETED] Dialysis Center agrees that it will properly disclose and account for any discount or other reduction in price earned hereunder, in whatever form (i.e. pricing, discount, or incentive), in a way that complies with all applicable federal, state, and local laws and regulations, including without limitation, Section 1128B(b) of the Social Security Act and its implementing regulations. Section 1128B(b) requires that a provider of services will properly disclose and appropriately reflect the value of any discount or other reduction in price earned in the costs claimed or charges made by the provider under a federal health care program, as that term is defined in Section 1128B(f). Dialysis Center also agrees that, if required by such statutes or regulations, it will (i) claim the benefit of such discount received, in whatever form, in the fiscal year in which such discount was earned or the year after, (ii) fully and accurately report the value of such discount in any cost reports filed under Title XVIII or Title XIX of the Social Security Act, or a state health

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Amendment #3 dated January 16, 2001 to Agreement No. 19990110

care program, and (iii) provide, upon request by the U.S. Department of Health and Human Services or a state agency or any other federally funded state health care program, the information furnished to Dialysis Center by Amgen concerning the amount or value of such discount. Dialysis Center's corporate headquarters agrees that it will advise all Affiliates, in writing, of any discount received by Dialysis Center's corporate headquarters hereunder with respect to purchases made by such Affiliates and that said Affiliates will account for any such discount in accordance with the above stated requirements.

[DELETED].

10. Data Collection. Dialysis Center agrees that it will at all times comply with all federal, state, or local laws or regulations relating to patient privacy of medical records, and that all data to be provided to Amgen pursuant to this Agreement, shall be in a form that does not disclose the identity or name of any patient or other patient-identifying information such as address, telephone number, or social security number. Dialysis Center acknowledges that the data to be supplied to Amgen pursuant to this Agreement shall be used to support verification of the discounts and incentives referenced herein, as well as for Amgen-sponsored research concerning the role of EPOGEN(R) in improving treatment outcomes and quality of life of dialysis patients. Dialysis Center shall consistently use a unique alpha-numeric code (which shall not be the same as the patient's social security number) as a "case identifier" to track the care rendered to each individual patient over time, and such case identifier shall be included in the data provided to Amgen. The key or list matching patient identities to their unique case identifiers shall not be provided to Amgen personnel. In furtherance of Amgen research, Dialysis Center may agree from time to time, on terms to be negotiated separately by the parties, to use its key to update the patient care data by linking it with information concerning health outcomes, quality of life, and other pertinent data that may become available to Amgen from other sources. Any such linking of data sources shall not provide the identity of any patient to Amgen. Amgen agrees that it will maintain data supplied under this

Agreement in confidence and that it will not use such data to identify or contact any patient, and that it will at all times comply with all federal, state, or local laws or regulations relating to patient records. [DELETED]. No reports by Amgen concerning analyses of the data or the results of such research shall disclose the identity of any patient. Nothing in this Agreement shall limit Dialysis Center's use of its own patient case data, including, without limitation, any and all data to be supplied to Amgen hereunder.

11. Breach of Agreement. in addition to any other legal or equitable remedies which may be available to either party upon breach by the other party, such party may terminate this Agreement for a material breach upon 30 days advance written notice specifying the breach, provided that such breach remains uncured at the end of the 30 day period, [DELETED]. In addition, in the event that Dialysis Center materially breaches any provision of this Agreement, and such breach remains uncured for 30 days following notice by Amgen specifying the breach, [DELETED], Amgen shall have no obligation to continue to offer the terms described herein or pay any further discounts or incentives to Dialysis Center, except those discounts and/or incentives earned by Dialysis Center up to the time of a breach which results in termination.
12. Governing Law. This Agreement shall be governed by the laws of the State of California and, [DELETED], the parties submit to the jurisdiction of the California courts, both state and federal.
13. Warranties. Each party represents and warrants to the other that this Agreement (a) has been duly authorized, executed, and delivered by it, (b) constitutes a valid, legal, and binding agreement enforceable against it in accordance with the terms contained herein, and (c) does not conflict with or violate any of its other contractual obligations, expressed or implied, to which it is a party or by which it may be bound. The party executing this Agreement on behalf of Dialysis Center specifically warrants and represents to Amgen that it is authorized to execute this Agreement on behalf of and has the power to bind Dialysis Center and the Affiliates to the terms set forth in this Agreement. [DELETED].
14. Notices. Any notice or other communication required or permitted hereunder (excluding purchase orders) shall be in writing and shall be deemed given or made three days after deposit in the United States mails, with proper postage for first-class registered or certified mail prepaid, return receipt requested, or when delivered personally or by facsimile, or one day following traceable delivery to a nationally recognized overnight delivery service with instructions for overnight delivery, in each case addressed to the parties as follows (or at such other addresses as the parties may notify each other of in writing):

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Amendment #3 dated January 16, 2001 to Agreement No. 19990110

If to Dialysis Center:

Total Renal Care, Inc.
21250 Hawthorne Boulevard, Suite 800
Torrance, CA 90503-5517
Attn: Chief Financial Officer
Fax No.: [DELETED]

with a copy to:

Total Renal Care, Inc.
21250 Hawthorne Boulevard, Suite 800
Torrance, CA 90503-5517
Attn: General Counsel
Fax No.: [DELETED]

If to Amgen:

Amgen Inc.
One Amgen Center Drive, M/S 37-2-A
Thousand Oaks, CA 91320-1789
Attn: [DELETED]
Fax No.: [DELETED]

with a copy to:

Amgen Inc.
One Amgen Center Drive, M/S 27-4-A
Thousand Oaks, CA 91320-1789
Attn: [DELETED]
Fax No.: [DELETED]

15. Compliance with Health Care Pricing and Patient Privacy Legislation and Statutes. a) Notwithstanding anything contained herein to the contrary, in order to assure compliance, as determined by Amgen in its sole discretion, with any existing federal, state or local statute, regulation or ordinance, or at any time following the enactment of any federal, state, or local law or regulation that in any manner reforms, modifies, alters, restricts, or otherwise affects the pricing of or reimbursement available for EPOGEN(R), Amgen may, in its sole discretion, upon 30 days notice, [DELETED] exclude any Affiliates from participating in this Agreement unless such Affiliate(s) certifies in writing that they are, or will be, exempt from the provisions thereunder. If such affected Affiliate(s) does not so certify and is therefore excluded from participating in this Agreement, Dialysis Center and Amgen shall meet and in good faith [DELETED].
- b) Notwithstanding anything contained herein to the contrary, in order to assure compliance, as determined by either party in its sole discretion, with any existing federal, state or local statute, regulation or ordinance relating to patient privacy of medical records, or at any time following the enactment of any federal, state, or local law or regulation relating to patient privacy of medical records that in any manner reforms, modifies, alters, restricts, or otherwise affects any of the data received or to be received in connection with any of the incentives contemplated under this Agreement, either party may, in its discretion, upon 30 days' notice, seek to modify this Agreement. Dialysis Center and Amgen shall meet and in good faith seek to mutually agree to modify this Agreement to accommodate any such change in law or regulation, [DELETED]. If the parties in good faith determine that such modification is not possible, the parties shall seek to modify the Agreement in another manner acceptable to both parties. If the parties, after a reasonable time, are unable to agree upon such a modification, Amgen shall be entitled to terminate the affected incentive upon 30 days' notice.
16. Force Majeure. Neither party will be liable for delays in performance or nonperformance of this Agreement or any covenant contained herein if such delay or nonperformance is a result of Acts of God, civil or military authority, civil disobedience, epidemics, war, failure of carriers to furnish transportation, strike, lockout or other labor disturbances, inability to obtain material or equipment, or any other cause of like or different nature beyond the control of such party.

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Amendment #3 dated January 16, 2001 to Agreement No. 19990110

17. Miscellaneous. No modification of this Agreement will be effective unless made in writing and executed by a duly authorized representative of each party, except as otherwise provided hereunder. Neither party may assign this Agreement to a third party without the prior written consent of the other party, which consent may not be unreasonably withheld, conditioned, or delayed. This Agreement may be executed in one or more counterparts, each of which is deemed to be an original but all of which taken together constitutes one and the same agreement. Whenever a party is permitted by this Agreement to act in its discretion, that party shall be required to exercise its discretion in good faith and in a reasonable manner. To the extent that any provisions of Amgen's general or customary policies and procedures or any terms of any purchase order conflict with or are in addition to the terms of this Agreement or any Appendix attached hereto, the terms of this Agreement and Appendices shall govern. Upon expiration or early termination of this Agreement, the rights and obligations set forth in sections 7, 8, 10, 13, 19, and 20 shall survive.
18. Entire Agreement. This Agreement, together with all of the Appendices attached hereto, constitutes the entire understanding between the parties and supersedes all prior written or oral proposals, agreements, or commitments pertaining to the subject matter herein.
19. [DELETED].

[DELETED].

20. [DELETED].

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Amendment #3 dated January 16, 2001 to Agreement No. 19990110

Please retain one fully executed original for your records and return the other fully executed original to Amgen.

The parties executed this Amendment as of the dates set forth below.

Amgen Inc.

Total Renal Care, Inc.

Signature: /s/ [DELETED]

Signature: /s/ Richard K. Whitney

Print Name: [DELETED]

Print Name: Richard K. Whitney

Print Title: [DELETED]

Print Title: CFO

Date: 1/17/2001

Date: 1/17/01

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Amendment #3 dated January 16, 2001 to Agreement No. 19990110

Appendix A: Discount Pricing, Schedule, and Terms

1. Pricing. Throughout the Term of this Agreement (April 1, 2001 - December 31, 2001), Dialysis Center may purchase EPOGEN(R) through Authorized Wholesalers at [DELETED]. Amgen reserves the right to change the [DELETED] at any time, which change [DELETED] Dialysis Center during the Term of this Agreement. [DELETED]. Resulting prices do not include any wholesaler markup, service fees, or other charges. All discounts earned in arrears during the Term of the Agreement shall be calculated based upon the [DELETED].
2. [DELETED]. Dialysis Center may qualify for a [DELETED] provided it meets the criteria described below in this section. The [DELETED] is designed to improve patient outcomes by encouraging [DELETED].
- a. Requirements: In order to qualify for the [DELETED], Dialysis Center's aggregate Qualified Purchases of EPOGEN(R) for [DELETED], by all Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED], must equal or exceed [DELETED]. In addition, [DELETED]. If either of these criteria is not met during [DELETED], Dialysis Center will not qualify for the [DELETED]. [DELETED].

In order to participate in the [DELETED], Dialysis Center must provide the following items to Amgen or to a data collection vendor specified [DELETED], and no later than [DELETED]. In those cases in which Amgen directs Dialysis Center to submit [DELETED], Dialysis Center shall be deemed [DELETED] so long as it does so [DELETED], regardless of the [DELETED] to Amgen: [DELETED]

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED]. Amgen may utilize the Data for any legal purpose, and reserves the right to audit all Data, provided that any audit shall not permit access to information disclosing the identity of any patient. Under no circumstances should the Data include any patient identifiable information including, without limitation, name, complete social security number, address or birth date. The identity of the account submitting the Data and any association with the Data will remain confidential. The [DELETED] test results must be derived from [DELETED] taken immediately before dialysis treatment using any [DELETED] testing method [DELETED] must be reported to the [DELETED], and must be submitted [DELETED] in a format acceptable to Amgen. Hand written reports are not acceptable; electronic submission of the Data is preferred.

In addition, upon execution of this Agreement, Dialysis Center shall simultaneously provide to Amgen an executed "Certification Letter", a copy of which is attached hereto as Exhibit #1. Amgen hereby acknowledges that it has received such required Certification Letter, in form and substance satisfactory to Amgen. Delivery of such Certification Letter shall serve to qualify Dialysis Center's participation in the [DELETED] throughout the Term of this Agreement for the limited purpose of certification of the accuracy of the data submitted to Amgen hereunder.

- b. Calculation: Assuming Dialysis Center has fulfilled all requirements as described in Section 2(a) above, the [DELETED] for Dialysis Center will be calculated as follows:

The [DELETED] for each dialysis patient will be based upon the average of all [DELETED] gathered for each patient [DELETED]. The [DELETED] of all dialysis patients with [DELETED], will be determined by dividing the total number of dialysis patients with [DELETED] by the total number of dialysis patients treated by Dialysis Center during that [DELETED].

- c. Payment: The [DELETED] will be calculated [DELETED] and paid to Dialysis Center's corporate headquarters, within [DELETED] after receipt by Amgen of all required data. For purposes of calculating the [DELETED] as referenced in Section 2 (a) above, Amgen will compare the aggregate Qualified Purchases of EPOGEN(R) [DELETED] by all Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED], to the aggregate Qualified Purchases of EPOGEN(R) by those same Affiliates listed on Appendix B on the Commencement Date of this Agreement [DELETED].

[DELETED]

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED]. At any time during the Term of this Agreement, if Amgen determines that any Affiliate(s) is consistently not submitting the required Data, Amgen reserves the right in its sole discretion to exclude such Affiliate's Qualified Purchases of EPOGEN(R) from the calculation of the [DELETED]. [DELETED] payments will be made based upon the Data received from [DELETED], and will equal [DELETED] Qualified Purchases of EPOGEN(R) [DELETED] (exclusive of any Qualified Purchases of EPOGEN(R) made by Dialysis Center or any Affiliate not meeting the Data submission requirements described above) as governed by the [DELETED] schedule listed below. If Amgen determines that any Affiliate is consistently not submitting the required Data, Amgen and Dialysis Center will work collaboratively in resolving such matters. [DELETED]. If the EPOGEN(R) package insert language or the K/DOQI guidelines change, [DELETED].

[DELETED] of all dialysis patients with [DELETED]	[DELETED] Incentive Percentage
Please direct your attention to the EPOGEN(R) package	

insert	

[DELETED]

[DELETED].

d. Vesting: Dialysis Center's [DELETED] Incentive will vest on [DELETED].

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

- e. [DELETED] Data Submission: In the event any Affiliates still submitting Data based on [DELETED] test results are added to this Agreement, such Affiliate's Qualified Purchases of EPOGEN(R), from the day it was added through the [DELETED] in which it was added [DELETED], shall be included in the calculation of the [DELETED] Incentive payment. [DELETED]. In order for such added Affiliates' Qualified Purchases of EPOGEN(R) to be included in all subsequent [DELETED] Incentive payment calculations, such Affiliate must submit [DELETED].
3. [DELETED]. Dialysis Center shall be eligible to receive [DELETED] if certain data elements are transmitted to Amgen [DELETED]. The [DELETED] will be calculated as a percentage of the Qualified Purchases of EPOGEN(R) attributable to Dialysis Center [DELETED]. [DELETED]. In order to qualify for the [DELETED], the following [DELETED] must be submitted to Amgen by all Affiliates [DELETED] acceptable to Amgen [DELETED]. Such [DELETED] must be submitted, [DELETED], and no later than [DELETED]. Amgen reserves the right in its sole discretion to exclude any consistently non-reporting Affiliate's Qualified Purchases of EPOGEN(R) from the calculation of the [DELETED]. The [DELETED] will vest [DELETED], and payments will be made [DELETED]. The [DELETED]

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED].

4. [DELETED]. Dialysis Center may qualify for the [DELETED] as described below.
- a. Calculation: Dialysis Center's [DELETED] will be calculated [DELETED] in accordance with the following formula.

[DELETED]

For purposes of calculating the [DELETED], Amgen will incorporate Qualified Purchases of EPOGEN(R) from [DELETED].

[DELETED].

[DELETED] payments will be made [DELETED], contingent upon receipt by Amgen of all necessary [DELETED]. [DELETED]

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix A: Discount Pricing, Schedule, and Terms (continued)

[DELETED].

[DELETED].

- b. Vesting: Dialysis Center's [DELETED] will vest [DELETED], and will be paid in accordance with the terms and conditions described above.

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix B: List of Dialysis Center Affiliates

(See Referenced)

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Amendment #3 to Agreement No. 19990110 (Continued)

Appendix C: List of Authorized Wholesalers

To ensure you receive the appropriate discount, it is important that we have your current list of Authorized Wholesalers. The following list represents the Wholesalers Amgen currently has associated with your contract. Please update the list by adding or deleting Wholesalers as necessary.

[DELETED]

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Amendment #3 to Agreement No. 19990110 (Continued)

Certification Letter

Exhibit #1

Month X, 2001

Total Renal Care, Inc.
21250 Hawthorne Boulevard, Suite 800
Torrance, CA 90503

RE: EPOGEN(R) (Epoetin alfa) Agreement No. 19990110

Dear [DELETED]:

Thank you for your participation in the [DELETED]. In order for us to process your data, we require that a duly authorized representative of your organization sign the certification below.

Upon receipt of this executed document, we will calculate the value of your incentive. If we do not receive the executed certification, we cannot provide you with this incentive.

If you have any questions regarding this letter please contact me at [DELETED]. Thank you for your assistance in returning this certification.

Sincerely,

[DELETED]

[DELETED] Incentive Analyst

CERTIFICATION:

On behalf of Total Renal Care, Inc. and all eligible Affiliates participating in the [DELETED] under Agreement No. 19990110, the undersigned hereby certifies that the [DELETED] data and any other data required to be submitted (herein referred to as "Data"), for each eligible Affiliate during the term of this Agreement shall include the required Data from all dialysis patients from each such Affiliate, [DELETED], and shall not include Data from non-patients. The party executing this document also represents and warrants that it (i) has no reason to believe that the submitted Data will be incorrect, and (ii) is authorized to make this certification on behalf of all eligible Affiliates submitting Data.

Signature: /s/ Richard K. Whitney

Print Name: Richard K. Whitney

Print Title: CFO

Date: 1/17/01

DAVITA INC.

RATIO OF EARNINGS TO FIXED CHARGES

The ratio of earnings to fixed charges is computed by dividing fixed charges into earnings. Earnings is defined as pretax income from continuing operations adjusted by adding fixed charges and excluding interest capitalized during the period. Fixed charges means the total of interest expense and amortization of financing costs, and the estimated interest component of rental expense on operating leases.

	Year ended December 31				
	2000	1999	1998	1997	1996
(in thousands, except for ratio data)					
Income (loss) before income taxes, extraordinary items and cumulative effect of a change in accounting principle.....	\$ 44,935	\$ (181,826)	\$ 48,641	\$ 81,178	\$ 54,563
Fixed charges:					
Interest expense and amortization of debt issuance costs and discounts on all indebtedness.....	116,637	110,797	84,003	29,082	13,670
Interest portion of rental expense.....	17,140	17,501	12,992	8,196	5,301
Total fixed charges.....	133,777	128,298	96,995	37,278	18,971
Earnings (loss) before income taxes, extraordinary items, cumulative effect of a change in accounting principle and fixed charges.....	\$178,712	\$ (53,528)	\$145,636	\$118,456	\$73,534
Ratio of earnings to fixed charges.....	1.34	(a)	1.50	3.18	3.88

(a) Due to the Company's loss in 1999, the ratio coverage was less than 1:1. The Company would have had to generate additional earnings of \$182 million to achieve coverage of 1:1.

EXHIBIT 21.1

SUBSIDIARIES OF THE COMPANY

NAME	STRUCTURE	JURISDICTION OF INCORPORATION
Astro, Hobby, West Mt., Renal Care Ltd. Partnership	Limited Partnership	DE
Bay Area Dialysis Partnership	Partnership	CA
Beverly Hills Dialysis Partnership	Partnership	CA
Burbank Dialysis Partnership	Partnership	CA
Capital Dialysis Partnership	Partnership	CA
Carroll County Dialysis Facility, Inc.	Corporation	MD
Carroll County Dialysis Facility Limited Partnership	Partnership	MD
Continental Dialysis Center, Inc.	Corporation	VA
Continental Dialysis Center of Springfield-Fairfax, Inc.	Corporation	VA
Crescent City Dialysis Partnership	Partnership	LA
Crystal River Dialysis, L.L.C.	Limited Liability Company	FL
Dialysis Specialists of Dallas, Inc.	Corporation	TX
Dialysis Treatment Centers of Macon, L.L.C.	Limited Liability Company	GA
East End Dialysis Center, Inc.	Corporation	VA
Eastmont Partnership	Partnership	CA
Eaton Canyon Dialysis Partnership	Partnership	CA
Elberton Dialysis Center, Inc.	Corporation	GA
Flamingo Park Kidney Center, Inc.	Corporation	FL
Garey Dialysis Center Partnership	Partnership	CA
Guam Renal Care Partnership	Partnership	GU
Houston Kidney Center/Total		

Renal Care Integrated	Partnership	DE
Service Network Limited Partnership		
Hutchinson Dialysis, L.L.C.	Limited Liability Company	KS
Kenner Regional Dialysis Partnership	Partnership	LA
Lincoln Park Dialysis Services, Inc.	Corporation	IL
Los Angeles Dialysis Center	Partnership	CA
Mason-Dixon Dialysis Facilities, Inc.	Corporation	MD
MD Investments, L.L.C.	Partnership	VA
Moncrief Dialysis Center/Total Renal Care, LP	Partnership	DE
Open Access Sonography, Inc.	Corporation	FL
Pacific Coast Dialysis Center	Partnership	CA
Pacific Dialysis Partnership	Partnership	GU
Peninsula Dialysis Center, Inc.	Corporation	VA
Total Renal Care/Peralta Renal Center	Partnership	CA
Total Renal Care/Piedmont Dialysis Center	Partnership	CA
Renal Diagnostic Laboratories, Inc.	Corporation	DE
Renal Treatment Centers, Inc.	Corporation	DE
Renal Treatment Centers - California	Corporation	DE
Renal Treatment Centers - Hawaii, Inc.	Corporation	DE
Renal Treatment Centers - Illinois, Inc.	Corporation	DE

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SUBSIDIARIES OF THE COMPANY

NAME	STRUCTURE	JURISDICTION OF INCORPORATION
Renal Treatment Centers - Mid-Atlantic, Inc.	Corporation	DE
Renal Treatment Centers - Northeast, Inc.	Corporation	DE
Renal Treatment Centers - Southeast, Inc.	Corporation	DE
Renal Treatment Centers - West, Inc.	Corporation	DE
Rogosin Institute - TRC, L.P.	Limited Partnership	NY
RTC Holdings, Inc.	Corporation	DE
RTC - Texas Acquisition, Inc.	Corporation	TX
RTC TN, Inc.	Corporation	DE
San Gabriel Valley Partnership	Partnership	CA
Sunrise Dialysis Partnership	Partnership	CA
Timpanogus, L.L.C.	Limited Liability Company	DE
Total Acute Kidney Care, Inc.	Corporation	FL
Total Renal Care, Inc.	Corporation	CA
Total Renal Care of Colorado, Inc.	Corporation	CO
Total Renal Care Hollywood Partnership	Partnership	CA
Total Renal Care North Carolina, L.L.C.	Limited Liability Company	DE
Total Renal Care Puerto Rico, Inc.	Corporation	PR
Total Renal Care of Utah, L.L.C.	Limited Liability Company	DE
Total Renal Care Texas Limited Partnership	Limited Partnership	DE

Total Renal Laboratories, Inc.	Corporation	FL
Total Renal Research, Inc.	Corporation	DE
Total Renal Support Services, Inc.	Corporation	DE
Total Renal Support Services of North Carolina, L.L.C.	Limited Liability Company	DE
TRC Dyker Heights, L.P.	Limited Partnership	NY
TRC El Paso Limited Partnership	Partnership	DE
TRC Four Corners Dialysis Clinics, L.L.C.	Partnership	NM
TRC - Georgetown Regional Dialysis L.L.C.	Limited Liability Company	DC
TRC - Indiana L.L.C.	Limited Liability Company	IN
TRC of New York, Inc.	Corporation	NY
TRC - Petersburg, L.L.C.	Limited Liability Company	DE
TRC West, Inc.	Corporation	DE
Tri-City Dialysis Center, Inc.	Corporation	VA
University Park Dialysis Partnership	Partnership	CA
Wilshire Dialysis Partnership	Partnership	CA

INDEPENDENT AUDITORS' CONSENT

The Board of Directors
DaVita Inc.:

We consent to incorporation by reference in the registration statements on Form S-8 (No. 33-84610, No. 33-83018, No. 33-99862, No. 33-99864, No. 333-1620, No. 333-34693, No. 333-34695, No. 333-46887, No. 333-75361, No. 333-56149, No. 333-30734, No. 333-30736) and Form S-3 (No. 333-69227) of DaVita Inc. of our reports dated February 20, 2001, relating to the consolidated balance sheet of DaVita Inc. and subsidiaries as of December 31, 2000, and the related consolidated statements of income and comprehensive income, shareholders' equity, and cash flows for the year ended December 31, 2000, and the related schedule, which reports appear in this annual report on Form 10-K.

KPMG LLP

Seattle, Washington
March 16, 2001

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (No. 33-84610, No. 33-83018, No. 33-99862, No. 33-99864, No. 333-1620, No. 333-34693, No. 333-34695, No. 333- 46887, No. 333-75361, No. 333-56149, No. 333-30734, and No. 333-30736) and Form S-3 (No. 333-69227 of DaVita Inc. (formerly Total Renal Care Holdings, Inc.) of our report dated March 22, 2000, except for the first paragraph of Note 10 as to which the date is July 14, 2000, relating to the consolidated financial statements, which appears in this Annual Report on Form 10-K. We also consent to the incorporation by reference of our report dated March 22, 2000, except for the first paragraph of Note 10 as to which the date is July 14, 2000, relating to the Financial Statement Schedule, which appears in this Form 10-K.

PricewaterhouseCoopers LLP

Seattle, Washington
March 15, 2001